

THE

Publishers' Weekly

THE AMERICAN

BOOK TRADE JOURNAL

WITH WHICH IS INCORPORATED

The American Literary Gazette and Publishers' Circular.

[ESTABLISHED 1852.]

Published by the R. R. BOWKER COMPANY. R. R. BOWKER, *President and Treasurer*, FREMONT RIDER, *Secretary*.

PUBLICATION OFFICE, 241 WEST 37TH STREET, NEW YORK

Entered at the Post Office at New York, N. Y., as second-class matter

VOL. LXXXIX., No. 15 NEW YORK, April 8, 1916

WHOLE No. 2305

**Endorsed by the leading press as
"a rare novel"**

From
Page's
List

The Girl from the Big Horn Country

By Mary E. Chase

3d printing being rushed!

"Men cannot be too old to be fascinated by Mary Ellen Chase. Her style is so clear as to be 'of the first water' and to remind one of the early days of St. Nicholas and the Atlantic Monthly when distinguished writers surpassed themselves in the purity of their style and vied with each other in 'adapting' their art to the appreciation of youngsters."—*Hartford Courant*.

"The large ideas that are bred in great spaces, the frankness of mountain air, the unspoiled humanness of people who live on the soil and the honesty of true sympathetic democracy shaped the character of 'the girl from the Big Horn Country.' The story is a cure for any fit of the blues."—*Boston Transcript*.

"The tale is well-nigh perfect—devoid of commonplace and cant, sincere, purposeful and picturesque—yet bright and buoyant with the joyous spirit of youth."—*Phila. North American*.

"A happy book and a healthy book."—*Springfield Union*.

"Lifelike!" says the *New York Herald*.

With six spirited drawings by Frank J. Murch and a beautiful portrait of the heroine in colors, by R. Farrington Elwell, decorative jacket, net \$1.25.

**Published
by**

The Page Company

**53 Beacon St.
Boston**

JACK LONDON'S

NEW NOVEL

THE LITTLE LADY OF THE BIG HOUSE

Published April 5th

For the first time Jack London has made a woman his leading character.

Paula Forrest ranks with the best of his many remarkable creations.

"Here is a novel of large significance and unquestionable interest, executed with the fine finish, even with the fine flourish, of an indisputable master. Mr. London has his matter well in hand; he has his inspiration checked to flow at the right moments into epic periods. He has written as only a real man can write of real men, and he has touched his reality with sparks of a sublime poetic passion.

"Almost one is tempted to declare that now at last the great American novel has been written. One of them at least, one may safely venture to say, has been brought into being."—*Book News Monthly*.

No recent novel by Jack London has had such a large advance sale—four large editions being necessary before publication to fill advance orders.

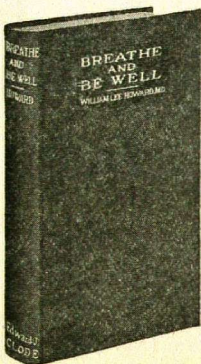
Jacket and Frontispiece in Colors. \$1.50

THE MACMILLAN COMPANY, Publishers, New York

THREE SELLING TITLES

Can you imagine a more euphonious title than

Breathe and Be Well



And you have to learn how to breathe before you can really *be well*.

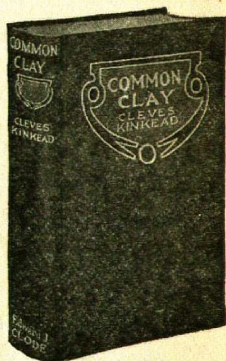
Think it over, it's important.

And then see if you can imagine anyone coming into your store who is not interested in *being well*—at no cost but the price of the book. See the chances of sales? What other title possesses as many?

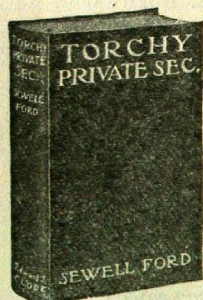
Common Clay

By CLEVES KINKEAD

Has started with a rush. Why? Because it is a *Human Story*—full of everything that makes all the world akin.



Torchy, Private Sec.



By SEWELL FORD

Now in its third edition; every one reports "selling better than the earlier Ford books." Are you getting your share of sales?

THE MAELSTROM will be published April 8th

EDWARD J. CLODE *Publisher* NEW YORK CITY

SEVENTEEN

The Big Success of

WHAT THE BOOKSELLERS SAY

COLUMM LODGE, Pinehurst, N. C.

"Tarkington has certainly hit the bull's eye this time. 'Seventeen' is by all odds the best thing of the kind I have ever read and quite the funniest book of recent years. I don't know that I ever laughed more heartily than over this book, most of which I read aloud to Mrs. Dunlap. It was just too good to keep to one's self. . . . I hope you'll sell a million 'Seventeen.' It's good stuff, so good that I doubt if even Mark Twain has done anything better."

GEO. T. DUNLAP.

W. K. STEWART COMPANY, Indianapolis

"I should like to give an enthusiastic thank-you for sending me the copy of Tarkington's 'Seventeen.' It is one of the most delightful things that has come to my reading in many months and it is going to please every admirer of Booth Tarkington. I had thought at first that it would be hard to satisfy Penrod's friends, but it seems to me he has more than done it."

FREDERIC G. MELCHER.

ST. PAUL BOOK & STATY COMPANY, St. Paul, Minn.

"It is the best of its kind ever written and will finally take its place alongside of several other classics depicting the adolescent age and will be considered a masterpiece among them. This Booth Tarkington person has always been a favorite of mine and I believe this is his best."

C. W. SANDERS.

STEWART & KIDD COMPANY, Cincinnati

"We are with you to the limit on 'Seventeen' and our hats are off to Booth Tarkington, who has again so generously rung the bell."

JOHN C. KIDD.

THE J. K. GILL COMPANY, Portland, Oregon

"Tarkington has on more than one occasion in my life caused the clouds to disperse, the blue sky to appear and the sun to shine. I think that Booth Tarkington must have been a 'regular fellow' when he was a kid."

J. T. HOTCHKISS.

THE CLEVELAND NEWS COMPANY, Cleveland, O.

"I acknowledge with thanks receipt of copy of 'Seventeen' which you so kindly sent me. Have just finished reading it, and must say that it is a 'scream.' . . . I believe I received more pleasure from reading 'Seventeen' than from anything else I have ever read, and I will certainly push this title."

FRED THOMSEN.

WM. BALLANTYNE & SONS, Washington, D. C.

"How Tarkington can so readily place himself inside the skin of a boy is almost incomprehensible to me and with all it is so natural, if effort there is, it is not apparent."

WM. BALLANTYNE, JR.

LOWMAN & HANFORD COMPANY, Seattle, Wash.

"To my mind 'Seventeen' is far ahead of the previous story 'Penrod' . . . its wit is spontaneous—its situations side-splitting—and, the construction clever. While I enjoyed 'Penrod' and sorry to have it end, I was more than sorry to have 'Seventeen' end. . . . It is the *wordiest* funniest story I have ever had the word pleasure to read."

JOHN A. THOMAS.

E. P. DUTTON COMPANY, New York City

"In the words of the immortal Teddy, 'It's Bully.'"

CHAS. A. BURKHARDT.

DOUBLEDAY, PAGE & COMPANY, Book Shop, Pennsylvania Station, New York

"It is my job to convince the public that they really *want* certain books, and it has been a simple and altogether delightful task to recommend (*and sell*) this publication (*Seventeen*), if for no other reason than its strong appeal to youth and age alike, and he must indeed be lost to all sense of humor who cannot summon many laughs in the perusal of 'Seventeen.'"

MRS. EDITH S. BROWN,
Manager of Book Shop.

HARPER & BROTHERS

Established

by BOOTH TARKINGTON

The Spring Season

WHAT THE CRITICS SAY

"Aside from the fact that it is one of the most laughter-provoking tales of the year, Mr. Tarkington's story is also, beneath all its fun, a notable study of the psychology of the boy in his latter teens."—*New York Times*.

"Here is a book that any sane reviewer—and anybody else who is sane—will read not because he has to read, but for sheer and unadulterated delight. 'Seventeen' is a delicious piece of work. It is a piece of work that would make a writer's reputation if it stood alone. As a matter of fact, however, the delicate humor and restraint with which Mr. Tarkington here handles a theme that lesser writers would turn into horseplay, are evidence of the ripest fruits of years of literary craftsmanship. . . . We prophesy that 'Seventeen' will become a classic of perpetual youth."—*Philadelphia Evening Telegraph*.

"It is a story that calls out the most robust laughter; a tale of the absurdly serious mien adopted by the composite 'man' of 17. Mr. Tarkington declines to take his hero seriously; hence the fun. . . . It is a delightful bit of fiction based on a very happy idea."—*Springfield Republican*.

"Booth Tarkington has written a book about a boy that deserves to stand on the shelf with 'Tom Sawyer,' 'Huck Finn,' and 'The Story of a Bad Boy.'"—*Syracuse Post Standard*.

"Mr. Tarkington is at his best, or near it, in his humorous analysis of youth. His pen draws swiftly and surely the inwardness of a Penrod or a William Sylvanus Baxter. 'Seventeen' will give a deal of pleasure and laughter to many."—*New York Evening Post*.

"Any one who wishes to laugh, to laugh often and heartily, should read Booth Tarkington's new book, 'Seventeen,' just from the press of Harper & Brothers. . . . Mr. Tarkington has written many clever things, but none so hilariously amusing as 'Seventeen.' It has the qualities of a classic."—*Indianapolis Star*.

"Quite the funniest boy that fiction has produced for a long time. Mothers will laugh with tears in their eyes as they see their own sons reflected in it, girls will grin at the resemblance to their brothers and sweethearts, and the only persons who are not likely to care for the book will be the boys of 17, who may resent what they consider a caricature of their own important selves."—*St. Louis Globe Democrat*.

"All who retain fairly clear recollections of their own youthful days are almost certain to recognize themselves time and time again in the figure of William Sylvanus Baxter. It is a faithful picture, too, for, despite its fun, which is often hilarious, it never degenerates into caricature. Other writers have contributed amusing characters to the literature of boyhood, but Mr. Tarkington gets closer to the real soul of the youth he portrays."—*Philadelphia Press*.

"The humors of 'Seventeen' are unbounded, and morose must be the reader whose appreciation of them is also unbounded."—*Boston Transcript*.

"A story that warms the heart with its drollery and sympathetic comprehension of that transient affection as common to youth as the measles. William is a blood relative of us all."—*Boston Herald*.

"Nothing less than the genius of a man with the inspired heart of a boy could depict, as has Booth Tarkington in 'Seventeen,' his latest book, so literally, searchingly and alluringly, the seething emotions, the secret ambitions, the bitterness of defeat and of being misunderstood, the supreme elation of spirit, the poignant sensitiveness deeply hidden under cover of a phlegmatic self-containment and indifference, as exists in the makeup of the average boy of seventeen."—*Brooklyn Eagle*.

"Under all the laughter that the story provokes there is such complete comprehension of the boy, such sympathy with him, that now and then a little tearful catch checks the shouts of mirth."—*Washington Star*.

JUVENILE BOOKS

Notwithstanding the great difficulties attending the manufacture and importation of juvenile books of the better sort, we are glad to be able to announce that there will be no increase in the list or trade prices of the juvenile books published jointly by ourselves, the Oxford University Press and Hodder & Stoughton. We confidently expect to be able promptly to fill all orders. Booksellers accustomed to depend upon us for books for young folks of the highest grade in text and illustration are urged to await the visits of our salesmen.

GEORGE H. DORAN COMPANY 38 W. 32d St. New York
Publishers in America for HODDER & STOUGHTON
Members, The Publishers' Cooperative Bureau

'It is a bit audacious.' — THE BOOKMAN

Third printing here—many printings in London

THE PIONEERS

By KATHERINE S. PRICHARD

Feature Number One

This novel was awarded the Hodder & Stoughton prize of \$5,000 for the best first novel.

Feature Number Two

It is a novel of frontier and backwoods life in Australia but its pervading humanity easily transplants its scene anywhere—Western America, for instance.

Feature Number Three

Everyone who likes to read Ralph Connor, Reginald Cullom, Fennimore Cooper, Zane Grey or any other of the vigorous out-of-door people will welcome this book.

Feature Number Four

This book only resembles others—it does not imitate, but blazes a trail all its own. The men and the women are elemental, magnificent—interesting in every detail of their heroic lives.

Feature Number Five

There is the customary satisfying profit to the dealer selling this book that always obtains in the selling of Doran books.
\$1.25 net.

GEORGE H. DORAN COMPANY 38 W. 32nd St. **New York**
Publishers in America for **HODDER & STOUGHTON**
Members, The Publishers' Cooperative Bureau

**Coming
April 15th**

INTRODUCING

Mr. and Mrs. Pierce



A GREAT, NEW NOVEL
OF AMERICAN LIFE

By Cameron Mackenzie

Formerly Editor of "McClure's Magazine"

Illustrations by Alonzo Kimball

MRS. MARY ROBERT RINEHART says:

"MR AND MRS. PIERCE seems to me an achievement little short of marvellous for a first novel. It is real and strong."

A brilliant story of the domestic, social and financial "games" in New York—the kind of situations men and women we all know have to solve—with the sparkle of romance and modern adventure. 12mo. \$1.35 net.

The Light That Lies

By GEORGE BARR McCUTCHEON

A bright, witty comedy of modern American life with all the brilliance of touch and dramatic power of surprises for which McCutcheon is famous.

Illustrated. 12mo. \$1.00 net.

Feminism

By MR. and MRS. JOHN MARTIN

The women's movement from the two main points of view—that of the man and that of the woman—with a defense of woman's social and economic value in the home. 12mo. \$1.50 net.

First Base Faulkner

By CHRISTY MATHEWSON

"Matty" is still "putting them over"—this time a boy's career in the business "game" and as a ball player.

Illustrated. 12mo. \$1.25 net.

The Second Coming: a Vision

**By FREDERIC ARNOLD KUMMER and
HENRY P. JANES**

What would Christ say of the war? A powerful and compelling theme to every reader throughout the world.

12mo. Cloth. 50 cents net.

G. K. Chesterton:

A Critical Study

By JULIUS WEST

The personality of one of the cleverest English writers and an estimate of his work. Frontispiece portrait. 8vo. Cloth. \$2.00 net.

Publishers DODD, MEAD & COMPANY, Inc. New York

The Publishers' Weekly

FOUNDED BY F. LEYPOLDT

April 8, 1916

The Editor is not responsible for the views expressed in contributed articles or communications.

Publishers should send books promptly for weekly record and descriptive annotation, if possible, in advance of publication.

For subscription and advertising rates see first page of Classified Advertising.

"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."—BACON.

THE SPRING OF 1916—AND AFTER—IN THE ENGLISH BOOK-TRADE.

THE English Publishers' Circular is "surprised" at the statement appearing in certain American journals that "the British book-trade is practically dead." "In very few years, and those only just before the War," it points out in its Spring Announcement Number, "have our publishers produced more books than they did in 1915, in spite of grave difficulties of all kinds."

It is most gratifying to the American trade to learn that the trade in England is standing up so well under the strain of the war, and we are glad to hear that rumors to the contrary are so unfounded. The book production of Great Britain for 1914 fell off by only 800 from the high-water mark set in 1913; last year it showed a falling off of only 800 more. An annual book production of 10,665 reflects a condition in the English trade to be described as anything but moribund. While it is true that this total has been swelled by the numerous cheap war books which England, like the other countries at war, has been spawning so plentifully, a glance at the spring announcements shows, nevertheless, how far from true it is to say that England is publishing few substantial, non-fiction books. The first three titles on John Murray's list, for instance, are Lord Granville Leveson Gower's "Private Correspondence Between the Years 1781-1821," Buckle's "Life of Benjamin Disraeli," and George McLean Harper's "Life of William Wordsworth"; John Lane's list is headed by Willard Huntington Wright's "Modern Painting," Ezra Pound's "Gaudier Brzeska: His Life and Work," and "The Life and Letters of Sir John Henniker Hea-

ton," by his daughter; while the George Allen & Unwin list begins with "The Political History of Japan in the Meiji Era," by W. W. McLaren, and Edward Carpenter's "My Days and Dreams." This does not mean, of course, that there are not war books—and plenty of them—announced for the spring. Books by American authors are not noticeably present.

In at least one respect, the English trade will probably come out of the war decidedly better off than it entered it, due to the marked strengthening of the "all net" system which is now taking place. The battle for "all net" prices in England has been a long and slow one, but publisher after publisher—especially since the first of this year—has responded to higher prices by announcements of future net items on his list. "At the present time," says the *Publishers' Circular*, "our trade has the best chance it has ever had to emancipate itself from the disastrous influence of the discount business." Thereupon it takes occasion to "come out strong" for a certain new novel announced by William Heinemann, which "deserves the hearty support of the trade . . . because it bears boldly on its black-and-white wrapper this sign of the times—of new and better times for the book-trade—6/-Net."

William Heinemann is said to be making all of his list net; T. & T. Clark, of Edinburgh and London, have made all their books net, except a few school books; Chatto & Windus are also said to be making practically all their books net; Messrs. Nisbet "advise the trade that a large number of their publications will in future be sold at net prices"; Cassell & Co. have made certain titles net; E. Marlborough & Co. have made their *Self-Taught Series* net; and George Allen & Unwin, Ltd., are also said to have made great advances towards "all net" books.

In the case of non-net, or subject, books, including six-shilling novels, the retail trade has unanimously decided to cut down the maximum discount to be allowed the public from 3d. to 2d. in the 1s. This action was the result of circulars received from many of the leading publishers, intimating that, owing to the increased cost of materials (especially paper) and of labor, the trade terms would be raised as from January 1 by varying amounts, working out on the average at 1d. in the 1s. of the published price of a book. The usual trade terms allowed the bookseller a discount of 25 per cent., with a

small additional "settlement" discount for cash; but the terms also provided in most cases that the bookseller's dozen should be 13. Thus a book published at, say, 1s., was sold to the bookseller at 8½d. per copy, and an order for a dozen at 8s. 6d. would bring 13. Sold to the public at 9d. a copy, the 13 books would yield a gross profit to the bookseller of 1s. 3d. In future, the bookseller, buying at 9d. per copy and selling at 10d., will make a gross profit of 2s.; but in those cases where the "odd copy" disappears, the profit will be only 1s. As the publishers have also slightly decreased the trade discount on books published at net prices, the booksellers contend that they, on the whole, will lose by the revision of prices.

With discounts so close, it is doubtful if, at least during the continuance of the war, the publishers of net books will meet with much difficulty from price-cutting. After the war, England will doubtless feel in no price-cutting mood, and it seems more than likely that the "all net" system will be given just the chance it needs to become the general practice of the English book-trade.

BRITTON PUBLISHING COMPANY OPENS OFFICES

THE Britton Publishing Company has just opened attractive offices in the Hess Building, 354 Fourth avenue, a building which already houses Funk & Wagnalls and Baker & Taylor.

Mr. Britton states that the new house plans to be "general publishers," taking anything thoroughly good. He expects that they will be able to make more definite announcement of the fall line within a few weeks, and in the meantime cordially invites the trade to inspect the firm's new quarters.

AUSTRALIAN BOOK-TRADE JOURNAL OPPOSES "MARKETING"—URGES OPEN MARKET AND DIRECT SUPPLY

THE CURRENT issue of *The Bookfellow*, the journal of the Australasian book-trade, quotes in full John Murray's communication to the PUBLISHERS' WEEKLY on the subject of English and American rivalry for the Australian trade* and proceeds from this to a denunciation of the "marketing" device whereby it claims most American publishers "dodge their job" as far as the Australasian trade is concerned. After quoting Mr. Murray's letter *The Bookfellow* says:

Commenting on this letter, on the facts, and on the prospect, *The Bookfellow* also fails to see any reason for misunderstanding.

Australasia offers a profitable market for fiction. Until recent years English publish-

ers have enjoyed a virtual monopoly of that market. American publishers, with the aid of some Australasian importing firms, have now made a considerable attack on that monopoly, and intend to make a more considerable attack. Many English publishers, fighting to retain that market, have looked round for available weapons, and have announced that they will not buy American fiction for the English market unless British-Colonial rights (including the Australasian market) come with the purchase. American publishers protest against this sprag in their revolving wheel—"Tain't fair!" Certainly 'tis fair. In common trade or common justice, the British "Neither!" is as good as the American "Both!"

The Australasian bookseller, while this thunderstorm is going on over his head, is in much the same position as the peasant woman found herding her goats at Gallipoli while (in the mad paradox of war) intelligent Australians and Turks were endeavoring a few yards away to murder one another while preserving a mutual respect.

The Australasian bookseller's business is to get on with his job. His job, among other things, is to buy the most salable fiction at the lowest price on the best terms. For the rest, he has an equal mind. Those conditions preserved, it does not matter who sells him the fiction. The English publisher's job is to convince the Australasian bookseller that HE supplies the most saleable, &c. The American publisher's job is ditto ditto. Many English publishers fall down on their job. Most American publishers dodge their job by the "marketing" device.

"Marketing," as previously explained, is the Australasian trade term for the system by which (for example) the George Robertson Proprietary, a leading firm of wholesale and retail booksellers, established with headquarters in Melbourne, buys from an American or British publisher an agreed number of copies of a novel, and gets with the purchase the sole right of selling that novel to other booksellers in Australasia, and to customers in its retail shops—as far as the power of the publisher extends. In practice, in the case of American fiction, the monopoly is complete, since the regular American trade price for a \$1.20 net or \$1.50 net novel leaves no margin for an interloper to import and sell at the regular Australasian fiction price of 3s. 6d. The American publisher makes no "Colonial library" alteration, and in apparently nearly every case sells the Australasian marketing firm (for possibly 45 cents per copy, in quantity) precisely the same quality of book that is retailed in U. S. A. for \$1.20 net and \$1.50 net.

The British publisher nearly always does make a "Colonial library" alteration; and since "Colonial libraries," for other colonies, are sold to London export houses with a reservation that they must not be exported to Australasia when the book is "marketed" in Australasia, it is usually practicable by paying an additional 5 per cent. to a third

*See PUBLISHERS' WEEKLY, December 25, 1915.

party who does not appear as an Australasian importing bookseller, to obtain all the "marketed" British novels which an Australasian importing bookseller wants—without giving the local "marketer" the pleasure of an order.

Usually the Australasian importing bookseller does not take that trouble. Instead, he is quite likely to "turn down" the market novel, and trade upon other lines which pay him just as well or better. That is, the fact that the George Robertson Proprietary has "marketed" a novel is quite sufficient to arouse in some Australasian quarters a prejudice against that novel, and an inclination to sell it as little as possible. The marketing firm is understood to deplore this attitude, and to urge that by bringing the books to the shop at a somewhat enhanced rate it reduces the bookseller's buying risk on London orders.

The answer of the obstinate objectors is that to give the George Robertson Proprietary an order for a "marketed" novel is essentially bad trading—whatever the apparent circumstantial disadvantages; because the George Robertson Proprietary, in the case of a "marketed" novel, is retailer as well as monopolist-wholesaler, and it is bad business to strengthen an opposition retailer by buying the stock upon which he virtually makes three profits—the monopolist's and the wholesaler's profit as well as the retailer's. It was, in fact, partly by the development of a system of railway rebates, representing an extra profit which competitors could not gain, that the Standard Oil Company of U. S. A. eventually drove some of its competitors out of business.

A Sydney retailer, for instance, is quite able to appreciate the fact that, if the George Robertson Proprietary is able to buy the Australasian market of a salable American novel at a price equivalent to 1s. 9d. per copy or less, and to retail it in Pitt Street at 3s. 6d., while competitive booksellers who wish to retail the same novel at the same price in George Street must buy stock from the George Robertson Proprietary at prices ranging sometimes from 2s. 4d. to 2s. 11d. according to quantity purchased, this kind of trade only requires to be extended far enough—with the George Robertson Proprietary tending continually to make a greater retail profit than other retail booksellers—in order to drive the George Street bookseller out of business.

It is obvious enough that, if there are two retail booksellers in the same city, and one has the opportunity of making a possible regular profit of 40 per cent. while the other has only the opportunity of making a possible regular profit of 25 per cent. it is only a matter of duration and extension of that class of trade until the bookseller with the smaller profit will be forced to give up that class of trade. And if he assists to boom that class of trade he is naturally assisting to cut his own business throat. So, being wise enough to come in out of the wet monopoly,

he does not usually assist to boom it; and, in *The Bookfellow's* opinion, authors and publishers in the end are bound to suffer by the system.

The leading export publishers of fiction to Australasia—in the rank of Messrs. Macmillan, Messrs. Hodder & Stoughton, and Mr. T. Fisher Unwin—have, *The Bookfellow* is glad to say, upheld the principle of the open market. Other publishers, in the export rank, for instance, of Messrs. Methuen and Messrs. Hutchinson, are reported as selling the Australasian "market" of some of their novels; and, in *The Bookfellow's* opinion, the practice is bound in the end to be prejudicial to the authors whom those publishers represent.

For, in self-defence, a combination of several retail firms in opposition to the George Robertson Proprietary has competed for marketed books; recently Messrs. Edwards, Dunlop & Co. have controlled the market of certain books.

Since the marketing system has been established, the introduction of Edwards, Dunlop & Co. is in an Australasian trade view the best feature of the business; because Edwards, Dunlop & Co. are apparently the only legitimate general wholesale firm left to us, and, dealing without a retail shop or a retail sideshow, act practically as publishers' representatives who offer the same terms to all retail traders.

Nevertheless, *The Bookfellow*, in the interest of the whole Australasian book trade—authors, publishers, and booksellers—upholds the permanent principle of an open market for fiction and the free opportunity of direct dealing with publishers or their representatives. Because trade dissension over the marketing question has risen to such a pitch that the query now, when a new novel is published, is likely to be not "Is it a good novel? Is it a saleable novel?" but "Is it marketed? Who's got it?" And if it is marketed by a retail firm whose trade interest is or appears to be in opposition to the trade interest of the querist, the quantity order is likely to fall—yea, even to zero—unless the novel is (what most novels are not) obviously saleable goods that the public will rush for.

This state of things is bad for trade. It is bad because books do not get a fair chance on their selling merits. The marketers are likely to have plenty of books on hand which they must sell while the novelty is in them, or accept a marketer's loss; and marketed goods are therefore likely to be pushed, by a section of the trade, beyond their merits—with a section of the trade resisting the push. In practice, marketing firms are likely to find that they must "take in one another's washing"—that is, in order to sell "their own books," they must shoulder some of the other fellow's swag. This again is not unlikely to result in heavy stocks of some lines choking the sale of other lines.

It is a commonplace that Australasian fiction sale, which two years ago used to come often in long runs—sometimes up to 20,000—now comes in short runs. The books cannot

be kept moving. Doubtless the war is responsible; but, in *The Bookfellow's* opinion, no small share of the responsibility falls to the marketing system, with the atmosphere of doubt and distrust engendered by the wholesale effort to sell marketed books beyond their true selling values, while non-marketed books are likely to be pushed by some traders below their selling values until the marketers' pets are disposed of. Australasian fiction trade was laying golden eggs in repeat orders, and the marketers have helped to kill the goose.

Therefore, *The Bookfellow* argues once more for the permanent principles of open market and direct supply.

JOHNSON'S BOOKSTORE — AN OBJECT LESSON IN SUCCESSFUL BOOK-SELLING.

JOHNSON'S BOOKSTORE in Springfield, Massachusetts, is, despite its comparative youth, one of New England's largest and most successful bookstores. The following account of its history and business methods appeared in a recent number of *Eaton, Crane & Pike Co.'s Pull-Together*.

In 1893, after several years' experience as

a clerk in the book and stationery business, Mr. Henry R. Johnson purchased the stock and fixtures of a small store occupying a floor space of eight hundred square feet. His force numbered three assistants.

Fire in an adjoining building caused the removal a year later to a location which added six hundred square feet more to his store area, and as early as four years later his business had so increased as to cause a removal to a location where ten thousand square feet of floor space were put in use and forty assistants employed.

The business continued here until 1909 when the present site was purchased, a fine four-story building accommodating three stores on the ground level, one of which the bookstore now occupies.

At the present time the store occupies three floors with a total floor area of seven thousand square feet, and in addition a new annex adds ten thousand more square feet, with convenient entrance to this provided through a subway passage, making the whole store virtually under one roof.

Upwards of seventy assistants are now employed in the store, the total number employed having reached as high as two hundred during the busy holiday season.

That such a small business with such a modest beginning was developed in twenty-three years to a business of the present size and proportions is rather remarkable and it is, therefore, interesting to note some of the elements which have helped to bring about this rapid growth and development.

One positive element of this success lies in the proprietor's creed which, briefly stated, is to please customers, sell only goods that stay sold, make every inch of store space count, and advertise consistently. How well this creed has been lived up to is best understood from the discussion which follows.

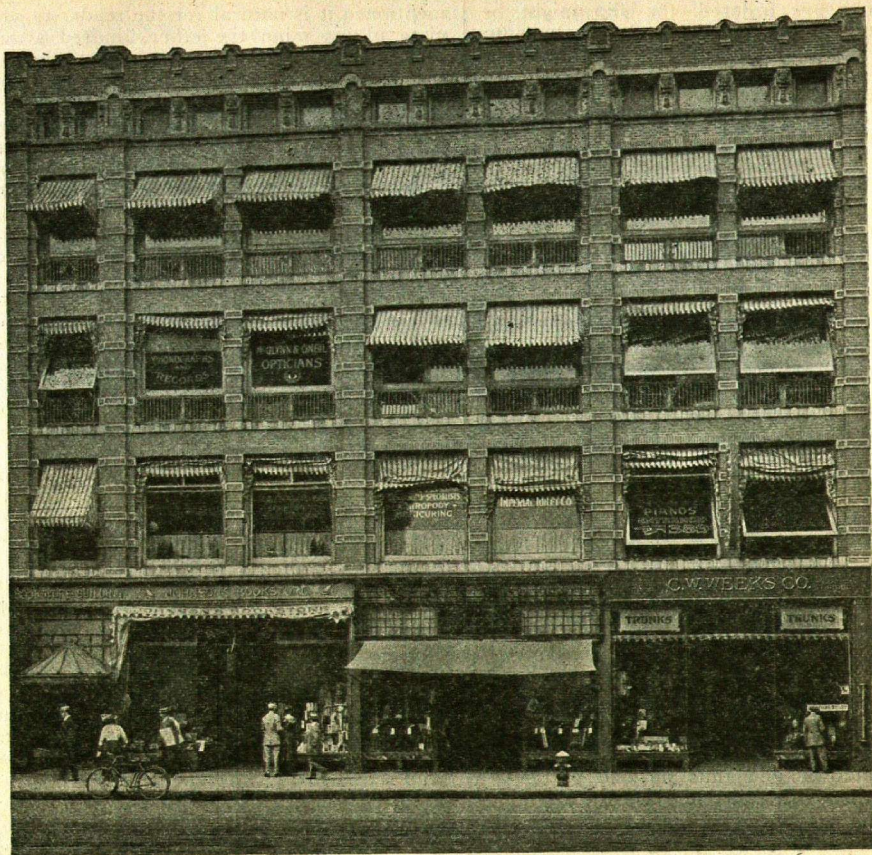
Details of store arrangement are important, but a description of the necessary length to describe the arrangement of the store would occupy too much of your time at the expense of other important details of our story, so suffice it to say that the arrangement is good, and each department is located in that section of the store best suited to the character of the goods in the department.

Throughout the store the aisles have been kept purposely wide, giving a comfortable spaciousness to the store which shoppers appreciate. As you may have observed, there are so many women who like to stop and browse around at their leisure, looking over the goods in the cases. As these women do not like to be jostled or hurried while they are looking about they can do this unmolested only when the aisles are wide and plenty of room left unobstructed for others to pass by.

As for keeping the stock in this store, in every case possible the reserve stock is kept in labeled boxes on the shelves and all the



THE ORIGINAL JOHNSON'S BOOKSTORE AS IT APPEARED IN 1893 WHERE MR. JOHNSON WITH THREE ASSISTANTS FIRST STARTED IN BUSINESS.



THE JOHNSON BOOKSTORE BUILDING AS IT APPEARS TO-DAY, THE BOOKSTORE OCCUPYING THE STORE FRONT AT THE LEFT.

selling is done from samples displayed in the cases or on the counters. The advantages of this system are almost too obvious to mention, for the reserve stock is then free from dust and handling, and fresh, new articles are always available for the customer. This applies to a multitude of small articles in a stationery store which are easily stored in boxes on the shelves in back of or under the counters, or along the walls.

There are no elaborate systems of stock records in vogue in this store. After trying out many systems the best method was found to be that of having the clerks check the more rapid sellers once a week. If an article is found to be down to a minimum, a record is made accordingly on a slip giving the name of the article, amount on hand and amount usually ordered. This slip is then placed on the department manager's file of live orders for prompt ordering that day. The slower moving items are checked once a month in this same manner and Mr. Egan, manager of the stationery department, reports little or no trouble experienced from stock shortages with this simple system.

In the book department a more exact sys-

tem is undergoing a test preliminary to its final adoption and up to the present time is proving most satisfactory. For this department a slip has been made out which is eleven inches long and three and a quarter inches wide. When folded in the middle the upper half is a stock slip on which appear these headings: Title, Author, Publisher, Date of Invoice, Number of Copies, Price, and Inventory, with suitable space below each head for the information to be filled in. The lower half is an order slip, with headings and space for the salesman's name, number of copies to be ordered, and remarks.

It is important to note that this slip is yellow and, therefore, very conspicuous. When placed in a book it is folded and the two ends inserted in the top of the book between different pages so that it is plainly visible and cannot escape the clerk's attention before the copy, in which it is placed, is sold.

This system can be applied in cases of a large or small number of titles; in the case of five copies by placing the stock slip in the last book, and in the case of larger quantities, in the last book to be sold before a specified minimum is reached. For instance, if

fifty books are ordered, the slip might be placed in the tenth from the last volume to be sold. In this case the buyer would have a memorandum to order from while nine books yet remain in stock, viz:

STOCK SLIP

Title
Freckles
Author
Gene Stratton-Porter
Publisher
Grosset & Dunlap
Date of Invoice
Feb. 16, 1916
No. of Copies
Fifty

Price
(in code)

Inventory
(nine)

ORDER SLIP

Salesman
Number of Copies
Remarks:

F. R. White
Fifty

This book is a steady seller and we could just as well buy 100 copies at a time.

F. R. White.

It is to be noted that the inventory is of the quantity on hand when the combined stock and order slip is turned over to the buyer. In the case of five books, if the slip were in the last copy sold, the inventory would be "none."

In relation to the window displays, it is the policy of this store to grant to each department its proportionate share in the use of these windows, and thus no one particular article enjoys this valuable space for any long period at the expense of other articles in the store. The displays are changed once a week and sometimes oftener.

In every case possible the windows contain some definite selling idea and are, therefore, not merely displays of fine merchandise but windows that talk.

When asked whether the windows sell goods or merely create interest, Mr. Egan said, "Give me the window space and I can sell any article in the store." This then is this store's estimate of the value of window space and it is treated with much careful study, thought, and planning accordingly.

From window displays it is an easy and natural transition to the subject of advertising and it may well be stated here that this store believes firmly in advertising of the right sort.

Newspapers represent the most important medium which this store uses. Large space is used only occasionally for special sales, etc., small space one column by four inches being the general rule and this is used daily.

Mr. Johnson stated emphatically, though not in these same words, that he thought the small advertisement appearing regularly each day and devoted to the featuring of one single article at a time, was by far the best and most profitable way to use the newspapers, with a limited amount. For by this practice the name of the store is kept constantly before the public, and even though only one article is

mentioned it is natural for the reader to associate in his mind the other kindred articles carried in the store, and thus the products of the entire store are brought into prominence merely by association and nothing is lost.

Many times this store, to back up its newspaper advertising, will place a sample of the goods advertised on a prominent counter and alongside of it a card reading, "This is the box of paper (or book, etc.) advertised," and excellent results have followed this practice of tying up with the daily advertisement. Prices are featured in the advertisements.

Another use is made of the newspapers and that is to advertise occasionally under "Lost and Found" the many articles which have been found in the store, either dropped or left by customers and uncalled for. It is not hard to imagine that this practice helps to create good will for the store when lost articles are returned to their owners.

Another form of advertising used to a considerable extent are manufacturers' advertising circulars, using these as enclosures in the monthly bills and packages sent to customers.

All of the wrapping paper in this store is printed at regular, well-spaced intervals with the small, neat trade-mark of the store. In this way every article which is carried from this store will more than likely advertise the fact to one or more persons that its bearer has been to Johnson's Bookstore on her shopping tour that day. And we would venture to state that because of this prominence given to the store trade-mark it is more familiar to many Springfield people than any other local dealer's trade-mark.

Some merchants question the value of special sales, arguing that it is difficult to get the articles back again to their former price basis once the price has been cut. Certainly, they are right in this contention, especially when well-known, nationally advertised brands are concerned.

Mr. Johnson has never found it profitable to mark down his prices on standard, advertised lines, so he never does. But, now and then, articles are found that can be bought in job lots and are not identified by a well-known trade-mark, and only such articles as these does he put on special sales, and these usually only one at a time as a special leader for a week-end sale.

But where articles are found in stock which have remained there unsold longer than a reasonable period, such articles are placed on sale as bargains and the price is gradually reduced until sold for whatever price they may bring. Once sold, an article like this is seldom replaced, for as Mr. Johnson argues, he has room only for merchandise that sells easily.

This store maintains a question box which might well be termed the store "regulator." As a means of securing ideas from the store people about the business and suggested improvements, it has many times over proved its excellent worth.

The suggestions contributed to the question box are handled in the following manner.

One night each week, following the closing of the store, the department heads meet, empty the question box and discuss the possibilities of adopting or how to treat any of the suggestions contributed or criticisms offered. Any question requiring further investigation is referred to a committee and the committee reports at a later meeting.

Every three weeks the entire force of store assistants attends the meeting to join in the discussions or hear the criticism of what has been offered, or what will be adopted.

This system contains all of the elements of success and it is, therefore, not strange that it is proving successful. For the very fact that one clerk is able to look over her own counter into another department and, recognizing there some condition for improvement, make a suggestion which will count for her own credit is a thing that is certain to raise that clerk's interest in the things about her, or him, which in turn is certain to provoke a healthy spirit of rivalry, which will always result for the good of the store. For when the sales-person's interest is thus extended beyond and not confined to her own department, only good from it can result.

It is so obvious as to be hardly necessary to remark that the sales-person will do everything in her power to help raise the standards of her own department first.

The head of a department acts as chairman of the store meetings, and it is certain that the majority of the clerks will make every effort to bring their interest for the store to the attention of its managers. Again, this is an important feature because the co-workers then feel that here is a new avenue open for use to higher promotion.

Bonus and commission plans for paying his assistants have all had their turn but Mr. Johnson believes that, in his store at least, the straight salary basis of paying persons their full worth and allowing them to demonstrate their worth leads to greater satisfaction and better results.

THE FRENCH BOOK-TRADE DURING THE WAR.—ANNUAL MEETING OF CERCLE DE LA LIBRAIRIE.

THE issue of the *Bibliographie de la France* for March 3 contains a full account of the annual meeting of the *Cercle de la Librairie* in Paris on February 25. Twenty-four members were present, M. Louis Hachette, the president, presiding.

"Eighteen months of war have already passed," said M. Hachette in his annual report, "and there may well be a feeling of surprise that our corporate activities have not been completely extinguished during this sad period, when at the outset so many of our members had suddenly to quit their work, and when so many have fallen on the field of battle. The battle of the Marne saved the brain of France, and by releasing Paris from the German pressure also made it possible for the publishers, who almost all belong here, to continue their publications, to insure the

education of thousands of children, to propagate in France and abroad those publications which should enlighten the public on the truth, comfort them in their fears, and finally make known to the world that the cause of right and of justice is our cause."

M. Hachette stated that the present membership of the *Cercle* is 437, although "the gaps in our ranks are unfortunately more numerous than in preceding years." From the long list of names of the dead—many of them "*mort glorieusement au combat*"—he singled out especially Lucien Layus, former president of the *Cercle*. In 1896 M. Layus was the general secretary of the organizing committee of the first International Congress of Publishers, and from that time on he took a prominent part in the work of the various Congresses. At Leipzig he presided at the Commission which decided, contrary to the wishes of the German *Börsenverein*, that the permanent bureau should have its offices at Berne and not at Leipzig. For his devoted services in the interests of literature, he was appointed successively Chevalier, Officier and, in 1911, Commander of the Legion of Honour.

Commenting upon the fact that the Booksellers' School had been suspended during the past year owing to the inability to get either teachers or scholars, he said that this was the more regrettable since "in the fierce struggle to get trade back on its feet after the war it will be absolutely necessary to have trained young men who will be able to go even into other countries if necessary to serve as pioneers of our civilization by aiding the diffusion of French literature."

The *Bibliographie de la France* which, saving the interruption of three months in 1871, has appeared continuously since 1811, has appeared regularly during the present war, though in somewhat reduced form. The *Caisse syndicale de retraite des Industriels du papier*, the *Société de secours mutuels des Employés en librairie*, the *Association amicale professionnelle des Commis libraires français*, the *cours de l'Ecole Estienne*, the *Union des Fabricants de papier*, the *Union syndicale des Maîtres imprimeurs de France*, the *Syndicat patronal des Imprimeurs typographes*, and the *Syndicat des Editeurs* are all still active—that is as active as their mobilized memberships will permit. The *Bureau de la propriété littéraire* is also active, although it has naturally felt the diminution in the number of books published. Two hundred and sixty-two French books were copyrighted last year in the United States. The *Syndicat de la propriété intellectuelle* did not meet last year since its secretary and most of its delegates were mobilized. The government has been unable as yet to ratify the Franco-Brazilian copyright treaty.

During the past year the French trade has participated in the Panama-Pacific Exposition, the Casablanca Exposition, and from August to December it held an exhibition in its rooms of books published in France during the war and relating to it. This exhibition included

over eight hundred publications, a catalogue of which is to be published shortly. M. Hachette added that they are considering the idea of sending the collection to certain neutral countries in the interests of French propaganda.

After the election of officers the President made an interesting presentation; it had been decided at the last annual general meeting that a *jeton d'or* (gold commemorative medal) should be offered to the Belgian *Cercle de la Librairie* as a testimony of the gratitude France feels towards Belgium, for her heroic resistance since the war began. M. Desoer, President of the *Cercle Belge*, who was present at the meeting in his capacity as corresponding member, in a speech which evoked enthusiastic applause, accepted the gift on behalf of his society in the most sympathetic terms, and said he rejoiced in the hope of being able before long to call a general meeting in Brussels of the *Cercle Belge de la Librairie* to express officially their most grateful thanks.

NATIONAL CHAMBER OF COMMERCE TO TAKE REFERENDUM ON PRICE MAINTENANCE.

BUSINESS men of the country—through the Chamber of Commerce of the United States—are to vote for or against the recommendations that:

I. There should be Federal legislation permitting the maintenance of resale prices, under proper restrictions, on identified merchandise for voluntary purchase, made and sold under competitive conditions.

II. Federal legislation should take the form of an amendment to the Trade Commission act defining the conditions under which price-cutting is an unfair method of competition and authorizing the Federal Trade Commission to prevent such price-cutting in interstate and foreign commerce.

It is pointed out that a vote in the affirmative on the first question will support the recommendation of a majority of a special committee of the National Chamber that there should be Federal legislation permitting the maintenance of resale prices. A vote in the negative on the first question will support the opposite contention of the minority of the committee that there should be no such legislation. A vote in the affirmative on the second question will indicate an opinion that there should be Federal legislation, and, furthermore, that it should take the form stated.

This is the thirteenth referendum to be taken by the National Chamber with the purpose of ascertaining for the benefit of Congress and the President the business opinion prevailing throughout the United States on questions of immediate importance. The present referendum was voted by the board of directors of the Chamber of Commerce early in February of this year, following the failure of the special committee to come to any agreement on the question of price maintenance. Of the ten members of this committee, seven, it will be remembered, voted in favor of price maintenance—two of them,

however, modifying their assent by filing a supplementary report—and the other three, Percy S. Strauss, of New York City; Frank H. Armstrong, of Chicago; and Frederick H. Rike, of Dayton, voting against the question. The majority recommendation, the supplementary report, and the explanatory statement of the minority members were reprinted at some length in the *PUBLISHERS' WEEKLY* for February 12, 1916.

Inasmuch as forty-five days are allowed for the voting, the result of the referendum will be determined in the third week of May.

HUNTINGTON, BIXBY AND CHURCH SALES BRING \$63,009.50.

THE 1141 items disposed of in the five sessions of the sale of duplicates and selections from the libraries of Henry E. Huntington, William K. Bixby and from the estate of E. Dwight Church on March 29, 30 and 31, brought a total of \$63,009.50. George D. Smith paid \$1950 for the original manuscript of nine of the chapters of Washington Irving's "Tales of a Traveller." Mr. Smith also obtained for \$1500 the original holograph manuscript of "The Discovery of America," by Fiske. The three volumes embrace nearly 1100 quarto pages with the emendations, inserts and deletions in the author's hand. The same buyer gave \$600 for Fiske's "Original Manuscripts, Histories and Essays," in two volumes; \$500 for the original manuscript—containing 20,000 words—of Nathaniel Hawthorne's "Dr. Grimshawe's Secret," with a letter written by the author's son, Julian, regarding it. For the original manuscript of Bret Harte's "Brown of Calaveras" he gave \$400, and for Charles Lamb's "Commonplace Book," containing seventy-seven pages in the author's handwriting, he paid \$1200.

Gabriel Weiss obtained, for \$445, an autograph manuscript of eleven of the verses written by Kipling for William Nicholson's "Almanac of Twelve Sports." Kipling manuscripts are said to be practically unobtainable, as they are the property of Mrs. Kipling, who will not part with them.

What is regarded as the most important Reade manuscript ever offered for public sale—the original manuscript of "The Cloister and the Hearth"—brought \$2260. It was sold to George D. Smith. It is written in ink on about 800 quarto and folio pages, contained in four volumes handsomely bound in morocco.

For an extra illustrated copy, in two volumes, of the "Life, Letters and Journals of Lord Byron," by Thomas Moore, Mr. Smith paid \$1925. Gabriel Weiss gave \$850 for a manuscript on vellum—a fine specimen of the Italian art of writing and illuminating of the period, fifteenth century. It once belonged to John Ruskin.

Henry James' manuscript of his "Longstaff's Message" was bought by Gabriel Weiss for \$450. J. F. Drake paid \$332.50 for a copy of the first edition of the poems of Keats.

A copy of the first Edinburgh edition of



A WINDOW DISPLAY, WITH OFFICE ATMOSPHERE OF "OUR MISS YORK" BY EDWIN B. MORRIS (PENN PUBLISHING CO.) MADE BY BRENTANO'S WASHINGTON STORE.

Robert Burns' poems, which was Burns' own copy and which contains numerous marginal notes and additions, including two autograph stanzas of "Tam Samson's Elegy," was purchased by George D. Smith for \$800.

Other Burns items attracted much attention and brought high prices. An autograph manuscript poem signed in two places by Burns was purchased by George D. Smith for \$765.

A copy of Burns' poems of the first volume of the third edition, which had been nibbled by a mouse and which the poet used for making corrections for the last edition, was probably enhanced in value by the damage done, as the bidding for it was spirited. It was purchased by George D. Smith for \$600. A rare first edition of the Alken Colored Plates, relating to sporting events, was purchased by W. D. Bailey for \$775. The series contains forty-two plates.

Three Eugene Field manuscripts were eagerly sought. "The Oak Tree and the Ivy" was bought for \$270. The manuscript poem "At the Door" brought \$107.50, and the poem "Grant," in Field's own autograph, brought \$115. All were purchased by G. D. Smith.

The autograph manuscript of Anthony Trollope's complete novel, "The American Senator," about 800 pages of quarto size, with corrections by the author, in binding by Toof, was sold to Gabriel Weis for \$585; Izaak Walton and Charles Cotton's "The Compleat Angler," edited by George W. Bethune, Philadelphia, 1880-86, and extended from two to eleven volumes by the insertion of about 1400 extra illustrations, George D. Smith, \$475; original manuscript of Oscar Wilde's

"The True Value and Function of Criticism: A Dialogue," Dr. A. W. S. Rosenback, \$800; "West-Ward Hoe," by Thomas Decker and John Webster, first edition, London, 1607, brought \$225 at the Huth sale, James F. Drake, \$405; "Everie Woman in Her Humor," first and only edition, London, 1609, E. J. Courtland, \$300; "Fables Choiesies," by M. de la Fontaine, first edition, Paris, 1668, James F. Drake, \$280; Sir David Lindsay's "Ane Dialog Betuix Experiences and ane Courteour," first edition, Saint Andrews, 1554, George D. Smith, \$550; Thomas Lodge's "Catharos, Diogenes in His Singerlantie," first edition, London, 1591, George D. Smith, \$425; "Treatise of the horse, the sheep and the goose," by John Lydgate, Westminster, Wynkyn de Worde, circa, 1499, in binding by Bedford, apparently only one copy is known, that of the University Library of Cambridge, George D. Smith, \$665; the third quarto edition of Shakespeare's "Chronicle History of Henry the Fifth," London, 1668, George D. Smith, \$700; the third quarto edition of Shakespeare's "The Whole Contention Betwene the Two Famous Houses, Lancaster and York, London, 1619, George D. Smith, \$635.

EXHIBIT OF AMERICAN INSTITUTE OF GRAPHIC ARTS SHOWS PRINTING SINCE EARLIEST TIMES

Printing from the time when archaic writing was cut into stone, circa 5000 B.C., to the present is shown in all its dignity as the "veritable Seed of Civilization, of which the

fine arts are the flowers," as the catalogue introduction has it, at the Exhibition of American Printing at the National Arts Club, New York City. The exhibition, which was opened on March 29 and will continue on view from 10 to 6 daily until April 14, is under the direction of the American Institute of Graphic Arts. It includes articles loaned by the Typographic Library and Museum of the American Type Founders Company, Jersey City, and the Library of the General Theological Seminary, New York.

The American exhibit itself begins with a 1682 edition of "A Seasonable Discourse," by "the president of Harvard College," printed by Samuel Green, of Cambridge, the first American to be taught to print. He was taught in the Daye Press, and his descendants printed in Boston and New Haven until early in the nineteenth century.

The first printing on this continent was in the City of Mexico in 1539 and in Lima in 1584. No relics of this are here, but here are the books on which Benjamin Franklin began to learn printing. "A Sermon," by Thomas Prince, 1718; the first book printed in German characters in this country, "Zionitscher Weyrauchs Hugel," printed in Germantown in 1739; the first American Bible in the English language printed by R. Aitken, Philadelphia, 1782; the largest book printed in America, before the Revolution, "Der Blutige Schau-Platz, oder Martyrer Spiegel," printed by Der Bruderschaft in Ephrata, Pennsylvania, 1748; "The Charters of the Province of Pensylvania and the city of Philadelphia," printed by Franklin in 1742; copies of the *Early American Magazine*; a New England Primer of the middle of the seventeenth century; a "blue-back," or American spelling book by Noah Webster in 1828; and others.

In the old collection which prefaces the American are the Babylonian Clay Tablets in cuneiform characters, a votive tablet of King Gudea, 2300 B.C., a receipt for grain, in addressed clay envelope, 550 B.C., a payroll, 1500 B.C., and a legal contract of about the same time. The earliest method of printing by impression is shown in the name and title of King UrNingirsu impressed in clay with an engraved wood stamp, about 3000 B.C. There is a book on palm leaves, the writing incised in the leaves with a stylus and the incisions filled with pigment; ancient Chinese books showing their block printing; an old engraving on copper showing a book writer and his appliances; an illuminated manuscript of the Book of Hours, on vellum, about 1450, of French or Flemish origin; the Gutenberg Bible in facsimile, with the original margins; and examples of the first use of Roman types, and the first Italic types, first used by Aldus Manutius, of Venice, in the sixteenth century.

At one side of the gallery stands a hand press, a model of the machine used by William Morris for his first work, "The Golden Legend." One of the greatest printers of half-tones, T. A. Munder, exhibits a repro-

duction of an etching by Debaines so exactly like the original, which hangs beside it, that a layman can hardly distinguish between them. In the central case is shown one of the most famous of modern books, the great Book of Jades.

LORD & TAYLOR BOOK-SHOP FORMALLY OPENED.

THE formal opening of the Lord & Taylor Book-shop on Monday was in fact anything but formal. The bookbuyers—and the store was thronged with them all day—took immediately to the idea, and the chairs and generous divans were rarely empty of interested book browsers.

The physical arrangement of the new store is most unique. It occupies the room formerly devoted to the covered driveway on the 38th Street side of the store. The drive has been torn out, the store front built out flush with the pavement and three fourteen-foot windows built in for the exclusive display of books. Inside, the book-shop consists of one large room, about fifty by fifteen feet in size, the floor several feet above the street level, lighted to the ceiling by three large display windows; at either end this room is connected with street entrances to the main store by a passage about ten feet long by eight wide, in which the reprints and cheaper books are displayed, while a generous archway leads directly from the center of the shop into the Lord & Taylor store proper. The books are arranged along one wall and spread on several small tables, while the chairs and divans are placed against the low backs of the showcases so as to assure plenty of daylight for reading. Rugs and cut flowers add to the seductiveness of the shop.

A comparatively limited stock—as book-store stocks go—is displayed on the shelves, but this, in fact, adds to the restful air of the store. The bulk of the stock, some 15,000 volumes, we are told, is stored immediately below the store, where access may be had to it in a few seconds. In addition to Mr. Kinsey, five clerks are in attendance.

Two interesting features of the opening were an exhibition of Stevensoniana and the lecture in the auditorium on the eighth floor on the "Making of a Book," accompanying three reels of motion pictures illustrating the course of a book from the time the trembling author hurries nervously up that long front walk out at Garden City, the manuscript under his arm, until the completed book is packed in the shipping department and trundled off in the big D., P. motor truck.

The auditorium in the Lord & Taylor store will be given up to the book department every Monday morning at eleven, when it is expected that a number of lectures of interest to bookmen—many of them illustrated—will be held. On April 10, the editor of the *Garden Magazine* will speak, and on the following Monday Clayton Hamilton, author of "On the Trail of Stevenson," will speak on R. L. S.

COPYRIGHT NOTES.

SUPPLEMENT BRINGS G. S. ROBERTSON'S "THE LAW OF COPYRIGHT" TO DATE.

The Oxford University Press has just published a supplement* to George Stuart Robertson's "The Law of Copyright" (1911), which brings that well-known work down to December 31, 1915. The Table of Cases is continued in the Supplement and the bearing of these upon earlier decisions and the effect of legislation enacted since 1911 are briefly explained in the nine pages devoted to a "Supplement to the Text"; this last is arranged in short paragraphs under the page and line in the larger book at which the new matter should be inserted. There is also a condensed statement of the terms upon which the various countries have accepted the Berlin Convention of 1908, and a note listing the countries accepting the Protocol of 1914. A "Note as to the Effect of the War on International Copyright" cites at some length a decision in the Imperial Court of Germany on October 26, 1914, as an earnest of Germany's favorable attitude toward the continued observance of the laws of international copyright during the war. A lengthy section gives the texts of the various British statutes and statutory documents bearing on copyright which have been issued since 1911, the text of the Additional Protocol to the Berlin Convention, and, under the United States, the new matter which has been amended to the Act of 1909, the text of the Panama-Pacific Exposition Act, a table of all presidential proclamations since 1891, the text of the president's proclamation of January 1, 1915, extending protection of mechanical musical reproductions to Great Britain, the rules and regulations for the registration of claims to copyright issued by the Copyright Office in 1914, and the rules adopted by the Supreme Court for practice and procedure in cases of infringement.

BOOK-TRADE ASSOCIATIONS.

CHICAGO BOOKSELLERS ORGANIZE.

The retail booksellers of Chicago organized a local booksellers association at a meeting at Congress Hall on April 3. Frank M. Morris was elected president, and Ralph Henry, of Carson, Pirie & Scott, secretary.

BOOKSELLERS' ASSOCIATION OF PHILADELPHIA.

The next meeting of the Philadelphia Booksellers' Association, on Friday, April 14th, will be a night at the movies. The Association has accepted the invitation of the Curtis Publishing Company to hold this meeting at their building, at Sixth and Walnut Streets. Doors open at six. Informal dress, of course. Ladies are invited. The supper payment for each lady or other guest will be fifty cents. For members of the Association the cost of the supper is, as usual, included in the annual dues. After the supper the Curtis Publishing Company will flash on the "movies" showing the

*The Law of Copyright: Supplement to December 31, 1915. By George Stuart Robertson. 106 p. Oxford, U. P. paper. \$1.75 n.

manufacture and distribution of a modern magazine.

PERSONAL NOTES.

ALFRED A. KNOPF married Miss Blanche Wolf, of New York City, on April 4th.

THE MANY FRIENDS of George W. Jacobs will be glad to know that he is gradually improving after his long siege of pneumonia coupled with a nervous breakdown. It may be some months, however, before he will be able to resume his work at his office.

PERIODICAL NOTES.

THE NEW EDITOR of the *Poetry Review*, taking the place of Stephen Phillips, will be Galloway Kyle.

AFTER THE MARCH ISSUE *The Miscellany*, the official journal of the American Bookplate Society, will be edited and published by Mrs. Elisabeth C. T. Miller, 1010 Euclid avenue, Cleveland, Ohio. The publication will, we understand, be conducted along the same general lines followed in the past.

GEORGE C. DODGE, of New York, who was charged by the Society for the Prevention of Vice, on Feb. 10, with publishing indecent literature in certain parts of the magazine *Live Stories*, was discharged recently on motion of a deputy assistant district attorney, who said the defendant had destroyed all existing copies of the magazine and had discontinued its publication.

LITERARY AND TRADE NOTES.

J. B. LIPPINCOTT Co. announce that the publication date of T. Everett Harré's "Behold the Woman!" has been postponed to April 15th.

THE MACMILLAN Co. has taken over the publication of Vachel Lindsay's "General William Booth Enters Into Heaven and Other Poems" and "Adventures While Preaching the Gospel of Beauty."

THE PAGE COMPANY are making "The Girl from the Big Horn Country," by Mary E. Chase, one of their leaders. The story is one of the wholesome, out-of-door type, suitable for young people as well as adults.

"THE MAELSTROM," a detective story by Frank Froest, author of "The Grell Mystery," is published to-day by E. J. Clode. Until recently Frank Froest was superintendent of the Criminal Investigation Department of New Scotland Yard.

THE BOBBS-MERRILL Co. will issue this spring a volume of verse, "Lyrics of War and Peace," by William Dudley Foulke. As a poet Mr. Foulke is best known for his translation of Petrarch's "Love Songs," published a year or two ago.

THE NEW YORK PUBLIC LIBRARY is conducting during April and May what is said to be the finest exhibition of Shakespeareana "ever shown under one roof." Many of the items are loaned by prominent collectors in and around New York City.

"THE SECOND COMING," by Frederic Arnold Kummer and Henry P. Janes, scheduled for April 15th publication by Dodd, Mead & Co., is a poetic fantasy of the apparition of Christ in the midst of the battlefields of Europe. One scene is the meeting between Christ and the Kaiser.

AFTER HOLDING ITS BREATH since last fall, when the publication of Irvin Cobb's "Old Judge Priest" was postponed, the reading public will be relieved to know that the new book about Cobb's famous Kentucky character is definitely announced by the George H. Doran Co. for April 22.

A POET OF LONG STANDING gives his views on the new poetry and other recent poetry "new" only in the usual sense in the next *Book Review*, to appear April 15. Richard Le Gallienne's article on "Ten New Poets" will be a feature of more than usual interest in this year of grace when poetry is being read by the public as well as the poets.

A BOOK BY William Dean Howells at once attracts attention, and "The Daughter of the Storage," from all accounts, will hold it. Essays, stories and poetry of the "free verse" order are gathered into the volume, for Mr. Howells is not too old to have lost interest in the new—and probably he never will be. The Harpers have set April 14 as the publication date of the volume.

A VARIORUM EDITION (the first to be attempted) of Shakespeare's Sonnets, made by Raymond Macdonald Alden, will come next month from the Houghton Mifflin Co. The text of the quarto of 1609 is printed *verbatim et literatim*, and each sonnet is followed by the variant readings of the most authoritative editions and by interpretive notes from the leading commentators. A full bibliography is included.

NOT AT ALL suggestive of the Jack London of torture, tempest and sharks is the title of his latest book, published last Wednesday by the Macmillan Company. "The Little Lady of the Big House" might be a chronicle of tea tables and embroidery—if it were linked with the name of another author. This incongruity, however, but lends piquancy to the story, in which Mr. London has for the first time made a woman his leading character.

THE ENGLISH *Board of Trade Journal* for March, 1916, says: "The Board of Trade are informed through the Foreign Office, that the importation into Russia of books in boards or bound books is prohibited; in special cases the Russian Minister of Finance is empowered to grant exceptions from this prohibition. It is said that this prohibition is the result of the discovery that Germans have made use of the covers of books sent through neutral countries.

THE SHAKESPEARE MEMORIAL MASQUE, "Caliban: By the Yellow Sands," devised and written by Percy MacKaye for the Tercentenary Celebration, will be published March 20 by Doubleday, Page & Co. The more elaborate illustrations will be by Urban, with small-

er decorations by Jones. Two editions, one in cloth and one in paper, will be issued. The Masque will be presented in the stadium at the College of the City of New York, which is being remodeled for the purpose.

FRANCE is hailing M. René Benjamin, the young French journalist, satirist, dramatist, novelist, as the French Kipling on account of his "Gaspard," the "Soldiers Three" of contemporary French literature. "Gaspard," with its buoyant, breezy and irresistibly amusing descriptions of the French "Tommies," has been pronounced "the best work of fiction the war has produced." It has received the Goncourt prize by unanimous verdict, this being the first instance of such unanimity.

PREPAREDNESS PROPAGANDA has so far appeared more prominently in fiction than in non-fiction, although the theoretic side of the problem has had its share of thoughtful discussion. A most practical volume on what America would have to do in the event of war is promised for May publication by Daughaday & Company, of Chicago. "Why Preparedness, the Observations of an American Army Officer in Europe, 1914-1915" is the work of Captain Henry J. Reilly whose long military experience has been supplemented by experience as special war correspondent for the *Chicago Tribune* in France, Belgium, England, Germany, Austria and Poland.

A NEW NOVEL has come quietly upon the market during the last fortnight which deserves a very much wider hearing than its demure entrance would seem to indicate. "The Spinster" by Sarah Cleghorn (Holt) is a notable piece of character delineation dealing with a woman of that clear eyed, straight lipped, dependable type full of strange Puritanical repressions commonly called a "New England spinster." Even as a girl Ellen is taunted by a playmate with the fact that she will never marry, she somehow is "not the kind that do," and when the truth of this prediction comes home to her later she sets out to make life a "go" in spite of that something queer about her. It is not a book of great action but just the sort for the person who enjoys Dorothy Canfield's "Hillsboro" stories.

VISIONS OF UNTOLD WEALTH which followed the success that attended the early years of the International Correspondence Schools—visions which led to the incorporation of about twenty-five other companies, some subsidiary to the schools and others closely affiliated with it through interlocking directorates—were rudely dispelled on March 31, when Thomas J. Foster, founder and president of the school system, filed a voluntary petition in bankruptcy in the United States Court. Schedules filed with the petition give Foster's liabilities as \$678,351.12, while his assets are placed at \$463,735.33, four-fifths of which consist of stocks and bonds in the many companies promoted by Foster, Connell, Griffiths and other I. C. S. men. In addition, many of

these stocks and bonds listed as assets are posted with various banking institutions and persons as collateral for loans advanced to Foster. Foster certified that he has only \$150 in cash, and bank deposits of \$290.

TWO WAR BOOKS of unusual interest—and, we imagine, of unusual merit—will be published by Charles Scribner's Sons on April 29. "With the French," by Richard Harding Davis, gives most graphic accounts of the bombardment and destruction of Arras, of the mud trenches of Artois and the zigzag chalk trenches of Champagne, of the fighting in Argonne, of the retreat of the Allies in Serbia, of the landing of reinforcements at Salonika, and countless other events and aspects of the war in the winter of 1915-16. In writing this record of his second trip to the front, Mr. Davis was greatly assisted by the impression made upon the French authorities and officers by his last book, "With the Allies." Because of this impression he was accorded most unusual facilities for seeing the fighting, living among the soldiers, and passing freely through the lines. The other book, "The War in Eastern Europe," described by John Reed and pictured by Boardman Robinson, is an account of such things as the great Russian retreat, Serbia devastated by typhus, the Bulgarian mobilization, the Serbian battle line, etc., and imparts a sense of the color and atmosphere of peoples and countries and of the light as well as the shadow in the lives of soldiers.

Dun's Review piles Ossa on Pelion in its attempt to depict adequately the present industrial situation: "Only by the use of superlatives can existing commercial and industrial conditions be adequately described. Great as are the gains shown by bank clearings, iron output, unfilled steel tonnage and similar indices, mere statistical records no longer fully reflect a situation for which there is no precedent. In some branches and sections the volume of business has reached such vast proportions that further expansion is dependent upon increased facilities for both production and distribution. Manufacturers in steel, in textiles, and in other lines are rejecting additional contracts, which they cannot handle, either because capacity is already booked far ahead, or through inability to obtain necessary raw materials. The most remarkable feature is the magnitude of the current demand. In spite of prices that would ordinarily check it, urgent requests continue to be made for immediate deliveries of leather, footwear, dry goods, and especially of steel products. Probably never before have the requirements of actual use controlled prices with so little speculation to anticipate higher markets. Some interests in the steel industry have withdrawn quotations entirely in order to check the influx of orders which cannot be filled for months to come, while in textiles, cases are cited where salesmen are being brought in from the road or are instructed to accept new business only within certain limitations.

BUSINESS NOTES.

ALBUQUERQUE, N. M.—E. J. Strong is offering his book and stationery business for sale.

COLUMBIA, S. C.—The R. L. Bryan Company, 1427 Main Street, is expecting to remove in a few weeks to its new building adjoining its present quarters. The company had a serious fire about a year ago, and since then and while plans for the new building were being formulated, two separate stores have been utilized. The new building is three stories in height and is finished in white marble, making it one of the handsomest and most modern buildings in the city. The building will be used for the commercial stationery and book departments. In the rear of this new building is located the manufacturing plant of the company. This is housed in a four-story building. They operate here one of the most complete printing plants in the State.

FINDLEY, O.—C. F. Sattler has succeeded C. S. Buckley & Co., booksellers and druggists.

FORT WORTH, TEX.—H. N. Conner & Co. has been succeeded by E. R. Conner & Co.

GARNER, IA.—A. R. Hulbert has purchased the Post Office Book Store from H. V. Reed & Co.

GREENVILLE, Tex.—Gee & Lawless are successors to the Greenville Book & Stationery Co.

HARTFORD, CONN.—It is stated that Mrs. E. M. Sill, bookseller and stationer, has been succeeded by A. Lincoln Chase.

KEY WEST, FLA.—St. Clair Crain has bought at a sheriff sale the stock of the Key West News Co., and will conduct a book and stationery business.

N. Y. CITY.—James A. Jenkins, bookseller and stationer at 14 East Forty-eighth Street, has filed a petition in bankruptcy, with liabilities of \$9856 and assets of \$2630, consisting of stocks \$2000, accounts \$530 and cash \$100. He has been in business about thirty years. Mr. Jenkins is incorporating under the name of James A. Jenkins, Inc., to start anew at 42d Street and Lexington Avenue temporarily, and is planning to occupy a permanent shop in the new building at Madison Avenue and 42d Street when completed.

PLYMOUTH, Wis.—Commencing April 1st, Frank E. Stucki took the management of the Book Concern of the Mission House and will in future conduct all its business.

ROSWELL, N. M.—The Cobean Stationery Shop, stationers, booksellers and newsdealers, is a new concern at 208 North Main Street.

SALEM, MASS.—The Nagel Book & Supply Company is a new concern doing a subscription business in standard authors.

SALT LAKE CITY, Utah.—H. Lyon Baynes has sold the Black Cat Book Shop to W. N. Lewis, Prop. Shepards Magazine Store.

WESTFIELD, MASS.—Joseph F. Gechern has opened a stationery and book store at 136 Elm Street.

Forthcoming Books

WEEK BEGINNING APRIL 10

- Alden, R. M., ed. *Sonnets of Shakespeare*. H. Mifflin. \$5 n.
- Alexander, De S. *History and procedure of the House of Representatives*. H. Mifflin. \$2.25.
- Beach, Rex. *Crimson gardenia and other stories*. Harp. \$1.30 n.
- Bradford, Gamaliel. *Union portraits*. H. Mifflin. \$1.50 n.
- Clapp, Edn. J. *Port of Boston*. Yale U. \$2.50.
- Curel, François de. *A false saint*. (Drama League Plays.) Dou. P. 75 c. n.
- Delano, Edith B., and Field, S.: *The white pearl*. Duff. \$1.25 n.
- Duncan, Frances. *Roberta of Roseberry Gardens*. Dou. P. \$1.25 n.
- Eighinger, S. R., and Smedes, M.: *Steam traction engineering*. Apltn. \$2.50 n.
- Evans, L. *Life of Samuel W. McCall*. H. Mifflin.
- Fell, E. Nelson. *Russian and nomad*. Duff. \$2 n.
- Ford, H. Jones: *Woodrow Wilson: the man and his work*. Apltn. \$1.50 n.
- Garland, Hamlin. *They of the high trails*. Harp. \$1.35 n.
- Goodrich, Arth.: *The sign of freedom*. Apltn. \$1.35 n.
- Halbe, Max. *Youth*. (Drama League Plays.) Dou. P. 75 c. n.
- Hale, Walter. *By motor to the firing line*. Cent. \$1.50 n.
- Home University Library: Davidson, W. L. *Political thought in England*; Phillips, W. A. *Poland*; Fletcher, J. B. *Dante*. Holt. ea. 50 c. n.
- Hopkins, W. J.: *Those Gillespies*. H. Mifflin.
- Howells, W. Dean. *The daughter of the storage—and other things in prose and verse*. Harp. \$1.35 n.
- Johnson, C. *Canoeing in the wilderness*. H. Mifflin. \$1 n.
- Johnson, Willis Fletcher. *America's foreign relations*. Cent. \$6 n.
- Kline Burton. *Struck by lightning*. Lane.
- Kummer, F. A., and Jaues, H. P. *Second coming*. Dodd, M. 50 c. n.
- Leacock, Stephen. *Essays and literary studies*. Lane.
- Locke, W. J.: *Viviette*. Lane. \$1.25 n.
- MacBrayne, Lewis E., & Ramsay, J. P. *One more chance* (Probation system). Small, M. \$1.50 n.
- McCutcheon, G. B.: *Light that lies*. Dodd, M. \$1.
- MacKenzie, C. *Mr. and Mrs. Pierce*. Dodd, M. \$1.35 n.
- Martin, Mr. and Mrs. J. *Feminism*. Dodd, M. \$1.50 n.
- Mason, Grace S. and Hilliard, J. N. *The golden hope*. Apltn. \$1.35 n.
- Matthewson, "Christy." *First base* Faulkner. Dodd, M.
- Miller, Alice Duer. *Come out of the kitchen!* Cent. \$1.25 n.
- Mokrievitch, V. De B. *When I was a boy in Russia*. Loth., L. & S.
- Mosher, J. A. *Essentials of effective gesture*. Macm.
- O'Brien, E. J. *Best short stories of 1915*. Small, M. \$1.50 n.
- Olcott, C. S. *Life of William McKinley*. H. Mifflin. \$5 n.
- Peacocke, I. *My friend Phil*. Rand, McN. \$1.25 n.
- Prime, W. C. *Along New England roads*. Harp. \$1 n.
- Puller, Edw. *Your boy and his training*. Apltn. \$1.50 n.
- Quackenbos, John D. *Body and spirit*. Harp. \$1.50 n.
- Replier, Agnes. *Counter currents*. H. Mifflin. \$1.25 n.
- Rhodes, Eugene Manlove. *The desire of the moth*. Holt. \$1 n.
- Richmond, Grace S. *Under the country sky*. Dou. P. \$1.25 n.
- Schmitt, B. E. *England and Germany, 1740-1914*. Princeton. \$2 n.
- Schultz, W. *Blackfeet tales of Glacier National Park*. H. Mifflin. \$2 n.
- Scroggs, W. O. *Filibusters and financiers*. Macm. \$2.50 n.
- Seton, Ernest Thompson. *Wild animal ways*. Dou. P. \$1.50 n.
- Seymour, C. *Diplomatic background of the war. Germany and Europe, 1870-1914*. Yale U.
- Sparks, F. M. *Business of government: municipal*. Rand, McN. \$1.25 n.
- Verrill, Alpheus Hyatt. *A-B-C of automobile driving*. Harp. 50 c. n.

- West, J. G. K. Chesterton. Dodd, M. \$2 n.
- Whitman, Stephen. *Children of hope*. Cent. \$1.40 n.
- Williamson, C. N. and A. M. *The Lightning Conductor discovers America*. Dou. P. \$1.35 n.

WEEK BEGINNING APRIL 17.

- Bosher, Kate Langley. *People like that*. Harp. \$1.25 n.
- Bunner, H. C. *Stories—first series; second series*. 2 v. Scrib. ea. \$1.25 n.
- Carillo, G. *Among the ruins*. Doran. \$1.50 n.
- Carmen, Bliss, and Carpenter, E. C. *The Cinderella man*. Fly. \$1.35 n.
- Cobb, Irvin S. *Old Judge Priest*. Doran. \$1.25 n.
- Daviess, Maria T. *The daredevil*. Rei. & B. \$1.35 n.
- Davis, R.: *Harding. With the French*. Scrib. \$1 n.
- Garland, Hamlin. *They of the high trails*. Harp. \$1.35 n.
- Gleason, Arthur. *Golden lads*. Cent. \$1.30 n.
- Gruenberg, S. M. *Sons and daughters*. Holt. \$1.40 n.
- Harding, Gardner L. *Present-day China*. Cent. \$1 n.
- Harris, Frank. *Love in youth*. Doran. \$1.25 n.
- Henderson, E. F. *History of Germany*. Rev. ed. Macm. \$3.50 n.
- Herrick, C. T. *A-B-C of cooking*. Harp. 50 c. n.
- Huard, Frances W. *My home in the field of honor*. Doran. \$1.25 n.
- James, Winifred. *A woman in the wilderness*. Doran. \$2 n.
- Jusserand, Jean J. *With Americans of past and present days*. Scrib. \$1.50 n.
- Lewis, D. M. *Chapel*. Doran. \$1.35 n.
- MacGill, P. *The red horizon*. Doran. \$1.25 n.
- Macintosh, H. R. *Immortality and the future*. Doran. \$1.50 n.
- Mackaye, Percy. *Poems and plays*. 2 v. Macm.
- Mereness, N. D. *Travels in the American colonies, 1690-1783*. Macm. \$2.50 n.
- Olmead, Florence. *Father Bernard's parish*. Scrib. \$1.25 n.
- Richards, Rosalind. *A northern countryside*. Holt. \$1.50 n.
- Ridge, W. Pett. *The Kennedy people*. Doran. \$1.25 n.
- Rockwell, F. P. *Around the year in the garden*. Macm. \$1.50 n.
- Sawyer, Ruth. *Seven miles to Arden*. Harp. \$1.25 n.
- Scroggs, W. O. *Filibusters and financiers*. Macm. \$2.50 n.
- Tompkins, Julia W. *The seed of the righteous*. Bobbs-M. \$1.25 n.

WEEK BEGINNING APRIL 24.

- Bishop, J. B. *Presidential nominations elections*. Scrib. \$1.50 n.
- Bunner, H. C. *Stories of H. C. Bunner. First and Second Series*. Scrib. \$1.25 n.
- Carman, Bliss. *April airs*. (Poetry.) Small, M. \$1 n.
- Davis, R. H. *With the French in France and Salonika*. Scrib. \$1 n.
- Fife, R. H. *German Empire between the two wars*. Macm. \$1.50 n.
- Fowler, H. H. *History of sculpture*. Macm. \$2 n.
- Flancke, Kuno. *The German spirit*. Holt. \$1.25 n.
- Herrick, R. *Conscript mother*. Scrib. 50 c. n.
- Hopkins, Nevil M. *The strange case of Mason Brant*. Lip. \$1.25 n.
- Holman, L. A. *Scenes from the life of Benjamin Franklin*. Small, M. \$2 n.
- MacBrayne, L. E., and Ramsay, J. P. *One more chance; an experiment in human salvage*. (Welfare ser.) Small, M. \$1.50 n.
- Marquis, Don. *The cruise of the Jasper B.* Apltn. \$1.30 n.
- O'Brien, E. J. *The best short stories of 1915 and year book of the American short story*. Small, M. \$1.50 n.
- O'Laughlin, J. C. *Imperiled America*. Reilly & B.
- Olmead, F. *Father Bernard's parish*. Scrib. \$1.25 n.
- Powers, H. H. *Things men fight for*. Macm.
- Reed, J. *The war in Eastern Europe*. Scrib. \$2 n.
- Rockwell, F. P. *Around the year in the garden*. Macm. \$1.50 n.
- Sheldon, C. M. *Of one blood*. Small, M. \$1.25 n.
- Taft, W. H. *The Presidency*. Scrib. \$1 n.
- True Stories of Great Americans Ser.*: Daniel Boone; Lafayette. Macm. ea. 50 c. n.
- Webster, Hutton. *Rest days*. Macm. \$3 n.
- Williams, J. L. *Remating time*. Scrib. 50 c. n.
- Yeats, William Butler. *Reveries over childhood and youth*. Macm. \$1 n.

Weekly Record of New Publications

The entry is transcribed from title page when the book is sent by publisher for record. Books received, unless of minor importance, are given descriptive annotation. Prices are added except when not supplied by publisher or obtainable only on specific request. The abbreviations are usually self-explanatory. c. indicates that the book is copyrighted; if the copyright date differs from the imprint date, the year of copyright is added. Where not specified the binding is cloth.

A colon after initial designates the most usual name, as: A: Augustus; B: Benjamin; C: Charles; D: David; E: Edward; F: Frederick; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard; S: Samuel; T: Thomas; W: William.

Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tr. (32mo: 12½ cm.); Ff. (48mo: 10 cm.); Sq., obl. nar., designate square, oblong, narrow. For books not received sizes are given in Roman numerals, 4°, 8°, etc.

Adams, J. D. When mother lets us carpenter; a book telling boys and girls how to make many useful and attractive articles with few tools and at small expense. N. Y., Moffat, Yard. c. 109 p. il. O ("When mother lets us" ser.) 75 c. n.

Simple directions and working diagrams for making match-boxes, towel-rollers, book-racks, study-tables, and other practical articles.

Aitken, Sir W. Maxwell. Canada in Flanders; with a preface by A. Bonar Law; and an introd. by Sir Rob. Borden. N. Y., Doran. 245 p. maps D 50 c. n.

Story of the achievements of Canadian troops in the battles of Ypres, Neuve Chapelle, Givenchy and Festubert. Author, formerly a Montreal business man, later a member of British House of Commons, went to the front as Canadian record officer.

Aldington, R. Images—old and new. Bost., Four Seas. c. 48 p. 12° (Contemporary ser.) bds. 60 c. n.

Allen, Nellie Burnham. Asia. Bost., Ginn. c. 449 p. il. col. maps D (Geographical and industrial studies) 80 c.

Andrews, Capt. Lincoln C. Fundamentals of military service; prepared under the supervision of Maj-Gen. Leonard Wood; special chapters: Engineer corps, [by] S. A. Cheney; Coast artillery, [by] C. A. Kilbourne; Infantry, [by] E. T. Collins; Signal corps, [by] C. A. Seoane; Field artillery, [by] J. S. Hammond. Phil., Lipincott. c. 11+428 p. figs. D leath. \$1.50 n.

Aims to form out of the raw material the stuff that will make capable soldiers for the time of war. Will appeal to regular army officers and privates, the militia who need help in their annual training, the business men enrolled in the summer camps. Publishers understand that this will be the official text-book for the training camps of the Eastern Army Division.

Antin, Mary. At school in the promised land; or, the story of a little immigrant. Bost., Houghton Mifflin. c. '11-'12 104 p. D (Riverside literature ser.) 25 c. n.

Selection from author's "Promised Land" of those chapters which tell the story of her school days.

Augsburg, De Resco Lea. Free-hand drawing; a text-book for high schools and normal schools. Bost., Educational Pub. [50 Bromfield St.] c. '15 248 p. il. 12° 50 c. n.

Ayer (N. W.) and Son. American newspaper annual and directory; a catalogue of American newspapers; a description of every place in the United States and Canada in which a newspaper is published; lists of monthly and weekly publications of general circulation, religious and agricultural publications. [48th year of issue] Phil., The author, 300-308 Chestnut St. c. 1290 p. col. double maps O \$5 n.

Baker, D. Lincoln. An elementary first course in laboratory botany. Union Bridge, Md., Pilot Print. c. 74 p. 16° 25 c.

Barker, Harley Granville. Souls on Fifth; with front. by Norman Wilkinson. Bost., Little, Brown. c. 61 p. D \$1 n.

Taking the passage from the Acts regarding the man who "died and went to his own place" as a starting point, the satirist pictures Fifth Avenue filled with a vast concourse of souls blown hither and thither, unable to escape from the place of their earthly ambition. In that mystic hour before the dawn, he holds converse with them and learns to our advantage the aims and shams of New York society.

Barry, J. Dan. The meaning of the exposition. San Francisco, H. S. Crocker Co. c. '15 25 p. 12° 25 c.

Bartlett, Dana Prescott. General principles of the method of least squares; with applications. 3d ed. Bost. [A. D. MacLachlan, 502 Boylston St.] c. '15 142+11 p. 8° \$2.25

Baty, T. Vicarious liability; a short history of the liability of employers, principals, partners, associations, and trade-union members; with a chapter on the laws of Scotland and foreign states. [N. Y., Oxford Univ.] 6+244 p. O \$3.40 n.

Bell, Archie. The spell of Egypt; with 8 pls. in full col. and many duogravures from photographs by E. M. Newman. Bost., Page Co. c. 13+366 p. fold. col. map O (Spell ser.) \$2.50 n. bxd.

Egypt of the present as author saw it during a pleasure trip in which he cruised up the Nile in the dahabiyeh "Leti," chartered by E. M. Newman.

Bell, Herb. A course in the solution of spherical triangles; for the mathematical laboratory. [N. Y., G. E. Stechert.] '15 8+66 p. figs. O (Edinburgh mathematical tracts) pap. \$1 n.

Bell, Lilian Lida [Mrs. Arth. Hoyt Bogue]. About Miss Mattie Morningglory. Chic. and N. Y., Rand, McNally. c. 529 p. D \$1.35 n.

The shock that opened Miss Mattie's eyes to the worthlessness of the man, much younger than herself, whom she loved, sent her to the hospital. There she recovered from her sorrow by getting interested in the homeless, sick children. First she adopted one child, and then another; while Samuel McCabe became much interested in her household, and more so in herself, finally completing her happiness.

Benét, Stephen Vincent. Five men and Pompey [poems]; a series of dramatic portraits. Bost., Four Seas. c. '15 47 p. D (Contemporary ser.) bds. 60 c. n.

Bibliographical Society of America. Papers of the society. v. 10, 1916; no. 1. Chic., Univ. of Chic. c. 50 p. O bds. \$1 n.

Björkman, Edn. August, and others. Ukraine's claim to freedom; an appeal for justice on behalf of thirty-five millions. [Jersey City, N. J., Ukrainian Nat. Assn.] '15 125 p. (4 p. bibl.) fold. col. map O 50 c.

Blackford, Mrs. Katherine M. Huntsinger. Blondes and brunets; Arth. Newcomb, ed. N. Y., Review of Reviews Co. c. 54 p. 16° \$1

Blackford, Mrs. Katherine M. Huntsinger, and Newcomb, Arth. Analyzing character; the new science of judging men; misfits in business, the home and social life; il. from photographs. N. Y., Review of Reviews Co. [30 Irving Pl.] c. 10+488 p. pls. pors. 8° \$3

Blinn, Edith. The ashes of my heart; with il. by Andre de Takacs. N. Y., Mark-Well Pub. [145 W. 45th St.] c. 18+385 p. pls. D \$1.35 n.

Novel tells of the passion for drugs and gambling, which like an evil spirit take possession of Rhoda soon after her marriage. She was a foundling, raised, by a kind and cultivated woman, but the inherited tendency was brought out by some people she met. For several years she was part of the life of the Chinese quarters. When she seemed past all help, a strange surgeon restored her to health, partly by science and partly by mental control. She was fully recovered before they recognized each other as husband and wife, and saw that life was beginning again for them.

Blomfield, Ja. Rod, gun, and palette in the high Rockies; being a record of an artist's impressions in the land of the Red Gods. Chic., W. E. Wroe & Co. [1006 Michigan Ave.] c. '14 116 p. il. col. pls. 4° \$1.25 Corrected entry.

Bonné, Josephine. Tausend und ein rezept von selbst-erprobtem und gelobtem der oesterreichisch-ungarischen kueche. Akron, O., Saalfeld, c. 540 p. 8° \$6

Bonvin, Ludwig. "Hosanna" Catholic hymn books; with an appendix of prayers and devotions. 4th ed. fully rev. and augmented. St. Louis, Herder. 10+274 p. 12° 50 c.

Booth, Gilbert. Modern plumbing; how to fix. Salt Lake City, Superior Pub. c. 48 p. il. 16° \$2

Bottomley, Gordon. Laodice and Danaë. Bost., Four Seas. c. 48 p. 12° (Contemporary ser.) bds. 60 c. n.

Bourne, Randolph Silliman. The Gary schools; with an introd. by W: Wirt. Bost., Houghton Mifflin. c. 19+204 p. il. pls. tabs. D \$1.15 n.

Exposition of the public school system of Gary, Ind. Considers the community setting, school plant, programs, organization, discipline, criticisms, evaluations.

Bower, B. M. [pseud for Bertha Muzzy Sinclair, Mrs. Bertrand W: Sinclair]. The phantom herd; front. by Monte Crews. Bost., Little, Brown. c. 325 p. D \$1.30 n.

Luck Lindsay, former ranch-hand, wrote a moving picture story of the true West but was unable to find a producer. The reader's old friends from the Flying U Ranch, however, had faith in his venture to the extent of pooling almost their last cent for its production. Down to New Mexico they all went, there to live Luck's story of "The Phantom Herd" while he filmed it. How they fought through the hard season, how their difficulties and failures brought out all the human nature in "the company,"

and how Luck's dogged will carried them through against apparently overwhelming odds, makes a thrilling story.

Brady, Cyrus Townsend, and Brady, Cyrus Townsend, jr. Web of steel; il. by the Kinneys. N. Y. and Chic., Revell. c. 336 p. pls. D \$1.35 n.

Working with his father on a great steel bridge, Bertram Meade built into it the hopes of his career and of his marriage with Margaret Illingworth. The bridge gave way when it was half completed, and Bertram took the blame to shield his father. Later, the engineer had a dramatic chance to redeem his name. He took it and nearly lost his life, and became a hero to more than Margaret.

Brown, H: Collins. Valentine's manual for 1916. N. Y., Soc. of Old New Yorkers, 15 E. 40th St. 432 p. il. pls. maps 12° leath. \$10

Bullens, Denison K. Steel and its heat treatment. N. Y., Wiley. c. 7+431 p. il. diagrs. 8° \$3.75 n.

Burgess, Gelett i.e. Fk. Gelett. The romance of the commonplace. Indianapolis, Bobbs-Merrill. c. 14+344 p. D bds. \$1.25 n. Collected from the author's earliest work, essays are on such usual things as dining out, the sense of flattery, a defense of slang, the art of playing, etc.

Byrne, H: E. Byrne stenotypewriting. 3d ed. N. Y., Byrne Pub. [507 Fifth Ave.] c. 64 p. il. 8° \$2.50

Cabrera, C. Taylor. The real estate business; an elementary text-book of the realty business, treating on such subjects as: departments, classification, soliciting, selling, leasing, mortgaging, exchanging, building associations, auctions and insurance. Phila., G. E. Spindler. c. 32 p. 12° \$1

Carnegie Library. Pittsburgh. Stories to tell to children; a selected list; with stories and poems for holiday programs. Pittsburgh, The library. 68 p. O pap. 25 c.

Carse, G. A., and Shearer, G. A course in Fourier's analysis and periodogram analysis; for the mathematical laboratory. [N. Y., G. E. Stechert.] '15 8+66 p. figs. tabs. fold. pl. O (Edinburgh mathematical tracts) pap. \$1.40 n.

Chambers, Mrs. Mary Davoren Molony. A guide to laundry-work; a manual for home and school. Bost., Bost. Cooking-school Mag. Co. [372 Boylston St.] c. '15 10+104 p. il. diagrs. 8° 75 c.

Chambers, Rob. W:. The better man; il. by H: Hutt. N. Y., Appleton. c. '14-'16 343 p. pls. D \$1.30 n.

Stories of the Adirondack woods and the forests of Florida in which the man who has justice on his side is victorious. Tales have appeared in magazines.

Cleghorn, Sarah Norcliffe. The spinster; a novel wherein a nineteenth century girl finds her place in the twentieth. N. Y., Holt. c. 326 p. D \$1.35 n.

Ellen Graham grows up in a family of moderate culture in a Vermont town during the late nineties. Her passion for poetry, rather sentimental in her academy days, becomes something more real later on. But her passion for justice was real even then. At Radcliffe, Ellen's literary aspirations meet with only moderate encouragement, but she comes in touch with the progressive movements of the hour. A love affair which does not terminate happily fails to embitter Ellen and she finds at last that she can use her pen in the cause of justice.

Compton, Hannibal Alb. A moonshiner's folly; and other stories. Bost., Roxburgh Pub. c. 186 p. D \$1

Contents: A moonshiner's folly; A pauper's rise; The husking bee that decided; A spook chimney; The legend of Oakview; Mountain worshippers.

Conway, Arth. W: Relativity. [N. Y., G. E. Stechert.] '15 43 p. figs. O (Edinburgh mathematical tracts) pap. 80 c. n.

Coomaraswamy, Ananda K. Rajput painting; being an account of the Hindu paintings of Rajasthan and the Panjab Himalayas, from the sixteenth to the nineteenth century, described in their relation to contemporary thought; with texts and translations. In 2 v. v. 1, Text; with map and other ill.; v. 2, Plates. N. Y., Oxford Univ. 9+84 p. col. pls. f° \$34 n.

Cornaro, Luigi. The art of living long; wherein is demonstrated by the author's own example the method of preserving health to extreme old age; tr. from the Italian of the Venice ed. of 1612. N. Y., Putnam. 11+123 p. por. T 50 c. n.

Cox, Eleanor Rogers. Singing fires of Erin; designs by J. P. Campbell. N. Y., J. Lane. c. 112 p. front. D \$1 n.

Craven, Bruce, and Everett, Reuben Oscar. Federal income tax; a plain presentation of the complex law for the benefit of the lawyer and the business man. Raleigh, N. C., Edwards & Broughton Pr. c. 12+439 p. forms diagr. 8° \$3

Craver, Edn. H., comp. Pitman's dictation instructor; containing a review of shorthand principles, facsimile model typewritten letters, a selection of original letters and articles from many different lines of business, helpful suggestions about how to apply for a position and get it, how to prepare for examinations and high speed contests, what an employer wants his stenographer to know and to be able to do; arranged with vocabularies of engraved shorthand outlines. N. Y., Pitman. 238 p. D 85 c.

Dante Alighieri. De monarchia; the Oxford text ed. by E. Moore; with an introd. on the political theory of Dante. [N. Y., Oxford Univ.] 31+342-376 p. D \$1.15 n.

Deckard, Howard Clinton. The Deckard hand-book of practical shop mathematics; the most practical book of applied mathematics ever written, written by a mechanic for mechanics. Birmingham, Mich. [The author] c. 82 p. tabs. diagr. 16° \$2

Deferrai, Roy J. Lucian's Atticism: the morphology of the verb. Princeton, N. J., Princeton Univ. Press. 96 p. 8° pap. 75 c. n.

Detroit. Public Library. Welfare work in industry; selected list. Detroit, The library. 3 p. O pap.

de Wesselsky, G. Russia and democracy: the German canker in Russia; with a preface by H. Cust. Published for the Central Committee for National Patriotic Organizations, London. N. Y., Duffield. 8+96 p. 75 c. n.

Studies Russian development during the last two hundred years, with special reference to the growth

and present decline of German influence, political and economical, throughout Russia. Author has been president of the Foreign Press Association in London.

Dewey, J: Democracy and education; an introduction to the philosophy of education. N. Y., Macmillan. c. 12+434 p. D (Text-book ser. in education) \$1.40 n.

Applies the ideas of democratic society to education. Estimates the theories of knowing and moral development formulated in earlier social conditions, which still operate in our society and hamper the democratic ideal. Points out the changes in method caused by the science of evolution and the reorganization of industry.

Dey, Haryot Holt. Making a man of him, a message to mothers; pub. originally by P. F. Collier & Son, republished by permission of *McClure's Magazine*. [N. Y., Women's Press Club of N. Y.] c. '15 32 p. Q 75 c.

A somewhat insubordinate boy, made so by his female relatives, is spoken to with severity by his mother when he goes to work for the first time. This wakes him up and he turns out all right.

Dix, Beulah Marie [Mrs. G. H. Flebbe]. The battle months of George Daurella. N. Y., Duffield. c. 6+320 p. D \$1.25 n.

The very day he first wore his lieutenant's uniform, George Daurella met Joyce Averill, although he didn't learn her name until later. Their next meeting was at the front where George rescues her from unspeakable things and carries her safely back to her aunt. Before leaving, George's mother had warned him to beware of falling into the hands of an American, now very rich, whom she had jilted to marry his father. George, half dead, does fall into the American's hands, only to receive the greatest kindness. The romance of the young lovers terminates with revelation of the rich American's identity.

Doolittle, F: W: Studies in the cost of urban transportation service. N. Y., Am. Electric Railway Assn. [29 W. 39th St.] c. 12+467+23 p. (5 p. bibl.) il. plans (part fold.) fold. tab. forms (part fold.) diagr. 8° \$3.50

Evjen, John Oluf. Scandinavian immigrants in New York, 1630-1674; with appendices on Scandinavians in Mexico and South America, 1532-1640, Scandinavians in Canada, 1619-1620; some Scandinavians in New York in the eighteenth century, German immigrants in New York, 1630-1674. Minneapolis, K. C. Holter Pub. [416 Eighth Ave.] c. 24+438 p. il. pls. (part double) pors. facsm. map 8° \$2.50

Fairbanks, Harold Wellman. Home geography. Rev. ed. [Bost.] Educational Pub. c. '15 240 p. il. 12° 60 c.

Fitch, J: The rare map of the northwest; including some account of Thomas Hutchins and William McMurray. Wash., D. C., W. H. Lowdermilk & Co., 1424 F St. 43 p. map 4° \$5 n. (200 copies)

Flower, B: Orange, ed. The patriot's manual, dealing with the irrepressible conflict between two mutually exclusive world theories of government; a compendium of facts, historical data, reasons and present-day chronicles, showing why every friend of fundamental democracy must oppose politico-ecclesiastical Romanism in its un-American campaign to make America "dominantly Catholic"; comp. from authori-

- tative sources by a staff of competent writers. Fort Scott, Kan., Free Press Defense League. c. '15 12+244 p. 16° \$1
- Ford, Lester R.** An introduction to the theory of automorphic functions. [N. Y., G. E. Stechert.] '15 8+96 p. (8 p. bibl.) figs. O (Edinburgh mathematical tracts) pap. \$1.40 n.
- Freebura, Denton.** "Tricks of the trades"; drawing, lettering, sign painting. [Hicks-ville, O., Tribune Pr. and Binding Co.] c. 42 p. il. por. 8° \$1
- Furgerson, A. N., and Johnson, Constance.** From house to house; a book of odd recipes from many homes. N. Y., Dutton. c. 5+291 p. O \$1.50 n.
- Salads, sandwiches, cheese-dishes, canapés, fancy breads, sauces, etc. Each receipt is the pride of the housewife who contributed it. Alphabetically arranged, with blank pages for additions.
- Furst, Clyde Bowman.** The observations of Professor Maturin. N. Y. [Lemcke & B.] c. 10+224 p. D \$1.25 n.
- Essays, in what may be called a delightful seriousness, on some of the wide problems of existence. Reprinted from *The New York Evening Post*.
- Gates, Arth. Irving.** Diurnal variations in memory and association. Berkeley, Cal., Univ. of Cal. 323-344 p. tabs. figs. O (Pubs. in psychology) pap. 20 c.
- Variations in efficiency during the day; together with practise effects, sex differences and correlations. Berkeley, Cal., Univ. of Cal. 1-156 p. (6 p. bibl.) figs. tabs. O (Pubs. in psychology) pap. \$1.50
- Gibb, D.** A course in interpolation and numerical integration; for the mathematical laboratory. [N. Y., G. E. Stechert.] '15 8+90 p. tabs. O (Edinburgh mathematical tracts) pap. \$1.40 n.
- Gilmer, Alb. Hatton.** King Shakespeare; a masque of praise for the Shakespeare ter-centenary; written for the Drama League of Boston. [Bost.] Ginn. c. 14 p. D pap. gratis
- Gould, B. Apthorp.** The greater tragedy; and other things. N. Y., Putnam. c. 189 p. D \$1 n.
- Articles by an American living in Canada dealing principally with the attitude of the United States to the war. Book is a plea for a closer co-operation of the democracies of the world to accomplish democratic ideals.
- Greg, Wa. Wilson, ed.** The assumption of the Virgin; a miracle play from the N-town cycle. [N. Y., Oxford Univ.] '15 75 p. O pap. \$1.50 n.
- Study of one of the groups of plays commonly called the Ludus Coventriae.
- Grillparzer, Franz.** Des meeres und der liebe wellen; trauerspiel in fünf aufzügen; ed. with notes and a study of Grillparzer's life and works, by J. L. Kind; inhaltsangaben, fragen, ruckblicke und themen, by C. M. Purin and J. L. Kind. N. Y., Oxford Univ. c. 133+208 p. il. pls. pors. D (Oxford German ser. by American scholars) 70 c. n.
- Haddock, Fk. Channing.** Power of will; a practical companion book for unfoldment of the powers of mind. In 5 pts.; embrac-
- ing the theory and practice of a growing will; direct control of the personal "faculties"; and success in the conduct of affairs. [New ed.] Meriden, Ct., Pelton Pub. '15 13+387 p. 8° (Power-book lib.) \$3
- Hamilton, Burritt.** Practical law; a treatise on business law especially comp. for schools that teach accounting, business practise, office method and kindred subjects. Rev. and enl. Battle Creek, Mich., Ellis Pub. c. '15 255 p. form 8° 75 c.
- Hamilton, Douglas T.** High-explosive shell manufacture; a comprehensive treatise on the forging, machining and heat-treatment of high-explosive shells and the manufacture of cartridge cases, primers, and fuses; giving complete directions for tool equipment and methods of setting up machines; together with a review of the making of powders, high explosives, and fulminates. N. Y., Industrial Press. c. 232 p. il. 8° \$2
- Hamon, Augustin Frédéric.** The twentieth century Molière: Bernard Shaw; tr. from the French by Eden and Cedar Paul. N. Y., Stokes. 322 p. O \$2.50 n.
- Draws a comparison between Shaw and Molière in their use of the comedy of ideas. Studies Shaw, the man, his dramatic methods; goes into the general principles of dramatic technique. M. Hamon is the authorized translator of Shaw's plays into French, and lecturer on Shaw at the Sorbonne.
- Hau, G. W., comp. and ed.** War echoes; or, Germany and Austria in the crisis; a systematic presentation and interpretation of the German-Austrian cause in the world war; including many of the best editorials, articles, lectures, addresses, debates, and comment by the ablest writers in the United States and Europe; especially dealing with official proceedings in relation to the world war. [Chic., Open Ct.] c. '15 368 p. il. pors. maps 4° \$1.25 n.
- Hawthorne, Julian, and Reynolds, Fs. Jos.** The History of the United States from 1492 to 1915; with supplementary chapters by Fs. J. Reynolds. In 3 v. N. Y., P. F. Collier & Son [416 W. 13th St.] c. '15 il. pls. 12° \$2.25
- Home, Ethel.** Music as a language; lectures for music students. [N. Y., Oxford Univ.] 82 p. D \$1.15 n.
- Considers briefly the place of music in education; and takes up the teaching of ear-training, sight-singing, time and rhythm, etc.
- Hopkins, R. Thurston.** Rudyard Kipling; a literary appreciation. N. Y., Stokes. 13+356 p. il. pls. pors. O \$3.50 n.
- Outlines Kipling's formal career and gives an intimate account of his interests, hobbies, favorite writers. Devotes chapters to each of his best liked writings; and includes compilation of criticisms of Kipling's books, with a list of photographs, caricatures and various drawings of him.
- Hull, Arth. M.** Practical plans for getting new business; a book of helpful hints for retail coal merchants; il. by W. A. Ireland. Chic., Retail Coalman. c. 156 p. 12° \$1
- Hutchinson, Woods, M.D.** Community hygiene. Bost., Houghton Mifflin. c. 9+310 p. il. D (Woods Hutchinson health ser.) 60 c. n.
- Text-book designed to explain to children the principles of right living from the standpoint of health. Glossary.

Illinois. University. College of Agriculture.

List of books for the farmer's library; comp. by the Extension Service. 2d ed. Urbana, Ill., The university. 22 p. 8° (Bulletin)

Ince, E. Lindsay. A course in descriptive geometry and photogrammetry; for the mathematical laboratory. [N. Y., G. E. Stechert.] '15 8+79 p. O (Edinburgh mathematical tracts) pap. \$1 n.

Indianapolis. Public Library. A list of books by Indiana authors in the library. Indianapolis, The library. 12 p. O pap.

Jenks, Alb. Ernest. Indian-white amalgamation; an anthropometric study. Minneapolis, Univ. of Minn. c. 24 p. il. pls. 4° (Studies in the social sciences) pap. 50 c. n.

Jennings, Edn. Bloom. The abolition of poverty. [2d ed.] [N. Y., Christian Herald.] c. '15 32 p. 12° 25 c.

Jung, Carl Gustav, M.D. Psychology of the unconscious; a study of the transformation and symbolism of the libido; a contribution to the history of the evolution of thought; auth. tr. with introd. by Beatrice M. Hinkle. N. Y., Moffat, Yard. c. 55+566 p. 2 pls. O \$4 n.

Outgrowth of the method of psycho-analysis, first developed by Freud, whereby the unconscious minds of individuals were subjected to analysis. Author conceives of a primal energy of life, *libido*, comparable to the energy of physics, which is living power used instinctively by man in all the automatic processes of his functioning. Translator is of the Neurological Department, Cornell University Medical School.

Kadushin, Rabbi Jacob L. [Hoshen Hamishpat] Jewish code of jurisprudence; elements of the Talmudical, commercial and criminal law. 2 v. in 1 v. N. Y., The author [32 W. 112th St.] c. '15 por. 8° \$5

Kirkpatrick, Edn. Asbury. Fundamentals of sociology; with special emphasis upon community and educational problems. Bost., Houghton Mifflin. c. 10+291 p. (11¼ p. bibl.) D \$1.25 n.

Knox, Howard V. The philosophy of William James. N. Y., Dodge Pub. '14 10+112 p. por. 16° (Philosophies: ancient and modern) 50 c. n.

Korolenko, Vladimir. Makar's dream; and other stories; tr. from the Russian with an introd. by Marian Fell. N. Y., Duffield. c. 13+297 p. por. D \$1.50 n.

Romantic and humorous sketches of the Russian peasant. *Contents:* Introduction; Makar's dream; In bad company; The forest murmurs; The Day of Atonement.

Kuhne, F. The finger print instructor; based upon the Sir E. R. Henry system of classifying and filing; a text book for the guidance of finger print experts, and an instructor for persons interested in the study of finger prints. N. Y., Munn & Co., Inc. [233 Broadway] c. 155 p. il. pls. (part fold.) tabs. O \$2 n.

Author is member of Bureau of Criminal Identification, Police Department, City of New York.

Kuprin, Alexander. The duel. N. Y., Macmillan. 350 p. D \$1.50 n.

English version of a Russian masterpiece which depicts life in an infantry regiment near the Ger-

man frontier. The central character is a young man, a sentimentalist of the Hamlet type, who though he dreams of a better self is pitifully unable to accomplish anything. He is embroiled by his love for a hard and clever woman whose one ambition is for her husband's political advancement. She sees in the officer whose attentions she secretly receives one means of securing this. When this is discovered, a duel between the men is fatal to her lover and satisfies her husband's honor.

Lee, Gerald Stanley. We; a confession of faith for the American people during and after war; a study of the art of making things happen; a recommendation of the first person plural for men and nations. Garden City, N. Y., Doubleday, Page. c. 14+728 p. D \$1.50 n.

Partial contents: Eleven dumb nations; The American temperament and war; Mr. Carnegie and his peace-flock; Mr. Rockefeller and his relief work; Advertising a nation; Dramatizing business; America, Germany and the world. Index.

Lerrigo, C. H. The Castle of Cheer. N. Y., and Chic., Revell. c. 304 p. il. pls. D \$1.25 n.

Doc Williams, of an earlier story, reappears in this at his sanatorium called the Castle of Cheer. Mary Standlaw's interests in a will are involved with those of a quack called Middane. He was trying to force Mary to marry him, so as to secure the money. Meantime Mary and her sister Gladys were working as nurses under Doc Williams. A young minister, who had been a patient at the "Castle," was much in love with Mary. A foreigner whom Middane had cheated, killed him. This worked justice for Mary in the matter of the will, while her marriage with Stroud brought her happiness.

Liddell, Donald M. The metallurgists' and chemists' handbook. N. Y., McGraw-Hill. 603 p. il. 16° flex. leath. \$4 n.

Lincoln, Merrick, and Lincoln, G. Chandler. A technique for the calculating of percentages and values in the artificial feeding of infants. Worcester, Mass., Davis Press. c. 5+35 p. 24° \$1

Lindsay, Nicholas Vachel. Adventures while preaching the gospel of beauty. N. Y., Macmillan. c. '14 186 p. D \$1 n.

Formerly published by Mitchell Kennerley.

General William Booth enters into heaven; and other poems. N. Y., Macmillan. c. '13 119 p. D \$1.25 n.

Formerly published by Mitchell Kennerley.

Lissenden, G. B. Industrial traffic management. N. Y., Pitman. 243 p. 8° \$3.50

McBain, Howard Lee. The law and the practice of municipal home rule. N. Y. [Lemcke & B.] c. 18+724 p. O \$5 n.

Sets forth the net governmental results in the twelve states of the United States which grant charter-making privileges to their cities. By associate professor of municipal science and administration, Columbia University.

McConnell, Bp. Fs. J. The essentials of Methodism. N. Y. and Cin., Meth. Bk. Concern. c. 88 p. S 40 c. n.

Discussion of Methodist fundamentals, conversion, sanctification, Christian nurture, and the witness of the spirit.

Macfarlane, J. Ja. Conversion tables of foreign weights, measures and moneys; with comparisons of prices per pound, yard, gallon or bushel in United States money, with prices per kilo, meter, liter, hectoliter, etc., in foreign money. 3d ed., including United States weights and measures. [Phil.] Phil. Commercial Mus., Foreign Trade Bu. '15 66 p. 8° 50 c.

McLaren, J. Gardening in California; landscape and flower. [2d ed.] San Francisco, A. M. Robertson. c. '14 13+399 p. il. pls. 8° \$3.75 n.

Marshall, Logan, ed. Hindenburg's march into London; tr. from the German original; with a preface by L. G. Redmond-Howard. Phil., Winston. c. 220 p. D pap. 50 c. Book which had sold more than a million copies in Germany visualizes the successful ending of the war as Germany dreams it will be.

Marvin, Fs. Sydney, ed. The unity of western civilization; essays arranged and edited. N. Y., Oxford Univ. 315 p. O \$2.50 n.

Contents: The grounds of unity, by F. S. Marvin; Unity in prehistoric times, by J. L. Myres; The contribution of Greece and Rome, by J. A. Smith; Unity in the Middle Ages, by Ernest Barker; Unity and diversity in law, by W. M. Geldart; The common elements in European literature and art, by A. J. Carlyle; Science and philosophy as unifying forces, by L. T. Hobhouse; The unity of Western education, by J. W. Headlam; Commerce and finance as international forces, by Hartley Withers; International industrial legislation, by Constance Smith; Common ideals of social reform, by C. Delisle Burns; The political basis of a world-state, by J. A. Hobson; Religion as a unifying influence in Western civilization, by H. G. Wood; The growth of humanity, by F. S. Marvin.

Masefield, J. Captain Margaret. N. Y., Macmillan. 371 p. D \$1.35 n.

Adventure story, whose idealist hero, Captain Margaret, sets out to found a just government for the Indians on Panama. His is an appealing character, while a sharp contrast is afforded by the traitor and cad who accompanies him on his remarkable cruise. Much of the action takes place at sea. The close of the adventure and the opening of a new one, come aboard ship, when the captain and Olivia see the city of their hopes in ashes, while the city of their love is bright under the stars.

Mason, J. Alden. The Mutsun dialect of Costanoan based on the vocabulary of De la Cuesta. Berkeley, Cal., Univ. of Cal. 399-472 p. Q (Pubs. in American archaeology and ethnology) pap. 70 c.

Mathews, Basil. John Williams, the ship-builder; with 33 il., 18 by Ernest Prater. N. Y., Oxford Univ. '15 8+298 p. pls. (part col.) D (Pathfinder ser.) 75 c. n. Story, for boys and girls, of the English missionary who worked among the cannibals of the South Seas and met his death there in 1839.

Mead, Mrs. Lucia True Ames, ed. The overthrow of the war system; by Jane Addams [and others]. Bost., Forum Publications. c. '15 8+137 p. 12° 75 c.

Meyer, Arnold Oskar. England and the Catholic Church under Queen Elizabeth; auth. tr. by J. R. McKee. St. Louis, Herder. 2+555 p. 8° \$3.60 n.

Michigan Agricultural College. Laboratory of Bacteriology, Hygiene and Pathology. Laboratory manual in general microbiology. N. Y., Wiley. c. 14+418 p. figs. 8° \$2.50 n.

Mighels, Ella Sterling Clark [Mrs. P. V. Mighels]. Society and Babe Robinson; or, the streets of old San Francisco; a play; containing also front., introd., biographical sketch and por. of author, and a "Word to the reader." San Francisco [The author, 1005 Baker St.]. c. '14 23+93 p. 8° \$1

Miller, E. Furber. Notes on power plant design; prepared for the use of students in

the Mechanical Engineering Dept. of the Massachusetts Institute of Technology. [Bost., Suffolk Engraving and Electrotyping Co., 394 Atlantic Ave.] c. '15 178+7 p. il. tabs. diagrs. 4° \$1.50

Miller, Edn. Lillie. Practical English composition. Bk. 2, 3. Bk. 2, For the second year of the high school; Bk. 3, For the third year of the high school. Bost., Houghton Mifflin. c. 4+122; 121 p. D ea. 35 c. n.

Moyle, Gilbert. The tragedy; a fantasy in verse. Bost., Four Seas. c. '15 32 p. D (Contemporary ser.) bds. 60 c. n.

Murray, Sir Ja. A. H.; and others, eds. A new English dictionary on historical principles; founded mainly on the materials collected by the Philological Society. [Re-issue in quarterly pts.] [January pt. of v. 9] Si-Th. N. Y., Oxford Univ. 9-128 p. 1° bds. 45 c. n.

National Foreign Trade Council. South American handbook; a compilation of information and statistics regarding the public indebtedness, foreign commerce and railway development of the South American republics. N. Y. [The author, 64 Stone St.] '15 21+55 p. tabs. 8° 25 c.

Neilson, W.; Allan, and Webster, K. G. T., eds. Chief British poets of the fourteenth and fifteenth centuries; selected poems, ed. with explanatory and biographical notes. Bost., Houghton Mifflin. c. 11+442 p. O (Chief poets ser.) \$2.50 n.

Nuckolls, B.; Floyd. Pioneer settlers of Grayson County, Virginia. Bristol, Tenn., King Pr. '14 15+206 p. il. pls. pors. 8° \$1.50 n.

Oak-leaves; gleanings from German history. v. 1, no. 2. St. Louis, Herder. 8° pap. 10 c.; per 5, 40 c. n.; 5 nos. of 1 v., 40 c. n.

O'Connor, Norreys Jephson. The fairy bride; a play in three acts; with music composed and arranged by Elliott Schenck. N. Y., J. Lane. c. 99 p. D bds. \$1 n.

O'Neill, Eliz. The war, 1915; a history and an explanation for boys and girls; a continuation of The war, 1914, and The war, 1914-1915. N. Y., Stokes. 8+86 p. il. pls. (part col.) maps sq. O bds. 60 c. n.

From January 1, 1915, to May 23, when Italy declared war on Austria.

Oppenheim, E.; Phillips. An amiable charlatan; with il. by Will Grefé. Bost., Little, Brown. c. 302 p. D \$1.30 n.

When Joseph H. Bundercombe, a wealthy American came to England with his daughter Eve, he was not content to be an ordinary tourist. An inveterate reader of detective stories, he found amusement instead in going about under an assumed name, making use of disguises, consorting with criminals, and getting himself watched by Scotland Yard. He was assisted in this by his daughter and a young Englishman of excellent family who did not at all approve but was in love with Eve. Wherever Mr. Bundercombe went something happened, jewels disappeared, money was stolen, or there was cheating at cards; and yet he always kept clear of anything more than being under suspicion, had plenty of excitement and invariably turned to some worthy purpose the fruits of his shady efforts.

Otis, Dan. H. Farm accounts simplified; a simplified system of farm accounts that requires no posting, the minimum of descrip-

tions and additions and sufficiently itemized to determine the cost of production. N. Y., O. Judd Co. c. '15 42 p. forms f° \$1.50 n.

Palmer, Cyrus Story. The farmers' guide book; a ready reference book of useful facts and rules for American farming. Buffalo, N. Y., Hammond Press [Washington cor. Chippewa St.] c. '15 191 p. 8° \$1

Peckham, Harry Houston, and Sidwell, Paul, comps. Contemporary American fiction; recommended to students for general reading. La Fayette, Ind., Purdue Univ. Lib. 15 p. S pap.

Pennell, Eliz. Robins [Mrs. Jos. Pennell, N. N., pseud.]. Nights: Rome, Venice in the aesthetic eighties; London, Paris in the fighting nineties; with 16 illustrations. Phil., Lippincott. c. 312 p. pls. O \$3 n. bxd.

Inside history of the period revealed through author's acquaintanceship with those who made it what it was: Beardsley, Henley, Harland, editor of *The Yellow Book*, Whistler, etc. Illustrations include etchings by Joseph Pennell.

Perrigo, C: Oscar Eug. Lathe design, construction and operation; with practical examples of lathe work; a complete practical work on the lathe; giving its origin and development; its design; its various types as manufactured by different builders, etc. New rev. and enl. ed.; il. by 341 engravings made from drawings expressly executed for this book. N. Y., Henley. c. 469 p. diags. 8° \$2.50

Pub. in 1907 under title: Modern American lathe practice.

Pi Kappa Alpha. Register of the Pi Kappa Alpha fraternity; comp. by J: Graham Sale. Lynchburg, Va., J. P. Bell Co. c. 900 p. 8° \$5

Pitman's shorthand reading lessons. No. 3, for use with "Pitman's shorthand primer 3." [Centenary ed.] N. Y., Pitman. 40 p. S pap. 25 c.

Poppe, T: W: House wiring; a treatise describing and illustrating up-to-date methods of installing electric light wiring, bell wiring and burglar alarm wiring; intended for the electrician, helper and apprentice; it aids in solving all wiring problems and contains nothing that conflicts with the rulings of the National Bd. of Fire Underwriters; fully il. by original engravings. 2d ed., rev. and enl. N. Y., Henley. c. 125 p. diags. 16° 50 c.

Porter, Bruce, and others. Art in California; a survey of American art with special reference to Californian painting, sculpture, and architecture, past and present, particularly as those arts were represented at the Panama-Pacific International Exposition. San Francisco, R. L. Bernier [New Call Bldg.] 600 p. il. pls. (part col.) 8° bds. \$10; ooze or seal, \$15; mor., \$20; levant, \$25

Powys, J: Cowper. Wolf's-bane; rhymes. N. Y., G. A. Shaw. c. 120 p. O bds. \$1.25 n.

Protheroe, Ernest. A noble woman; the life-story of Edith Cavell. [N. Y. and Cin.,

Abingdon Press.] 170 p. D pap. 40 c. n.

Gives what is known of the circumstances of Miss Cavell's trial and execution by the German military in Belgium. Includes articles from the German press, upholding it, and from other nations denouncing the tragedy.

Putnam, Nina Wilcox. Adam's garden; a novel; with a front. in col. by H. Weston Taylor. Phil., Lippincott. c. 328 p. D \$1.25 n.

Six months before Adam Van Vleck, a reckless spendthrift, became twenty-five, he learned from his lawyer that a clause of his father's will prevented the son inheriting the property unless he should have made some improvement upon it. Failing this it reverted to his cousin, Breck. Fate sent him to work out his salvation and win his girl by raising flowers upon a vacant lot. Here he comes in contact with many odd characters and is desperately loved by an unfortunate girl. Eventually the woman he loves saves him from a murderous plot of his cousin Breck's, and he discovers that quite unwittingly he has fulfilled the requirements of his father's will.

Rattray, Rob. Sutherland, ed. and tr. Ashanti proverbs (the primitive ethics of a savage people); tr. from the original with grammatical and anthropological notes; with a preface by Sir Hugh Clifford. [N. Y., Oxford Univ.] 190 p. front. O \$2.90 n.

Originally published (1879) in the vernacular of the Gold Coast, by the Basel Evangelical Missionary Society. Arranged under subject headings.

Rexford, Eben Eug. The making of a home; with il. from photographs of actual homes and gardens. Phil., Jacobs. c. 313 p. pls. D \$1.25 n.

How a city-bred man bought a small plot of ground in the country where he built not only the house, but the lawn, flower beds, and small vegetable garden around it.

Rice, Susan Tracy, comp. "Mother" in verse and prose; a book of remembrance; ed. by Rob. Haven Schaffer. N. Y., Moffat, Yard. c. '15-'16 357 p. il. pls. O \$1.50 n.

Richardson, Anna Steese. Adventures in thrift; il. by C: S. Corson. Indianapolis, Bobbs-Merrill. c. 229 p. pls. D \$1.25 n.

Exciting experiences of one woman who undertook to find out how to keep house economically, how to live for a third less, how to get her money's worth. She tested all the modern methods of reducing the high cost of living, the advantages of buying from the grocer, at the municipal market, and direct by parcel post; and she looked into the work of the National Housewives' League, of co-operative buying clubs, co-operative stores, and communal kitchens. And finally she solved her problem. Also, as this is a novel (though founded on fact), she solved the problem of a rich girl who wanted to marry a poor man.

Robinson, W: J. My fourteen months at the front; an American boy's baptism of fire. Bost., Little, Brown. c. 11+201 p. il. pls. D \$1. n.

Account of a twenty-two-year-old Boston boy's experiences in France, as dragoon guardsman, dispatch rider and motor-car driver in the British service.

Roman Catholic Church. Liturgy and Ritual. Champion College sodality manual for the use of members of the sodalities of Our Lady. Prairie du Chien, Wis., Champion Coll. c. 368 p. il. 24° 75 c.

The new psalter of the Roman breviary; text and tr.; with notes by L. C. Fillion. St. Louis, Herder. 9+534 p. 8° \$1.50 n.

Root, Elihu. Address by Elihu Root, as temporary chairman of the New York Republi-

- can Convention, February 15, 1916. N. Y., Dutton. 36 p. O 50 c. n.
- Speech which arraigned the Wilson administration and forecast the benefits which an incoming Republican president will bring the country.
- Ross, Estelle.** Oliver Cromwell; with front. in col. and 8 black-and-white illustrations. N. Y., Stokes. c. '15 192 p. pls. D (Heroes of all time) 75 c. n.
- Sabin, H.; and Sabin, Edn. Legrand.** The making of Iowa. Chic., Flanagan [551 Wabash Ave.]. c. 284 p. il. por. maps 12° 60 c.
- Sanborn, Rob. A.** Horizons. Bost., Four Seas. 64 p. 12° (Contemporary ser.) bds. 60 c. n.
- Sanders, Alvin Howard.** Shorthorn cattle; a series of historical sketches, memoirs and records of the breed and its development in the United States and Canada. Chic., Sanders Pub. [542 S. Dearborn Ave.] c. 840 p. il. map. pls. por. 12° \$2
- Sherer, Ja. Augustin Brown.** The Japanese crisis. N. Y., Stokes. c. 148 p. D 75 c. n.
- Presents both sides of the Japanese problem with special reference to the California land question. Author has lived five years in Japan in the educational service of the Imperial government and seven years in California.
- Schmidhoffer, Martin.** Lese-übungen für kinder; mit bildern von Jos. Kahler. N. Y., Heath. c. 102 p. D (Heath's modern language ser.) 35 c.
- Scott, Mary Augusta.** Elizabethan translations from the Italian. Bost., Houghton Mifflin. c. '15 no paging 8° (Vassar semi-centennial ser.) \$1.75 n.
- Searles, Colbert.** Les sentiments de l'Académie Française sur Le Cid. Minneapolis, Univ. of Minn. c. 112 p. 8° (Studies in languages and literature) pap. \$1 n.
- Shakespeare, W:** Julius Caesar; ed., with historical and explanatory notes, suggestions on literary interpretation, lesson helps, and stage directions. Chic., Row, Peterson. c. 159 p. 1 il. 12° (Home and school Shakespeare) 32 c.
- Sharp, J: M.** Practical electric wiring. N. Y., Appleton. c. 9+256 p. il. diagrs. S \$1 n.
- Reference book to show how to install a safe system of electric wiring, and what to do if anything gets out of order.
- Smith, Fs. Hopkinson.** The Dickens portfolio; 22 photogravure pls. with tint made from drawings in charcoal. Limited ed., with text. N. Y., Scribner. f° (subs.) (150 copies)
- Smith, Jos. Russell.** The elements of industrial management. Phil., Lippincott. c. '15 201 p. front. D \$2 n.
- Text book of the principles that underlie efficient factory management.
- Smith, Lewis Worthington.** The English tongue; and other poems. Bost., Four Seas. c. '15 31 p. D (Contemporary ser.) bds. 60 c. n.
- Smith, Uselma Clarke.** Keyboard harmony; a practical course for use in class or for self-instruction. Bost., Bost. Music Co. c. 10+87 p. 8° \$1.25
- Souter, Alex.** A pocket lexicon to the Greek New Testament. N. Y., Oxford Univ. 8+289 p. D \$1 n.
- Sparks, Fk. M.** The business of government: municipal. Chic. and N. Y., Rand, McNally. c. 13+284 p. forms D \$1.25 n.
- Treatise on the evolution of city government in America, from the town-meeting to the city manager plan. Points out the strength and weakness of the different methods. Deals with the practice, not the theory of government, and aims to arouse civic interest and pride.
- Sprague, J: F.** Baron de Saint Casin. Portland, Me., Smith & Sale. '15 14 p. S pap. 50 c.
- Steber, F: W:** Level section transparent scales for plate "A" profiles for graduation arch masonry and iron culverts. [Rochester, N. Y., Bastian Bros. Co., 69 Mt. Hope Ave.] c. '15 6 l. + 19 tabs. on transparent leaves nar. 8° \$2.50
- Stevens, Eug. Rolaz.** Erasmus Stevens, Boston, Mass., 1674-1690, and his descendants; from material collected by Eugene R. Stevens, New York, 1837-1905; rev. by W: Plumb Bacon. [N. Y., T. A. Wright, 150 Bleeker St.] '14 116 p. 2 por. 8° \$5 n.
- Stokes, Anson Phelps.** What Jesus Christ thought of himself; an outline study and interpretation of his self-revelation in the Gospels. N. Y., Macmillan. c. 14+114 p. D \$1 n.
- Combines a devout attitude of mind with acceptance of the main results of the higher criticism of the New Testament; and concludes that Jesus believed himself the Christ, and "that there is no reason why we should not accept his belief as our own."
- Stork, C: Wharton.** Sea and bay; a poem of New England. N. Y., J: Lane. c. 182 p. D \$1.25 n.
- Strachey, Ray, and Strachey, Oliver.** Keigwin's Rebellion (1683-4); an episode in the history of Bombay. [N. Y., Oxford Univ.] 15+184 p. il. pls. por. maps O (Oxford historical and literary studies) \$2.50 n.
- Strauss, S. Mildred.** The dance and life. N. Y. [The author, 131 Riverside Drive.] c. 22 p. S bds. 50 c. n.
- Considers natural dancing as the foundation of all the arts and the most cultural of all agents for the emotions.
- Thompson, Vance.** The carnival of destiny. N. Y., Moffat, Yard. c. 314 p. col. front. D \$1.25 n.
- Tells of the re-appearance of an extraordinary and vivid personality in women living in times ranging from the Stone Age to the nineteenth century. First, before the dawn of history, it appears in Marj, the primitive woman whose existence causes the birth of love and hate. Down through the ages it is seen in the Lady Magdala, in Honoria, the sacrifice to the lust of Atilla, in a Florentine courtesan, in a Scottish princess in the French Court, and finally in the one great love of the poet, Edgar Allen Poe. In each life the personality manifests itself in an intensely dramatic and often tragic love.
- Timbie, W: H.; and Higbie, H: Harold.** Alternating-current electricity; and its applications to industry. 2d course. N. Y., Wiley. 9+729 p. figs. 8° \$3 n.

Trabue, Marion Rex. Completion-text language scales. N. Y., Teachers Coll., Columbia Univ. c. 9+118 p. diagrs. 8° (Contributions to education) \$1.50

United States. The Constitution as it is; a logically arranged compilation of the Constitution of the United States with amendments incorporated; ed. by W: Strite McDowell; intro. by Jos. Buffington. [Pittsburgh, Anderson & Grater, Mfrs. Bldg.] c. 6+30 p. 16° 50 c.

U. S. Bu. of Labor Statistics. Library. Books and periodicals on accident and disease prevention in industry in the library. [Wash., D. C., Gov. Pr. Off.] 23 p. 8°

U. S. Children's Bu. Child labor legislation in the United States; by Helen L. Sumner and Ella A. Merritt. [54 pts. in 1 v.] Wash., D. C., Gov. Pr. Off. '15 1131 p. tabs. (part fold.) 8° (Industrial ser.)

Separates, 1-54, Laws of the several states; arranged alphabetically.

U. S. Geological Survey. Topographical map of the United States. In sheets 16x20. Wash., D. C., Off. of Survey. pap. ea. 10 c.

Contents: ARIZONA: *Pearce* sheet (Cochise Co.) (2m=1°).

CALIFORNIA: *Byron* sheet (Alameda, Contra Costa and San Joaquin Cos.) (1m=1°); *Cache Slough* sheet (Solano and Yolo Cos.) (½m=1°); *Maine Prairie* sheet (Solano Co.) (½m=1°); *Mare Island* sheet (Contra Costa, Marin, Napa, Solano and Sonoma Cos.) (1m=1°); *Saxon* sheet (Solano and Yolo Cos.) (½m=1°); *Vorden* sheet (Solano and Yolo Cos.) (½m=1°); *Winters* sheet (Solano and Yolo Cos.) (½m=1°).

KENTUCKY: *Cornettsville* sheet (Harlan, Knott, Leslie, Letcher and Perry Cos.) (1m=1°).

MISSOURI: *Neosho* sheet (McDonald and Newton Cos.) (1m=1°).

MONTANA: *Stryker* sheet (Flathead and Lincoln Cos.) (2m=1°).

NEVADA: *Ely* sheet (White Pine Co.) (½m=1°); *Manhattan and vicinity* sheet (Nye Co.) (¾m=1°).

NEW YORK: *Lake Bonaparte* sheet (Lawrence and Lewis Cos.) (1m=1°).

NORTH CAROLINA: *Kinston* sheet (Green and Lenoir Cos.) (1m=1°).

OREGON: *Estacada* sheet (Clackamas and Multnomah Cos.) (2m=1°).

OREGON-WASHINGTON: *Arlington* sheet (Gilliam, Klickitat and Sherman Cos.) (2m=1°).

TENNESSEE: *Murfreesboro* sheet (Rutherford and Wilson Cos.) (1m=1°).

WEST VIRGINIA: *Winona* sheet (Fayette, Greenbrier and Nicholas Cos.) (1m=1°).

Wade, Fk. B. Diamonds; a study of the factors that govern their value. N. Y., Putnam. c. 9+150 p. front. D \$1.25 n.

Gives the jeweller or interested purchaser the necessary knowledge to determine the different grades of excellence in diamonds. Considers as factors enhancing or lowering the value of diamonds, color, flaws, cutting, repairing and recutting, mounting, etc. Author is head of Chemistry Department, Shortridge High School, Indianapolis. Index.

Waterman, T. T. The delineation of the days in the Aztec manuscripts. Berkeley, Cal., Univ. of Cal. 297-398 p. (4 p. bibl.) il. Q (Pubs. in American archaeology and ethnology) pap. \$1

Webber, Ja. Plaisted, comp. Repetitions; short selections in prose and verse, chosen for declamation; together with the elements of elocution. Exeter, N. H. [The compiler] c. 14+214 p. 8° \$1

Webster, Noah. Webster's new modern English dictionary; il. based upon principles adopted by the late Noah Webster, and upon his definitions, as rev. and developed by J: Ogilvie; rev. by Rob. Arrowsmith; originally produced under the chief editorship of Harry Thurston Peck. N. Y., Syndicate Pub. [9 E. 37th St.] c. 18+921+53 p. pls. (part col.) double map 12° \$4

Wells, D. J. Wells Bible atlas; an historical chronological outline of events from the formation of Adam to the building of Solomon's temple, the divided kingdoms of Judah and Israel, and the prophets after the division; interesting information and curious facts about the Bible; a biography of more than three thousand persons mentioned in the Bible; one hundred and twelve subjects of the positive and negative powers of life, interspersed with illustrations; a list of 3132 Bible names, alphabetically and numerically arranged, with key for locating same on the accompanying chart; the Adam family tree, with cross keyed index and Bible references tracing the genealogy of man from Adam to Christ, showing the rise and fall of man for seventy-six generations, and in connection with Wells Bible atlas. [N. Y., G. F. Cram, 130 Fulton St.] c. '15 330 p. il. fold. pl. por. f° \$4.75; leath. \$7.75

Wheeler, Dan. E. Abraham Lincoln. N. Y., Macmillan. c. 9+224 p. il. pls. por. facsm. D (True stories of great Americans) 50 c. n.

Winona echoes; thirty-six noteworthy addresses delivered at the twenty-first annual Bible Conference, Winona Lake, Indiana, August, 1915. [Winona Lake, Ind., Winona Pub. Soc.] c. '15 277 p. 8° 60 c.

Wodehouse, Pelham Grenville. Uneasy money; il. by Clarence F. Underwood. N. Y., Appleton. c. 325 p. pls. D \$1.35 n.

What starts as a chase for a fortune ends in a struggle to avoid it. Thus: Lord Dawlish has been left a fortune by an American, who, to put in mildly, had a fancy for him. But this left Elizabeth without what should have been her share. So Dawlish comes to America, meaning to divide with her. Of course it would be much simpler for them to marry and have it between them. That's what will happen, but not before a lot else does.

Women's Educational and Industrial Union. Dept. of Research. The boot and shoe industry in Massachusetts as a vocation for women, October, 1915. [Bost., The author, 264 Boylston St.] 109 p. tabs. charts O (Studies in economic relations of women) 80 c. n.

Woods, Sophie L., comp. World stories for children; selected and arranged. Chic., Ainsworth & Co. [623 S. Wabash Ave.] c. 4+196 p. il. por. 12° (Lakeside literature readers) 40 c.

Young, G., ed. and tr. Portugal; an anthology; ed. with English versions; with a preface by Theophilo Braga. [N. Y., Oxford Univ.] 13+168 p. front. O \$2.50 n.

Interesting collection selected from the Portuguese poets (1000-1850) which shows the mind and ideals of the people.

The Publishers' Weekly

Subscription Rates.

One year, postage prepaid in the United States, \$4.00; foreign, \$5.00

Single copies, 10 cents. Educational Number, in leatherette, 50 cents; Christmas Bookshelf, 25 cents.

Advertising Rates.

One page	\$25 00
Half page	14 00
Quarter page	7 00
Eighth page	4 00
One-sixteenth page	2 00

The above rates are for unspecified positions. Special rates for preferred positions (full pages only).

Higher rates are charged for the Summer Reading, Educational Number and Christmas Bookshelf, and for the monthly Book Review supplement sections.

Advertising copy should reach us Tuesday noon—earlier if proof is desired out-of-town. Forms close Thursday night.

Under the heading "BOOKS WANTED" book-trade subscribers, under their own names, are given five nonpareil lines (exclusive of address) free advertisement for specified books, not more than one title to the line, in any issue except special numbers, but not exceeding 100 lines a year. If over five lines are sent the excess is at 10 cents a line. Unspecified wants, reprinted matter, and all advertisements from non-subscribers, cost 10 cents a line. Objectionable books are excluded so far as they are noted.

In answering, please state edition, condition and price, including postage or express charges. Houses that will deal exclusively on a cash-on-delivery basis should put [Cash] after their firm name. The appearance of advertisements in this column, or elsewhere in the WEEKLY does not furnish a guarantee of credit. While it endeavors to safeguard its columns by withholding the privileges of advertising should occasion arise, booksellers should take usual precautions in extending credit.

"Books Wanted" must be designated by actual title, not by "any."

Write your wants plainly, on one side of the sheet only. Illegible "wants" are ignored. The WEEKLY is not responsible for errors. Parties with whom there is no account must pay in advance.

Under "BOOKS FOR SALE" or for other small undisplayed advertisements, the charge is 10 cents a nonpareil line. No reduction for repeated matter. Count seven words to the line.

INDEX TO ADVERTISERS.

	Page
American News Co.	1253
Baker & Taylor Co. (The)	1254
Baker's Great Bookshop.	1253
Banta, George.	1252
Book Manufacturing.	1240
Book Trade Specialties.	1241
Books for Sale.	1251-1252
Books Wanted.	1242-1251
Brassil, D. S.	1253
Cazenove (C. D.) & Son.	1253
Classified Advertising.	1240-1252
Clode (E. J.)	1211
Daughaday & Company.	1255
Dodd, Mead & Co.	1216
Doran, George H., Co.	1214, 1215
George, Henry.	1253
Harper & Brothers.	1212, 1213
Help Wanted.	1252
Lippincott (J. B.) Company.	1256
McClurg (A. C.) & Co.	1254
Macmillan Company (The).	1210
Page Company (The).	1209
Remainders.	1252
Rider Press, Inc.	1253
Situations Wanted.	1252
Special Notices.	1252
Tapley (J. F.) Co.	1254
Vail-Ballou Co.	1254
Wycil & Company.	1253

CLASSIFIED ADVERTISING

One line, \$5; two, \$8; three, \$12; four, \$15 a year.

BOOK MANUFACTURING

COMPLETE BOOK MANUFACTURING

The American Book Bindery and Stratford Press, 406-26 West 31st Street. Printing and Binding, large facilities for complete book manufacture, latest improved machinery and equipment.

Braunsworth & Co., 16 Nassau St., Brooklyn, N. Y., Near Brooklyn Bridge. Composition, electrotyping, printing and book-binding. Large and complete facilities for book-making. Write for representative to call. Consultation invited.

Burr Printing House, Frankfort and Jacob Sts., New York. Complete facilities for composition, electrotyping, presswork and binding.

W. B. Conkey Company, Hammond, Indiana. Largest complete printing and binding plant in America. Bookmakers for Publishers and Authors. Electrotypes. Catalog Printers and Binders.

The Merrymount Press, D. B. Updike, 232 Summer St., Boston, undertakes all classes of printing which demand fine types, good presswork, accurate proofreading and tasteful typographic treatment.

The Norwood Press, Norwood, Mass.
J. S. CUSHING Co., Composition and Electro.
BRADWICK & SMITH Co., Presswork.
E. FLEMING & Co., Binding.

The Plimpton Press, Norwood, Mass. New York Office, 70 Fifth Ave. All kinds of Book Printing. Binding in Cloth and Fine Leather. "Perfect Bookmaking in its Entirety."

Stanhope Press, F. H. Gilson Company, 54-60 Stanhope St., Boston. Bookmaking from manuscript to bound book, Mathematical, Scientific, School, Music, and general literature. Complete facilities. Large Capacity, Best Service.

Turner Brother Co., Penn and Water, Pittsburgh, Pa. Book Makers for Publishers and Authors.

COMPOSITION AND PLATES

"M. & L." Typesetting Co., 4015 Ravenswood Ave., Chicago. High class monotype and linotype composition. Superior electrotyping. Specialists in intricate mathematical text books. Consultation invited.

J. J. McPherson, Middletown, Conn. Linotype book composition. First class work; attractive prices to introduce. Electrotyping.

Stewart Typesetting Co., Kalamazoo, Mich. Linotyping and platemaking; workmanship guaranteed; inquiries solicited.

COMPOSITION AND PRESSWORK

T. Morey & Son, Greenfield, Mass. (Est. 1835). Composition, electrotyping, presswork. Seven typesetting machines; day and night. Let us submit prices.

The Rider Press, Inc., 241 W. 37th St., New York. "Edition printers to publishers." Printers of the PUBLISHERS' WEEKLY and specialists on catalog and bibliographical work. Let us estimate for you.

INDEXING

C. H. Denison's Index, also flat indexing and gold Lettering D. T. S. Denison, 40 E. 22nd St., N. Y.

BINDING, EDITION WORK

Ephraim Adams & Co., Inc., 287 and 293 Congress St., Boston, Mass. Orders solicited for binding School Books. Directories, Town Reports, etc., Cloth and Leather Binding in all varieties. Large Facilities.

D. S. Brassil Bindery. All Styles. Leather, Cloth and Paper. Editions and Catalogues our specialties. 41-43-45-47 Elizabeth St., New York City.

The Butler Ward Company, 34-44 Hubert Street, New York. Cloth and leather edition work.

Thomas Y. Crowell Co., 426-428 West Broadway, New York. Crowell-Quality bindings. Est. 1834.

Eugene C. Lewis Company, 214-218 William Street, New York. Bookbinding in all styles. Cloth, leather, edition and catalogs, high class pamphlet binding; also job binding and fine leather bindings in any quantity. Let us estimate on your binding. After May 1, Printing Crafts Building, 33d and 34th Street and Eighth Avenue.

Robert Rutter & Son, 410-416 E. 32d Street, New York. Cloth and leather edition work.

J. F. Tapley Co., 531-535 West 37th St., Warerooms 425 11th Ave., New York. Unusual facilities for producing Edition Bindings of every description promptly, accurately and at lowest consistent prices.—"Taplex" Bindings.

H. Wolff, 518-534 West 26th St., New York. Extensive and modern facilities for every description of perfect Book Making in its entirely done in our fireproof building.

EXTRA BINDING FOR THE TRADE

Stikeman & Co., 110-112-114 West 32d St., New York. The leading bookbinders of New York, occupying the extensive premises of the Club Bindery. All styles of binding in leather in sets or single volumes. Solander cases for rare editions. Mending and inlaying. Awarded the gold medal, and blue ribbon of honor, at the Panama-Pacific International Exhibition.

BOOKBINDER'S CLOTH

Becker Supply Co., 24-26 E. 13th St., New York. Extra, Common, and Black Cloths. Crown Bindings. Pragerleaf, Ophirleaf, Diamond Decorative Leaf, Oriental Tissue, Oeser Folies, and Real Gold Leaf. Special sizes to order.

Fab-rik-o-na Mills, Bloomfield, New Jersey. Manufacturers of Wiboco Book Cloths. Sample books furnished on request.

The Holliston Mills, of Norwood, Mass., manufacturers of fine book cloths in all styles, colors and patterns. New York office, 2 West 13th St. Sample books furnished on request.

DIE CUTTERS AND ENGRAVERS

Becker Bros. Engraving Co., 26 East 13th St., New York. Fully equipped for artistic designing and die cutting. Established 1880.

HALF-TONE AND OTHER PLATES

The Hagopian Photo-Engraving Co., 39 East 20th St., New York. Pioneers in the development of photo-engraved plates

COLOR PROCESS PLATES

Gatchel & Manning (Estab. 1889), Philadelphia. Designers, Illustrators, Photo-Engravers in one or more colors, for Publishers and Printers. Submit your copy and confer with us for most economical handling.

MAP SPECIALISTS

C. S. Hammond & Co., Sales Depart., 30 Church St., Offices and Works, 22 Thames St., New York. Engraving, printing and mounting.

BOOK TRADE SPECIALTIES**DIARIES**

B. W. Huebsch, 225 Fifth Ave., New York. Annual and Perpetual Year Books. A popular diary.

CHILDREN'S SPECIALTIES

Wayne Publishing Co., Inc., 153 W. 44th St., New York. The Gentlest Giant, children poems, Anna Bird Stewart, Dugald Stewart Walker, illustrator. Real literature; splendid birthday gift. \$1 net. Sure sale co-operative plan; write to-day.

DIRECTORIES FOR THE BOOK TRADE

Directory of Booksellers (3,200) in U. S. and Canada. Directory of Book Publishers in the U. S.; a list of 2,100 Private Collectors of Books, all three up to date and in one vol., \$5.00. PUBLISHERS' WEEKLY, 241 W. 37th St., New York.

FOREIGN AND SPECIAL BOOKS

American-Scandinavian Foundation, 25 W. 45th St., N. Y. Trans. Danish, Swedish, Norwegian.

International News Company, 83 and 85 Duane St., New York. Importers of German, French and English Books and Periodicals.

William R. Jenkins Co., Sixth Ave. at 48th St., New York. French, German, Italian, Spanish and other foreign books. Veterinary and Medical books. Books concerning all Domestic Animals.

Lemcke & Buechner, 32 West 27th St., New York. All foreign books and periodicals.

Scandinavian Books Exclusively. Albert Bonnier Publishing House, 561 Third Ave., New York.

F. C. Stechert Co., Inc., 29-35 West 32d St., New York. Domestic and foreign books.

G. E. Stechert & Co., 151-155 West 25th St., New York. Importers of Books and Periodicals.

FOREIGN AND SPECIAL BOOKS—Continued.

E. Steiger & Co., 49 Murray St., N. Y., carry the largest stock of German publications in all departments. Books for learning 250 languages. Prompt importation of books and periodicals from all countries.

MAGAZINES—BACK NUMBERS.

American Magazine Exchange, St. Louis, Mo.

Medical and Chemical Back Numbers bought and sold. B. Login & Son, 152 East 33d St., N. Y.

Back Numbers of Magazines supplied by Henri Gerard, 83 Nassau St., New York.

The Boston Book Co., Boston Mass. Complete files and back numbers of magazines.

Back vols. and nos. of magazines supplied. Philadelphia Magazine Depot, 326 N. 10th St., Philadelphia, Pa.

Do you want to buy or sell back numbers of standard or scientific periodicals—single numbers, volumes or sets? Write to us. Our prices reasonable. The H. W. Wilson Company, White Plains, N. Y.

KINDERGARTEN AND SCHOOL SUPPLIES

E. Steiger & Co., New York, manufacture the largest line of Kindergarten Supplies and Constructive Material for Manual Training. Catalog gratis.

SHORTHAND AND TYPEWRITING BOOKS

Isaac Pitman & Sons, 2 West 45th St., New York.

STATIONERY NOVELTIES

William J. Burkhardt, 165 Danforth Ave., Jersey City. Unique Holiday Novelties, Die Stamped Christmas Cards, Post Cards, Calendars, Pen-wipers.

BOOKS WANTED

"A. C." care of Publishers' Weekly.

American Cyclopaedia of Law, 40 vols., Amer. Law Book Co., 1911.

"The Acorn," Portsmouth, N. H.

Tiffany's Brilliant Diamonds, Edgewood Pub. Co.

Frederick G. Allen, 78 Genesee St., Auburn, N. Y.

From Powder Monkey to Admiral.

Galsworthy's Justice.

Johnson's Principles and Practice of Filling Teeth.

Allen Book and Printing Co., 454-456 Fulton St., Troy, N. Y.

How John Norton Kept His Christmas, W. H. H. Murray.

Israel My Glory, John Wilkinson.

Curiosities of Literature, D'Irsaire, 3 vols., Murray, London.

Ecclesiastical Architecture, St. Charles Borromeo.

American Baptist Publication Society, 107 South Wabash Ave., Chicago, Ill.

Racial Problems of Hungary, Scotus Viator.

History of the Jewish People in the Time of Jesus Christ, Emil Schurer, set, 5 vols.

William H. Andre, 607 Kittredge Bldg., Denver, Colo.

Autograph, limited ed. of Scribner's Roosevelt.

Autograph, Twain; give nos., bindings and condition of sets.

Antique Book Store, 435 Superior St., Toledo, O.

Mermaid Series, Arden of Faversham.

Monro's Fifth Reader, early ed.

History or Life of Charles Ball, Negro Slave.

Rubaiyat, trans. Sarl of Dufferin.

Lotus, Kansas City, vol. 2, no. 1.

Joseph Baer & Co., Hochstrasse 6, Frankfurt on Main. Clover, Mastery of the French Language in English, 1890.

Balch, French in America During 1777-83.

Laughlin, Principles of Money, 1903.

Haney, History of Econom. Thoughts, 1913.

Bailey's Book Store, Vanderbilt Square, Syracuse, N. Y.

Insurance and Real Estate Accounts, C. A. Sweetland.

Merchant of Venice, Ben Greet ed.

Holmes, Travelogues.

Stoddard Lectures, last 4 vols., half leather.

William M. Bains, 1213-15 Market St., Philadelphia.

Old English Cottages, pub. John Lane.

Garnett's English Literature, 4 vols.

H. Carey Baird & Co., 810 Walnut St., Phila., Pa.

Brannit, Petroleum, Its History, Origin, etc.

Richard's Aluminum, 3d ed., 1896.

McLaren, Woolen and Worsted Spinning.

Duplais, Alcoholic Liquors.

C. H. Barr, Lancaster, Pa.

Les Miserables, 2d vol., 1909, Cosette ed., Century.

Greenleaf's Testimonials of the Four Evangelists, 1846.

Foster, Mary 'n' Mary.

Bannockburn.

Murray, The Prairie Bird.

G. P. R. James, Arabella Stuart.

G. P. R. James, Forest Days.

G. P. R. James, Gowrie.

G. P. R. James, Heidelberg.

A. A. Beauchamp, Winchester, Mass.

History Sanborton, N. H., Runnells.

History Merriman and Belknap Co., N. H.

Oddfellows' Covenant Magazine, 1850-1865.

Freemasons' Monthly Magazine, Moore, vols., 4, 6, 7.

Great Pyramid, Charles Lagrange.

New Hampshire Patriot State Gazette, 45, 1870.

Abraham Lincoln, Stoddard, 1888.

Science and Health, 1875.

Science and Health, 1878, vol. 2.

Science and Health, 1822, vol. 1.

Christian Science pamphlets in 1st eds.

Catalogue Holmes Acamedy, 1838, Plymouth, N. H.

Life Mary B. Eddy, Georgine Milmine.

Belknap Gazette, paper published Meridith, N. H.

The Henry A. Beebe Co., 193 Church St., New Haven, Conn.

Epigrams and Ophorisms, Wilde, Luce.

Matthew Bender & Company, 109 State St., Albany, N. Y.

Maine Corporations, Heath, 1907.

Hofman, Murray, Treatise of the Law of the Church, 1850.

The Bibliopole, 539 Second Ave., New York.

Kingsley, Chalk Straw Studies.

Roscoe, Rambles with a Fishing Rod.

Marston, Fishing items, any.

Prime, Owl Creek Letters.

Blackmore, Crocker Hale.

Burr, Aaron, Private Journal, Rochester, 1903.

Baird, Brewer and Ridgway, Water Birds, 1884.

Lewis and Clark Expedition, N. Y., 1893, vols. 1-3.

Elliott, New and Heretofore Unfigured Birds, large folio ed.

Arthur F. Bird, 22 Bedford St., Strand, London, W. C.

Anomalies and Curiosities of Medicine, Gould & Pyle.

Bloch Publishing Co., 40 East 14th St., New York.

Rodkinson, Talmud, in English.

Wolf, American Jew as Patriot, etc.

Leroy-Belieu, Israel Among the Nations.

Jacobs, Biblical Archaeology.

Darmstetter, Essays.

Jacobs, Jews of Angevin England.

Jastrow, Talmudic Dictionary.

Book Omnorium, 1346 Fillmore St., San Francisco, Cal.

Homo Sapiens, Przybyszewski.

John Jasper's Secret.

Stevenson's Poems and Ballads, 1896, Scribner.

Kropotkin titles, all or any.

BOOKS WANTED—Continued.

The Book Shop, Besse Place, Springfield, Mass.

Lord's Beacon Lights of History, vol. 3, red cloth.
Century Dictionary, last ed.
The Pirate's Own Book.
March's Thesaurus.
New International Encyclopedia, cloth.

The Bookmart, 622 Pike St., Seattle, Washington.

Ned Buattin, Wrestling Joe.
Banks, Child of the Sun, Stone & Co.
Barker, War Letters from the Living Dead Man.
Eddy, Science and Health.

E. Borgmann, 210 Bremen Station, St. Louis, Mo.

Popular Science News, vol. 23, nos. 2, 9; vol. 29, no. 3; vol. 30, nos. 5, 12.
Zeitschrift f. angewandte chemie, set or vols.
American Chemist, N. Y., vol. 7.
U. S. Dispensary, 4th ed.

Borten's Book Shop, 537 Broadway, Brooklyn, N. Y.

Photographic Hist. of the Civil War, F. T. Miller, 1911, Review of Reviews Co., $\frac{3}{4}$ lea., vol. 10.

The Boston Book Co., 83-91 Francis St., Fenway, Boston, Mass.

Museum of Foreign Literature, vol. 20, 1832, \$1.

Brentano's, Fifth Ave. and 27th St., New York.

Memoirs of the Schuylkill Fishing Co., Philadelphia, 1830.

Naval Construction, M. Roome.
Mariner's Grammar, Captain John Smith.
Burton's English Porcelain.
Pleasures of the Table, Elwanger.
Thier's Consulate and Empire, 12-vol. ed.
Prosper Merimee on Painting.
Smart Set, December, 1914.
Good Housekeeping, February, 1912; April, May, June, 1915.
McClure's, February, 1911.

Drama, nos. 1, 4, 14.
Quatrains of Abu L'Ala.
The Beetle, Marsh.
Hansford's A Tale of Bacon's Rebellion.
Higher than the Church, Hillern.
Life of the Empress Alexander Feodorovna, Ginnear.
Sixty-nine Years at Prussian Court, Countess Voss.
Ignes de Castro, Antonio Ferreira, trans. by Thomas, 1825.

History of Portugal, Herculano, in English.
Flammarion's Wonders of the Heavens.
Coast of Chance, Chamberlain.
Light from Ancient Egypt, A. Deissman.
Maria Grubbe, Jacobsen.
Drama and Life, Walkley.
A Few Remarks, Simeon Ford.
Londoners, Hichens.
Coulevain's Unknown Isle.
Mr. Scraggs, Phillips.
Agnew's Protestant Exiles.
Much Ado About Peter, Webster.
The Bible, Its Structure and Purpos, John Urquhart.
Tramp Poems of the West, William Devere.
The Open Boat.

An Experiment in Misery.
William Caxton's trans. of the Golden Legend, 7 vols., Temple Classics, cloth.
Memoirs of a Minister of France, Stanley Weyman.
Gentleman of Quality, Dey.
Undying Past, Sudrman.
True Love, Edith Wyatt.
Everyman His Own Way, Edith Wyatt.
Cleck of Forty Faces, Henshaw.
Life of Charles Carroll of Carrollton, 2 vols., Putnam.
Colonial Homes of Virginia, Sale.
Hall's Oldest Civilization of Greece.
Romeo and Juliet, Rolfe, leather ed.
Way of the Spirit, Weyman.
Lady of Bloholm, Weyman.
Yellow God, Weyman.

The Runaway Place, Eaton.
Strange Schemes of Randolph Mason.
No Sect in Heaven, Cleveland, The Elder Company ed.
Life and Destiny, Felix Adler.
Epistles of Paul in Modern English, Geo. B. Stevens.
The Story of Eva, Payne.

The Brick Row Print & Book Shop, Inc., 104 High St., New Haven, Conn.

New Orleans Times Democrat, 1885-1887.

Albert Britnell, 263-265 Yonge St., Toronto, Can. [Cash.]

Thompson, and others, Voyage to Mouth of Columbia Rivr, 1831, New York, Huntington, 1849.

Brooklyn Museum, Eastern Parkway, Brooklyn, N. Y. Print Collectors' Quarterly, vol. 1, no. 2.**Alex'r M. Brown, 74 Cortlandt St., New York.**

Comey, Dictionary of Chemical Solubilities, Inorganic.

Osborne, The Man of the Stone Age.

Bunner, 1st eds.

Bret Harte, 1st eds.

Marryat, The Pirate; or, Three Cutters, 1845.

Foster Brown Company, 432 St. Catherine St. West, Montreal, Can.

The American Historical Review, all back nos.
Cambridge Modern History.

Brown Book Shop, 110 N. Carroll, Madison, Wis.

Stoddard Lectures, three-quarter morocco, vols. 11, 12, 13, 14, 15 only.

A. M. Sullivan, Story of Ireland.**Brown Thomson & Co., Hartford, Conn.**

Nature Study Book, L. C. Bailey, Doubleday, P.

Bryant & Douglas Book & Sta. Co., Kansas City, Mo.

Fletcher, Kismet.

North American Review, August, 1915.

David Buel, Columbus, Ohio.

Nature's Miracles, Elisha Gray, 3 small vols.
Ferrero's Greatness and Decline of Rome, 5 vols.
Historical Essays, Lord Acton.
Beacon Lights of History, 1896, $\frac{1}{2}$ lea., vols. 7 and 8.
Motley's Dutch Republic, ed. W. E. Griffis, Harper.

The Burnham Antique Book Store, Milk Street, Boston, Mass.

Pickwick Papers, Franklin ed., about 1890.

Eustathies' Homer in English.

Worsley's Patriarchs, 1849.

History of United States, Hartford, 1818.

Cox's A Buckeye Abroad.

Pickering's Life of Pickering, vol. 2.

Any Timothy Pickering items.

Maetzner's English Grammar.

The Burrows Brothers Co., 633 to 639 Euclid Ave., Cleveland, O.

Slavic Fellow Citizens, Balch.

History of Russia, new ed., Wallace.

Robin Hood, Howard Pyle.

New Democracy, W. Jethro Brown.

Old North Trail, McClintock, 1st ed. only.

Lead on Step by Step, A Tommer Porter; clean copy, good condition.

Amiel's Journal, 16mo, 2 vols.

The Cadmus Book Shop, 150 W. 34th St., New York.

Leavenworth Genealogy.

McCaller, Genealogy of Descendants of Lawrence and Cassandra Southwick.

Hesperian Magazine, April, 1839.

Campion & Co., 1316 Walnut St., Philadelphia, Pa.

London Directory of 1677, reprinted by Camden Hot-ten in 1863.

Wreck of the Grosvenor, Sturgis & Walton ed.

Spectator, 16mo or 12mo.

Margravine of Biereuth, Memoirs.

Duruy's Later Roman Empire.

Planche, Costumes.

Calthrop, Costumes.

S. Bartley Cannell, 224 Union League Bldg., Los Angeles, Cal.

Ainsworth, Barrie Japan paper, 20 vols.

Aldrich, Houghton Mifflin Ltd. 10 vols.

Arnold, Macmillan ed. de Luxe, 15 vols.

Balzac, Barrie Japan paper, 51 or 53 vols.

Barrie, J. M., Scribner's Ltd ed.

Burroughs, Houghton Mifflin Autograph, 17 vols.

Byron, Nicolls eds Ameteur or Connoisseur, 16 vols.

Cooper, Putnam's Authors Autograph, 33 vols.

Don Quixote, Scribner's Japan paper, 8 vols.

BOOKS WANTED—Continued.

S. Bartley Cannell.—Continued.

Daudet, *Champrosay or de Luxe*, 24 vols.
 De Musset, Hill, Japan paper, 10 vols.
 Eliot, Houghton Mifflin, Ltd., 25 vols.
 Fitzgerald, Macmillan, de Luxe, 7 vols.
 Gibbons Rome, De Fau, Connoisseur, 15 vols.
 Hardy, Harper's Ltd., 20 vols.
 Harte, Houghton Mifflin, Ltd., 19 vols.
 Henry, O., Doubleday, Ltd., MSS ed., 12 vols.
 Heine, Dusseldorf or de Luxe, 20 vols.
 Holmes, Houghton Mifflin, Artist ed., 9 vols.
 Hugo, Barrie, special ed., 21 vols.
 Hugo, Barrie, Japan paper, 21 vols.
 Hugo, Estes Handmade Paper, 30 vols.
 Ibsen, Scribner's Viking edition, 16 vols.
 Irving, Joseph Jefferson ed., 40 vols.
 Irving, Author's Autograph, 40 vols.
 James, Henry, Scribner's large paper, 24 vols.
 Lamb, Edmondton ed., 12 vols.
 Lamb, Lamb Publishing Co., Elia ed., 12 vols.
 Longfellow, Houghton Mifflin de Luxe, 11 vols.
 Lowell, Houghton Mifflin de Luxe, 16 vols.
 Macaulay, Houghton Mifflin, Ltd., 20 vols.
 Meredith, Scribner's Ltd., 29 vols.
 Merimee, Japan paper, 8 vols.
 Motley, Netherlands, Harpers, 17 vols.
 Parkman, Champlain or de Luxe, 20 vols.
 Parker, Scribner's Ltd., 19 vols.
 Plutarch, Connoisseur or Book Lovers, 10 vols.
 Reade, Gebbie Connoisseur, only 30 vols.
 Sand, George, Barrie, Japan paper, 20 vols.
 Shelley & Keats, Virtue Memorial, 12 vols.
 Smith, Scribner's Ltd., 22 vols.
 Strickland's Queens, Barrie, Japan paper, 16 vols.
 Stockton, Scribner's, Japan paper, 23 vols.
 Swinburne, Harper's Ltd., 6 vols.
 Thackeray, Scribner's Kensington, Ltd., 32 vols.
 Twain, American Publishing Co., Autograph, 25 vols.
 Whitman, Putnams Paumanok ed., 10 vols.
 Woman, Barrie, Japan paper, 10 vols.
 Wordsworth, Houghton Mifflin, Ltd., 10 vols.
 Whittier, Houghton Mifflin, Artist ed., 9 vols.

Carr's Book Shop, Newport, R. I.

Genius of Shakespeare, Elizabeth Montague.
 Talks to Young Ladies, Mrs. Chapone.

Carson Pirie Scott & Co., Chicago, Ill.

Felicity, Dahn, McClurg.
 Scarlet Banner, Gelimer, McClurg.

C. N. Caspar Co., 454 E. Water, Milwaukee, Wis.

Kennan, Patrick, Catechism of the Christian Religion.
 Chitty's Blackstone, vol. 2.
 Sharswood, Blackstone, vol. 1.
 Cooley's Blackstone, vol. 1, 2d or 3d ed.
 Blaine, Manua I
 Abbott, Rollo at Play.
 Bennett, Into the Primitive.

John J. Cass, 337 Adams Street, Brooklyn, N. Y.

Countess Dynar, Eschstruth.
 De Leon, Dictionary, Spanish-English vol.
 Wilson, Emphatic Diaglott.
 War Between the States, 2 vols. or vol. 2.

Chicago Medical Book Co., Congress and Honore
Sts., Chicago, Ill.

Ranney, Essentials of Anatomy, about 1880.
 Howell, Dissection of the Dog.
 White and Martin, Genito Urinary Diseases.

R. F. Clapp, Jr., 70 N. Pearl St., Albany, N. Y.

Silent Valley, Blackwood, Vaughan.
 The Centaur, Blackwood, Macmillan.
 Homo Sapiens.

The Arthur H. Clark Company, Caxton Bldg., Cleveland, O.

American Journal of Philology, vol. 13, complete except nos. 1 and 2; vol. 14; vol. 23, no. 4.
New York Herald, any runs or vols. of.
 Printed list of wants, just ready, mailed on application.
Congressional Globe, 26th Con., 1st Sess., vol. 7; 34th Cong., 2d Sess., vol. 33.
 Panorama of San Francisco, circa, 1850.
 Pollard, Southern History of War, complete, 2 vols, 1866.
 Lowery, Spanish Settlements Within Present Limits of United States, 1513-61.

Arthur H. Clark Co.—Continued.

Bishop, Pampas and Andes, 1000 Miles' Walk Across South America.
 Jewell, History of Methodism in Arkansas.
 Sharp, Wives in Exil.
 Watson, Some Notable Families of America.
 Watson, Royal Lineage.
 Lowe, Norfolk County Antiquary.
 Savage, Genealogical Dictionary.
 Green, History of Culpepper County, Va.
 Clark, Old King William Homes and Families.
 Chamberlyne, Bristol Parish Register.
Christian Observer, vols. 72, 73, and 76.
 Loskiel, History of Mission of U. B. Among Indians, trans. Latrobe, 1794.
 Richardson, Swanison and Kirby, Fauna Boreali-Americana, etc., 2 vols.
 Burke, Emancipation of Spanish America, 1807.
 Smith, History of Adventures in Miranda Exped., 1812 or any other ed.
 Burke, South American Independence, 1807.
 Burke, Additional Reasons for Emancipating Spanish America, 1807.
 Temple, Secret Discipline, 1833.
 Masonic journals, any.
 Bookkeeping, any books on.
 Inlay, Topog. Descr. of Western Territory of North America, 1793.

John Clark Co., 5511 Euclid Ave., Cleveland, Ohio.

American Book Prices Current, 1915.
 Who's Who in America, recent issue.
 Lach, Rough Sketches in the West Indies.
 Osborne, Story of Arlington.

W. B. Clarke Co., 26-28 Tremont St., Boston, Mass.

Market Book, Thomas Devoe.

Cleveland Public Library, Cleveland, O.

Björnström, Hypnotism.
 Daskam, Madness of Philip.
 Fitch, Truth.
 Futrele, Thinking Machine on the Case.
 Ingersoll, Complete Lectures, Rhodes.

Colesworthy's Book Store, 66 Cornhill, Boston, Mass.

Peck Genealogy, any genealogy.
 History of American Pianoforte, Spillane, N. Y., 1890.
 Elements of Astronomy, Proctor.

College Book Store, Springfield, O.

Book Prices Current, Dodd, Mead Co., cheap.

Columbia University Press Bookstore, 2960 Broadway, New York.

Marshall, Short History of Greek Philosophy.
 Oppenheimer, Der Staat.
 Oppenheimer, The State.
 Gray, Restraints of Alienation of Property.
 Fisher, Hawks and Owls of the United States.

The Columbus Book Exchange, 10 East Chestnut St., Columbus, Ohio.

Cattell, Post Mortem Pathology.
 The Secret Discipline, 1833.
 Hyslop's Two Babylons.

Conder's Bookstore, 366 Fifth Ave., New York.

Dunlap's History of the American Theatre.
 Bartram's Travels.
 Johnson's Life of Nathaniel Greene.
 Reynold's Faust.
 Reynold's The Necromancer.
 Reynold's Wagner the Werewolf.
 Vaughan's Hours with the Mystics.
 Grote's Socrates and Companions of Plato.
 Bossuet's Variations of Protestant Churches, 1829.
 Gissing's Workers in the Dawn.
 Rowland's Life of Charles Carroll.
 Michelet's Bible of Humanity.
 Lind's Marvellous Story of Man.
 Burke's Peerage, second-hand copy.
 Fairbairn's Book of Crests, second-hand.

The Co-Operative Press, Charlotte, N. C.

Virginia Colonial Homes, any illustrated book.
 Stoddard Lectures.
 Book of Knowledge.
 Matthew Henry, Commentary.

Cossitt Library, Memphis, Tenn.

The Royal Path of Life.
 Lane's Arabian Nights, vol. 1, London, 1865.

BOOKS WANTED—Continued.

The Cut Rate Book Co., Cincinnati, O.
Theatre, January, 1911.
Overland Monthly, December, 1913.
American City, February-April, 1911.
Etude, Feb., 1906; Feb., Sept., Nov., 1905.

John Davis, 13 Paternoster Row, London, E. C., Eng.
 Dewey's Schools of To-morrow.
 Adam's School Contest.

Dawson's Book Shop, 518 So. Hill Street, Los Angeles, Cal.

Lea, History of the Inquisition.
Century Magazine, Nov., 1898; Oct., 1899; Jan., Sept. and Dec., 1900; March, 1902.
 Seth Lovinggood's Yarns.

Dearings, Inc., 232-236 South Fourth Ave., Louisville, Ky.

Dresdener, Ingersoll.
 The Taming of the Shrew, Ben Greet ed.

DeWolfe & Fiske Co., 20 Franklin St., Boston, Mass.
 Sketches and Recollections of Lynchburg, Richmond, 1858.
 My Mamie Rose, Kildare, Doubleday, Page & Co.

Dixie Book Shop, 41 Liberty St., New York.
 Pathology of the Eye, Parsons, 4 vols.
 Dangerous Trades, Sir Thomas Oliver.
 Tables of Foreign Exchange.

Robert H. Dodd, 4th Ave. and 30th St., New York.
 Stevenson's Lodging for the Night, Mosher, 1st issue.
 Stevenson's Sire Maletroit's Door, Mosher, 1st issue.
 Stevenson's François Villon, Mosher, 1st issue.
 Stevenson's Thrawn Janet, Mosher, 1st issue.
 Aes Triplex, Mosher.
 El Dorado, New York, 1909.
 Merry Men, Lovell.
 Broken Shaft, Appleton, 1886.

Chas. H. Dressel, 552 Broad St., Newark, N. J.
 Aubrey De Vere, Julian the Apostate.
 Sygne, M. B., The Story of the World.

H. & W. B. Drew Company, Jacksonville, Fla.
 History of Ridgefield, Virginia, Timothy Titcomb.

E. P. Dutton & Co., 681 Fifth Ave., New York.
 Bishop and Nanette, The.
 Burton, Arabian Nights; cheap set in cloth.
 Coey, Allen, Gazetteer of Washounton Co., N. Y., 1849-50.
 Creswick, Paul, Hastings, the Pirate, Dutton.
 Cruikshank, Chronicles of the Bastille.
 Eliot, George, Works; cheap set.
 Fields, Eugene, Works; Japan vellum.
 Franck, A Vagabond Journey Around the World.
 Godfrey, E., Heidelberg: Its Princes and Palaces.
 Godfrey, E., Heidelberg Castle: Its Princes and Palaces.
 Gray, Peter, The Descent and Kinship of Patrick, Master of Gray.
 Homo Sapiens.
 Hood, Thomas, Story of Bo-Peep and Tom Tucker, or similar title.
 Johnson's Dictionary, 1755, 2 vols., first ed.
 Lacordaire, Conferences on the Church.
 Le Gallienne, R., Mr. Sun and Mrs. Moon, Harper.
 Leslie, C., Answer to a Book entitled "The State of the Protestants in Ireland," London, 1692.
 Life in California, by an American.
 Milman, History of Latin Christianity, Doran.
 Murray, Handbook for Travelers in Turkey and Asia, 4th ed., 1878.
 Near East from Within, Funk & Wagnalls.
 Oliver, Dangerous Trades.
 Omar Khayyam, John Payne, Villon Society, 1898.
 Orpheus Britannicus; or, The Gentlemen and Ladies' Musical Museum, London, 1760.
 Podmore, Telepathic Hallucinations, Stokes.
 Emith, C. S., Barbizon Days.
 Street, George, Book of Essays.
 Tuson, British Consuls' Manual, 1856.
 White, E. E., The Silent Places, Doubleday, Page.
 Whitman, A., Masters of Mezzotint, Geo. Bell.
 Wills, Wanderings Among the High Alps, 1858.
 Wilson, Sir R. K., History of Modern English Law.

Peter Eckler Publishing Co., New York.
 Graves, Bible of Bibles.

William C. Edwards, Sibley Block, Rochester, N. Y.
 Memorials of Family of Skene of Skene.
 Coffin, History of Newburyport.

Emery, Bird, Thayer, 25 Madison Ave., New York.
 Greenhouse Management, May, pub. Scribner.
 Thomas Erskine's Speeches.

Geo. Engelke, 855 N. Clark St., Chicago. [Cash.]
 Hodges Systematic Theology, 3 sets.
 Henry Commentary, 2 sets.
 Jesat Nassar, Story and Life of Jesus, Monmrove, 10 copies.
 Inner Studies, Hanish.

Fike & Fike, 307 Fourth St., Des Moines, Iowa.
 History of Pierce Family, any author.
 Upton's Military History of United States.
 Randall, In the Holy Land.

H. W. Fisher & Co., 1629 Chestnut St., Philadelphia.
 Jack by Daudet, Estes, 1877.
 Nabot by Daudet, Collier, 1902.
 W. Watson's Poems, vol. 2, Lane.
 Dante, trans. Norton, large paper ed.

Flatbush Booke Shoppe, 73 Flatbush Ave., Brooklyn, N. Y.
 Balzac, vol. 23, Touraine ed., green cloth.
 Balzac, Droll Stories, vol. 1, Touraine ed.

P. K. Foley, 9 Hamilton Pl., Boston, Mass. [Cash]
 Sewall, Log Book of the Chaplain's Clerk.
 Children's books published previous to 1830.
 Plays and fiction published previous to 1830 by New York, Philadelphia and Boston publishers.
 Romance of the Deep, Boston, 1846.
 Ledyard, Journal of Cook's Last Voyage, 1783.
 Massachusetts Election Sermons previous to 1750.

Fowler Bros., 747 S. Broadway, Los Angeles, Cal.
 France Conquered, English text, Fleureur.

Frankel's Book Shop, 50 to 56 W. Randolph St., Chicago, Ill.
 Early Chicago books, pamphlets or newspapers and maps.
 Early Illinois books, pamphlets, newspapers or maps.
 Foreign Relations, vols. prior to 1894.
 Audubon's Birds and Quadrupeds.
 Tom Sawyer's Adventures, 1st American ed.
 Lewis, H., Das Illustrierte Mississippithal.
 Douglas, Geo. B., Valley of the Mississippi, etc., Phila., 1858.

The Franklin Bookshop, 920 Walnut St., Philadelphia, Pa.
 Gummere, Friends in Burlington, N. J.
 Art Work in Delaware Co., Pa., 4to, pub. Parish, Chicago, 1897.
 Osler, Dr. Wm., anything by.
 Heckwelder, History of Indians of Pa., etc. Phila., 1876.

Free Public Library, Jersey City, N. J.
 Hancock, complete Kano Jiu-jitsu.
 Lovett and Davison, Elements of Plane Trigonometry.
 Stackpole, Patsy.
 Vachell, John Verney.
 Vance, Terence O'Rourke.

"G. J. C." care of Publishers' Weekly.
 Great Men and Women of History, Kirchner, N. Y., 1885.
 Cunningham, History of Neenah, Wis.
 Archer, Poets of the Younger Generation, Lane.
 Broadhurst, Holy City, Jacobs.
 Bronson-Howard, The Henrietta, French.
 Cecilia Gift, N. Y., Leavitt.
 Duane, Dictionary of Medicine, Lea.
 Engelhard, Menace of Private Ownership, Engelhard.
 Field, Story of the Submarine, Lippincott.
 Gostwick, English Poets, Stroefer, N. Y., 1875.
 Joyce, Legends of the Wars in Ireland, Boston, 1870.
 Keary, Vikings in Western Christendom, Putnam.
 Niehaus, Sculpture of C. H. Niehaus, De Vinne.
 Sheldon, Salvation Nell, Kausar.

BOOKS WANTED—Continued.

"G. J. C."—Continued.

Willing, Some Old-time Beauties, Knight, Boston, 1895.
 Breen, Thirty Years of New York Politics Up to Date, 1899.
 Mackail, A. C. Swinburne, Oxford.
 Glover, Life and Letters in the 4th Century, Camb. Univ. Pr.

Gammel's Book Store, Austin, Texas.

Green's Texas Digest, vol. 5 only.
 Collin's History of Kentucky.
 Interstate Commerce and Traffic, La Salle Extension, one set.
 United States Statutes at Large, vol. 1, pub. Little, Boston, 1850, or pages 73 to 94, inclusive.
 Englishman in Paris.
 Kalevala, trans. by "Crawford."

Gittmans Book Shop, 375 King St., Charleston, S. C.

Watts, Electro-Metallurgy.
 Semmes, Service Afloat.
 Henderson, Life of Jackson.

Laurence J. Gomme, 2 East 29th St., New York.

The Key to the Blue Closet.
 D. G. McColl, Twentieth Century Painting.

Goodspeed's Book Shop, 5a Park St., Boston, Mass.

O'Brien, FitzJames, Poems and Stories, Osgood, 1881.
 Adams, Middletown, Conn., Upper houses.
 Allen, Capt. Wm. Henry, Portrait.
 Arnold, R. L., Vital records, vols. 4, 5, 9.
 Bailey, L., Amer. naval biog., 1815.
 Davis, Wm. S. Balthazar.
 Fishkill Tombstone Inscriptions.
 Green, Hist. of East Greenwich, R. I.
 Herring & Longacre, Nat. Port. Gallery, v. 4, 1837.
 Lodge, Life of Washington, 2 v., 1898.
 Wilson, Biog. of Amer. military and naval heroes, 1811.

Genealogies:—Doty-Doten; Gates, Stephen and descendants; Gray, Edward, of Plymouth; Savage, John, of Middletown, Conn.

Boston Directory, 1836.
 Mass. Hist. Soc. Proceedings, 2nd series, vols. 5, 6, 7.
 N. E. Hist. General, Reg. vols. 17, 18, also odd nos.
 Edmonds' Female Spy.

Bigelow, Hist. of Natick.
 Burritt, Elihu, Anything by.
 Christmas Tales, Boston, Monroe and Francis.
 Spofford, John, by Jeremiah Spofford, Haverhill, 1869.
 Gallatin, Writings of, Adams, 2 vols.
 Encyclo. Britan., Cambridge ed., 11th, thick paper.
 Great Amer. Desert, old geog. showing.
 Smith, Adv. to inexperienced planters, Boston, ca. 1865.

Foss, John, Journal of.
 Livesey, Prisoner of the Revolution.

John L. Grant, 127 Genesee St., Utica, N. Y.

History of the 57th Regiment, N. Y. Vol.
 History of the 72nd Regiment, N. Y. Vol.
 History of the 152nd Regiment, N. Y. Vol.

J. J. Gray, Blaunt St., Raleigh, N. C.

Chamberlain's Ifs of History.
 Pulpit or any Commentaries.
 North Caroliniana: any Publications, Laws, Reports, Journals, History.
 Old Law Text Books, any.

Gregory's Bookstore, Inc., 116 Union St., Providence, R. I.

Smith, H. & J., Horace in London, 1811.
 Steinitz, Modern chess instructor.
 Holmes, Ancient and modern ships.
 Holmes, Modern pen drawing.
 McCullen, Down channel.
 Dix, B. M., Fair Maid of Graystone.
 Von Himmel, The discovered country, 1889.

Hall's Book Shop, 384-390 Boylston St., Boston, Mass.

Hall Family Records.

Francis P. Harper, Princeton, N. J.

Imperfect copy of Franklin's Cato Major, Phila., 1744, containing page 91

Harvard Co-Operative Society, Inc., Harvard Sq., Cambridge, Mass.

The Introduction to the Records of the Virginia Company.

Babbitt's Masters of Modern French Criticism.
 Novicow, La Politique internationale, Paris, Alcan, 1886.

Novicow, Les Gaspillages des Societes modernes, Paris, Alcan, 1894.

Lanoe Falconer, Cecelia de Noel.

Hays-Cushman Company, 1366 W. Madison St., Chicago, Ill.

Bradford, Spirit and Life.

Wm. Helburn, Inc., 418 Madison Ave., New York.

Cathedrals of France, \$1.00 ed., pub. by Stokes.
 Masterpieces of French Architecture.
 Masterpieces of Spanish Architecture.
 Studio, All their Peasant Art Books.
 Studio, Nash Mansions of England.

C. Higene Co., 2441 Post St., San Francisco, Cal.

International Zither Zeitung, N. Y., 1889.

Nicholl's Seamanship.

Silvio Pellico, My Ten Years' Imprisonment.

A. B. Richmond, A Hawk in an Eagle's Nest.

Emile Zola in English, La Belle Lisa.

Instruction Books for Ten-String Guitar, any language.

Books for learning American-Indian languages.

Books of Proverbs, or anything about them.

I. C. S. or A. C. S. set Steam Engineering.

Walter M. Hill, 831 Marshall Field Bldg., Chicago.

Furnivall & Munro, Shakespeare, life and work, Lond., 1908.

Gibson, Shakespeare's use of the supernatural, Camb., 1908.

Gilchrist, An examination of the charges of Ben Jonson's enmity towards Shakespeare, Lond., 1908.

Halliwell-Phillips, An account of the only known manuscript of Shakespeare's plays, Lond., 1843.

Halliwell-Phillips, Cursory memoranda on Macbeth, Brighton, 1880.

Army records of the State of Alabama, Richmond, 1864.

Army hymn book, Ed. 2, Richmond, 1864.

Memoir of John Yates Beall, his life, trial, etc., Montreal, 1865.

Benedict, The blessed dead waiting for us, Macon, 1863.

Booth, In war time, Phila., 1885.

Brents, The patriots and guerillas of East Tenn. and Kentucky, 1863.

Canteen, Pub. daily for the Army relief bazaar at Albany, Feb. 22, 1864, Mar. 5, 1864.

Carter, A cavalryman's reminiscences of the Civil War.

Address of Congress to people of the Confederate states, Richmond, 1861.

Congress Report of the special committee to inquire into certain outrages of the enemy, Richmond, 1863.

Himebaugh & Browne, 471 5th Ave., New York City.

Junius Unmasked, Joel Moody of Topeka, Kansas, pub. anonymously in Washington, D. C., 1872.

Tuer's Old London Street Cries.

Happy Thoughts, F. C. Burnand.

Hirschfeld Bros., Ltd., 263 High Holborn, London, W. C., Eng.

Annals of Surgery, vols. 1 and 2.

Ophthalmic Review, vol. 1, London, 1882.

Hochschild, Kohn & Co., Howard and Lexington Sts., Baltimore, Md.

Heraldry Explained, Fox, Davies, Brentano.

Cleek, The Man of Forty Faces.

How to Tell the Birds from the Flowers.

Virginia Magazine, vol. 2, no. 1, July 1894; no. 2, October, 1894; no. 3, January, 1895; no. 4, April, 1895; vol. 3, no. 1, July, 1895; no. 2, October, 1895.

Komley's Speller.

The Song of the Sword and Blossom, Sawfield.

BOOKS WANTED—Continued.

Paul B. Hoeber, 67-69 E. 59th St., New York City.
Journal of Nervous and Mental Diseases, 1874-1875.
 Davis, Refraction.
 M'Vickar, A Domestic Narrative of the Life of Samuel
 Bard, N. Y., 1822

J. P. Horn & Co., 1001 Chestnut St., Philadelphia, Pa.
 Memoirs of Casanova, 12 vols., set.
 Washington, 14 vols., set, Letter-Press Ed.

Hudson Book Co., 25 W. 42d St., New York.
New York Weekly, May to August, 1860.
 Miller, New States and Territories, 1819.
 Palmer, Travels to Oregon.

A. J. Huston, 92 Exchange St., Portland, Me.
 Garfield's Business Manual, 1876(?)

Illinois Book Exchange, Lakeside Bldg., Chicago, Ill.
 Commentaries on French Code, Troplong.
 Macarde, Dolomonde, and Daloz & Verge.
 Code Civil Annoté, Fazio Herman.
 Any French and Spanish Law Books.

E. W. Iseringhaus, 2849 George St., Chicago, Ill.
 Life of William Carvosso, pub. in 1837, any edition.
 Retrospection and Introspection, Mary Baker Eddy,
 1891 edition only.
 State condition.

George W. Jacobs & Co., 1628 Chestnut St., Philadelphia, Pa.

History of Mary Baker Eddy, Milmine.

U. P. James, 127 W. Seventh St., Cincinnati, Ohio.
 Philip Seymour, or Pioneer Life in Richland Co.,
 Ohio, Mansfield, O., 1902.

Anton I. Jansky, 140 S. Wabash Ave., Chicago.
 Pine, Horace.
 Olivet, Cicero.
 Orelli, Cicero.
 Sandby, Horace.
 Sandby, Terence.

T. & J. W. Johnson Company, 535 Chestnut St., Philadelphia, Pa.

Cook on Corporations, 5 vols.
Century Digest.
Decennial Digest.
Key Number Digest.
 Ohio Public Utilities Reports, 1913, 1914.
 Pennsylvania Laws, any prior to 1840.
 Domat's Civil Law, 1850, vol. 2 only.
 Call's Virginia Reports, vols. 4, 5, 6.
 Any Pennsylvania Reports.

Johnson's Bookstore, 391 Main St., Springfield, Mass.
 Baby Bears Picnic, Jewett.
 Wild Flowers of Northeastern States, Miller & Whit-
 ing.

The Edw. P. Judd Co., Drawer 210A, New Haven, Conn.

Oswald, German Cookery for American Home, 12
 vols., Baker & T.
 Deissman, Lights from Ancient East, Doran.

The Kendrick-Bellamy Company, 801 Sixteenth St., Denver, Colo.

Races of the Pacific States, 1875, Hubert Howe Ban-
 croft.
 Vocal Faults, W. H. Breare.

P. J. Kenedy & Sons, 44 Barclay St., New York.
 Promptuary for Preachers, Ashley.

Kimball Bros., 618 Broadway, Albany, N. Y.
 Donnelly's Caesar's Column.
 Gen. Riedesel's Memoirs, 2 vols.
 Madam Riedesel's Letters and Journals.

Kimmel & Herbert, 518-520 Main St., LaFayette, Ind.
 Price, The Walnut.
 Bray, The Living Universe.

Kleinteich's Book Store, 1245 Fulton St., Brooklyn, N. Y.

Summa Theologica, complete in English, St. Thomas
 Aquinas.
 Yarn of the Bucko Mate, Hamblen.

The Korner & Wood Co., 737 Euclid Ave., Cleveland, Ohio.

Denis, Here and Hereafter, Brentano.

J. Kuhlman, 326 N. 10th St., Philadelphia, Pa. [Cash]

Am. Hist. Review, 1897-98.
Am. J. of Archaeology, Jan.-April, 1888.
Arena, Oct., 1900, March and April, 1901.
Graham's Magazine, 1850, '56, '58.
Godey's Ladies Book, 1879 to '98, or odd nos.

Niel Morrow Ladd Co., 646-648 Fulton St., Brooklyn, N. Y.

Life of Laurence Oliphant, Mrs. Oliphant.
 Haaken the Strong.
 Eric Brighteyes.
 Erling the Bold.

Chas. E. Lauriat Co., 385 Washington St., Boston.
 Theo. Tilton's Poems.

Guidebook to the Adirondacks, Wallace.
 Swinging' Round the Circle, Nasby.
 Geschichte des Tabaks, Tiedemann.
 Musee du Fumeur, Cardon.
 Pipes and Tobacco, Daniel Wilson.
 Flint Chips, E. T. Stevens.
 Out of the Ashes, Rennolds, C. M. Clark Co.
 Remin. of Carl Schurz, 3 vols.
 With Nature and a Camera, Dugmore.
 Van Dyke, Master Etcher Series.
 Rembrandt, Master Etcher Series.
 Out of Hurly Burly, Clark.
 Souvenirs of Two Continents, Archibald Forbes,
 Macm.

Memoirs and Studies, Archibald Forbes, Cassell.
 Legend of Camelot, Du Maurier.

Mrs. Leake's Shop, 78 Maiden Lane, Albany, N. Y.
 Office and Work of University, J. H. Newman.

Leary, Stuart & C., 9 South Ninth St., Philadelphia.
 Encyclopedia Britannica, 11th ed., thick paper ed.,
 cloth binding, no reprints.

Library of Congress, Washington, D. C.
 Ohio Nisi Prius and general term reports, Vol. 2,
 1895, Columbus, Ohio, Weekly Law Bulletin Print.

Coast Artillery School, Fort Monroe, Virginia.
 Phoenix, John, Phoenixiana.

The Library of the University of Georgia, Athens, Georgia.

Berdce, Browning Cyclopædia.
 Berdce, Browning's message to his time.
 Capers, Life of Meminger, Richmond, E. Wadley Co.,
 1893.

C. F. Liebeck, 857 E. 63d St., Chicago, Ill.
 Brinley Catalogue, Part 2.

The Lincoln Book Store, 1126 O Street, Lincoln, Neb.
 Religion of Duty, Felix Adler, McClure Phillips, pub.

Little, Brown & Co., 34 Beacon St., Boston, Mass.

Making of an Orator, Powers.
 Oratory, Wesley.
 White Sunlight of Potent Words, McIntosh.
 Extemporaneous Speaking, Edgely.
 Egyptians in the Time of the Pharaohs, Wilkinson.
 Life in a New England Town, John Quincy Adams.
 Science and Health, Eddy.
 Civil Law of Spain and Mexico, 1851, Schmidt.
 Walton's Civil Law in Spain and Spanish America.
 Grain Ley's Hipotecaria of Spain, London, 1867.

Loring, Short & Harmon, Portland, Me.
 Freelances, Bland, Doubeday.

Loveman, Joseph & Loeb, Birmingham, Alabama.
 When Men Grew Tall, or The Story of Andrew
 Jackson, Alfred Henry Lewis.
 Homo Sapiens.

BOOKS WANTED—Continued.

Lowdermilk & Co., Washington, D. C.

Mershon, Passenger Pigeons.
 Brewer, Rounds in the Golden Ladder.
 Pearls from Many Seas.
 Marques, The Human Aura.
 Mill, Analysis of the Human Mind.
 Annie Grayson.
 Albutt, Notes on preparation of scientific papers.
 Anderson's Constitutions and select documents on history of France.

Lowman & Hanford Co., Seattle, Washington.

Reeds' English Dictionary.

A. C. McClurg & Co., 218-224 South Wabash Ave., Chicago, Ill.

Whitman, Walt., Works, complete, 2 vols., Small & Maynard.
 Storrs, Chas., Genealogy of the Storrs Family.
 Black Hawk, Autobiography, Boston, 1834.
 Federalist, 2 vols., first ed., 1788.
 Trollope, Domestic Manners of the Americans.
 Hening, Statutes at Large.
 Campbell, History of Va., 1813, or later ed.

McDevitt-Wilson's, Inc., 30 Church St., New York.

Book of Knowledge.
 Ency. Britannica, last ed.
 Browning, Pied Piper, il. Butler-Stoney, Dutton.
 Catholic Encyclopedia, Robt. Appleton.
 Colonial, The.
 Astrology in a Nutshell.
 Harvard Classics.
 Ichthyologia Ohioana Rafanesque, Reprint, Burrows Bros.
 Kendall, Ezra, Spots.
 Kendall, Ezra, Good Gravy.
 March's Thesaurus, Second-hand.
 Roosevelt's Works, Elkhorn edn.
 Schiller's Essays, Aesthetical and Philosophical, Macm.
 Israelitish and Jewish History, tr. Wellhausen.
 Warnley's Micro-Chemistry of Poisons.
 Warner Library W. B. L., vols. 21 and 38 of the 46-vol. edn.

J. B. McGee, 178 West 81st St., New York.

Barrett, Old Abe.
 Earle, Colonial Dames and Good Wives.
 Earle, Old Time Gardens.
 Nast's Almanacs for 1872, 1873 and 1874.
 Report of Twelfth Annual Reunion of Army of the Potomac.
 Pyle, A Modern Alladin, 1892.
 Pyle, Garden Behind the Moon, 1895.
 Smith, Well-Worn Roads, 16mo., 1887.
 Twain, English as She Is Taught.
 Twain, Prince and Pauper, 1882.
 Twain, Jumping Frog, 1903.
 Twain, Editorial Wild Oats, 1905.
 Twain, Eve's Diary, 1906.

McGirr's State House Book Shop, 221 S. Fifth St., Philadelphia, Pa.

M. L. Weems, Onania, 1792; other pamphlets by same.
 Dr. Samuel G. Morton, Phila., 1799-1851; anything by or about him.
 Henry Fry, History of North Atlantic Steam Navigation, London, 1896.

John Jos. McVey, 1229 Arch St., Philadelphia, Pa.

Watson, Story of France.
 Elizabeth Drinker's Journal.
 Lydia Mary Child, Philothea.
 The Brother's Watchword.
 Balmes, Letters to a Skeptic.

Madison Ave. Book Store, Inc., 587 Madison Ave., New York.

L. Housman, Wm. Blake, etc.
 Field, Colonial Taverns.
 Greeley, American Weather.
 Fisher, Men, Women and Manners of Colonial Times.
 T. Dwight, Travels in New England.

The Medical Standard Book Co., 307 N. Charles St., Baltimore, Md.

Lowdermilk, History of Cumberland.
 Annual Report of Bureau of Ethnology.
 Bulletins of Bureau of Ethnology.
 Emil Abderhalden, Abwehrrfermente, 4th ed.
 Emil Abderhalden, Defensive Ferments of Animal Organisms.
 Berkley, Nervous Diseases.
 Jelliff and White, Nervous Diseases.
 Chemiker-Kalendar.

Isaac Mendoza Book Co., 17 Ann St., New York.

Stealet, Twenty Years in The Press Gallery.
 Harris, With Mulai Hafid at Fez, Badger, 1910.
 Purby Alla Giornata, 3 vols., Lond., 1826.
 Colton Lacon, English editions.

The Methodist Book Concern, 581 Boylston St., Boston, Mass.

Harmann, The Communion of the Christian with God.
 Quiller-Couch, Hatty Wesley.

The Methodist Book Concern, 1018-24 Wabash Ave., Chicago, Ill.

P. Daiches, Jews in Babylon in Time of Ezra and Nehemiah According to Babylonian Inscriptions, 1910.
 C. G. Montefiore, Vision of Solomon, 1891.
 Hugh Pope, Scholastic View of Biblical Inspiration.

The Methodist Book Concern, 12 Elizabeth St., E., Detroit, Mich.

Foster's Cyclopaedia of Illustrating, 4 vols.
 Webster's International Dictionary, second-hand.

W. H. Miner, Cedar Rapids, Iowa.

Monitor of the Red Cross of Rome and Constantine (early Masonic.)
 Baldwin, Armageddon, Cincinnati, 1863.
 Duniway, Captain Gray's Company, Portland, 1859.
 Hough, The Way of the West.
 American Historical Assoc. Reports, 1891.
 American Historical Assoc. Reports, 1895.
 Perkins, Osceola Co., Iowa, 1892.
 McGowan, Narrative, San Francisco, 1857, published by the author.
 Lee & Frost, Ten Years in Oregon, 1844.
 Gray, History of Oregon, Portland, 1870.

The Morris Book Shop, 24 North Wabash Ave., Chicago, Ill.

Anything by Patagonian Poets.
 Morgan, Properties of Rubber.
 Kelmscott Press, Note by Morrison on.

Noah Farnham Morrison, 314 W. Jersey St., Elizabeth, N. J.

Atlas to Wilkinson's Memoirs.
 English Men of Letters, Shelley, Carlisle, Fielding.
 Greener, The Gun and its Development.
 Black, A-B-C of Japanese Art.
 Todd, History of Redding, Conn., last edition.
 Whitaker, Southold, L. I.
 Spirit of 1776, June, Aug., Oct., Nov., 1905; June 1906.

John P. Morton & Company, Louisville, Kentucky.

Weir, Lonz Powers.
 Weir, Simon Kenton.
 Crimes and Criminals of the West.
 Mike Kink, by M. Neville, or any other writer except E. Bennett.

New York Medical Book Co., 45 East 42d St., New York.

American Chemical Journal, sets.
 Journal of the American Chemical Society, sets.
 Bainbridge-Meeken, Operative Gynecology.
 Proctor, Notes on Nervous Diseases.
 Craven, Physical Diagnosis.
 Cowling, Aphorisms in Fractures.

John J. Newbegin, 315 Sutter St., San Francisco, Cal.

Oliver, Alexander Hamilton, Putnam, \$2.50 ed.
 Naidu's Golden Threshold, paper edition.
 Thomas Hardy, Wessex edition.
 Powell, Our Heritage from God.

BOOKS WANTED—Continued.

Daniel H. Newhall, 154 Nassau St., New York.
[Cash.]

Weems, Life of Washington.
Aobins, Alabama Women in Literature.
Bandelier, Gilded Man.
Gorton, Ethics, Civil and Political.
Polar Regions Western Continent, Boston, 1831.

W. W. Nisbet, 12 South Broadway, St. Louis, Mo.
Maicon, Geology of North America, 1858.
McChesney, Description of New Paleozoic Fossils, 1850.
Albany Institute, vol. IV., 1856.
Bulletin American Museum of Natural History, no. 3, 1882.
Indiana Report no. 12. Sterlin Hill Fauna.
Gouff, Le Liore de Cuisine.

Noble and Noble, 31-35 W. 15th St., New York City.
Europe militaire et diplomatique au dix-neuvieme siecle, by Nolte?
Granger, Index to Poetry and Acitations.
French's Art and Science of Advertising.
Burnham's Three Roads to a Commission in the Army.
Hitchcock's The Building of a Book.
E. D. Cape, Batrachia of North America.
Bulletin U. S. National Museum no. 34, 1889.
Washington Government Printing Office.

The Norman, Remington Co., 308 N. Charles St., Baltimore, Md.

Saunders, Early Settlers of Alabama, Stubbs.
Littledale, The Petrine Claims, Gorham.
Beccuer, Romantic Legends of Spain, Crowell.
Vols. 1 to 8 Bibelot, boards.
International Studio, February, 1916.
Froude, Beaconsfield, Harper.
Chas. P. Daly, What Is nown of Maps and Map Making.
R. C. Leslie, Old Sea Wings, Ways and Words.

The Old Corner Book Store, Inc., 27-29 Bromfield St., Boston, Mass.

N. S. Joseph, Religion, Natural and Revealed.
Meyers, History of Chemistry.

Open Court Book Store, 1369 E. 57th St., Chicago, Ills.
W. Spaterholtz, Atlas of Anatomy, and Eng. trans.

E. H. Otting, Warren, O.

J. R. Green, Making England and other works, uniform, cloth.
Mahan, Influence of Sea Power on History.
Fraser, Mooswa and others, etc.
Allibone, Dict. of Authors, supp'l vols.
Todd, Real Benedict Arnold, supp'l vols.
Bach's Fugue, Peters, vol. 1 will do.
Cartright's Millett Lenotre items.
Farnham's California, imperfect copy will do.
Hamilton's Republic, vol. 7.
Recollections Sir Henry Holland, M. D., N. Y., 1872.

H. Y. Otto, Williamsport, Pa.

K. C. Babcock, Scandinavian Elements in the U. S., Univ. of Ill. Press.

Oxford University Press, 35 West 32d St., New York.
Henry James, Watch and Ward, Boston, 1871.

The Perine Book Company, 1413 University Ave. S. E., Minneapolis, Minn.

F. M. Anderson, Constitution and other Select Documents of Hist. of France, H. W. Wilson Co.

T. Perkins, Box 38, Salem, Mass.

Bangs, Carmen Song of Toreador, 1891.

N. A. Phemister Co., 42 Broadway, New York.
Campbell, Lives of the Lord Chancellors.
Marsden, Perpetuities.

The Pilgrim Press, 19 W. Jackson St., Chicago, Ill.
Gunsauls, Monk and Knight.
Mathers, Comin' Through the Rye.
Alger, Genius of Solitude.
Story of Tom Kitten.

Pownor's Book Store, 35-37 N. Clark St., Chicago.
Latham, Man and His Migrations.
Hastings, Bible Dictionary, 5 vols.
Daddy Long Legs, (Book of Children's Songs) Witmark.
Camp, Notes on Track.

Presbyterian Board of Publication and Sabbath School Work, Nashville, Tenn.
Milligan, Lectures on the Apocalypse.

Presbyterian Board of Publication and Sabbath School Work, 313 N. 10th St., St. Louis.
Encyclopedia Britannica, complete set, 11th ed., 29 vols.

Presbyterian Book Store, Fulton Bldg., Pittsburgh, Pa.

B. H. Warren, Birds of Pennsylvania, 2 copies.
McGowan, How England Saved China.

Preston & Rounds Co., 98 Westminster St., Providence, R. I.

Ante-Nicene Fathers, set, second-hand.

Public Library, St. Paul, Minn.
National Conference of City Planning, 1910, 11, 12, 15.

Putnams, 2 West 45th St., New York.
Our Young Folks, vols. 1, 2, 3, 6, 8 and on.
George Moore, Memoirs of My Dead Life, 1st ed.
D. G. Phillips, Master-Rogue.
Fergus Hume, Peacock of Jewels.
Baedeker, Canada.
Sappho, trs. by Easby Smith.
Dickens, Child's Dream of a Star.
Hans Christensen, Afro-American Folk-Lore.
Henry James, What Maisie Knew.
Arthur & Carpenter, History of Georgia (if it comes down to Civil War).
Stephens, History of Georgia (if it comes down to Civil War).
History of Georgia After Revolution.
History of South Carolina After Revolution.
F. C. Woodhouse, Military Religious Orders of Middle Ages.
Harris, Sut Lovingood.
Carpaccio, Masters in Art.
Molmenti, Life and Works of Carpaccio.
Paddle and Portage.
Canoe and Camera.

G. F. Reifsnider, 109 E. 59th St., New York.
H. W. Savage, My Official Wife.
Todd, Student Manual.

Fleming H. Revell Company, Chicago, Ill.
U. S. Catalog, Books in Print, 1896.

E. R. Robinson, 410 River St., Troy, N. Y.
T. Miller, Lady Jane Grey.
Nicholl's, Carlyle.
Kerr, Biography of Carlyle.
Mead, Philosophy of Carlyle.
Henderson, Life of Nero.
Hindu Magic, by a Yogi.
Thorne, Fugitive Facts.
Fate of Madame La Tour.
Alde, Solid Analytic Geometry, 4th ed.
Rays, Infinitesimal Calculus.
Harkness and Morley, Introduction to Analytic Functions.
Judson, Latin English.
Young, Analytic Geometry.
Baker, Graphic Algebra.
Olney, Geometrical Exercises.
W. B. Smith, Infinitesimal Analyses.
Macine, Theory of Algebraic Equations.
Linter, Third Report N. Y. State Entomologist.
Life or Autobiography of Rev. Nathaniel Stacy.
M. A. Fleming, Guy Earlscount's Wife.
M. A. Fleming, A Wonderful Woman.
Kate Coventry.
Kismet, no name series.
E. S. Merriam, Elder Sister.
Print Collector's Quarterly, vol. 1, no. 2.
Fothergill, A Dangerous Marriage.

BOOKS WANTED—Continued.

E. R. Robinson.—Continued.

D. Drake, Diseases of the Valley of North America, 2d ser.
Waters, Genealogical Gleanings, vol. 2 on ly.
Barker and Housman, Prunella.
M. D. Post, Mysteries of the Law.
J. Y. F. Cooke, Stories of Strange Women.
Novallis, Hymns to Night.
Wisconsin Railroad Commission's Report, vol. 1, 1910.

Schulte's Book Store, 132 E. 23d St., New York.

Autobiography of J. Marion Sims.
Strauss, Life of Christ.
S. Bernard, Song of Songs.
Wilson, Emphatic Diaglot.
Trumbull White, The World's Progress in Knowledge, Science and Industry, 1903.
Life, Experience and Travel of John Colby.
R. Simpson, Edmund Campion, 1867.
Historical Sketch of the Conflicts Between the Jesuits and Secular Priests.
Jessop, One Generation of a Norfolk House.
Morris, Life of Father Gerard.
Pollock, The Popish Plot.
Marks, Who killed Sir Edmund Berry Godfrey?
Napier, Florentine History.
Trollope, History on the Commonwealth of Florence.
Coxe, Memoirs of the Kings of Spain.
Severing, Marvels of Modern Science.

E. Schwartz, Fox St. P. O. Station, New York.

Encyclopedia Britannica.
Bostwick's Manual.
New York Supplement.
New York Digest.
New York Reports.

John E. Scopes & Co., 53 Maiden Lane, Albany, N. Y.

Flick, Loyalism in New York, pamphlet.
Smith, New York City in 1789.
Weems, Life of Washington.
Trumbull, True Blue Laws of Connecticut.
Cleveland, History of Yates County, vol. 1.
Little The American Cruiser.
Frontier Forts of Pennsylvania, 2 vols.

Scrantom, Wetmore & Company, Rochester, N. Y.

S. S. Strunsky, Through the Out-Looking Glass.
Major, A Gentle Knight of Old Brandenburg.
Garnett & Goss, History of English Literature, 4 vols., Grossett & Dunlap ed.

Charles Scribner's Sons, Fifth Ave. at 48th St., New York.

Blackmore, Kit & Kitty.
Phillipps, Golden Fleece.
Caland, Artistic Piano Playing.
Bell, Gloria Gray.
Sully, Illusions.
Adler, Life and Destiny.
Embree, Heart of Flame.
Grose, Incoming Millions.
Nordau, Morganatic.
Goodwin, White Aprons.
Ramee, Wanda.

Charles Scribner, 1314 Walnut St., Philadelphia, Pa.

Lippincott, Pennell's Whistler.
William Penn, A. L. S. or D. S.
Napoleon, King of Rome, autograph.

The Sherwood Co., 19 John St., New York.

Foundation Library, vol. VII.
Rt. Rev. George Burgess, D. D., List of Episcopal Clergy Ordained in 1874 (?).
H. T. Wolf, Goldfish Breeds and Other Aquarium Fishes.
Cap'n Simeon's Store.
Muirhead, Historical Introduction to Private Law of Rome.
Bouvet, Little Marjorie's Love Story, McClurg.
Muret & Sanders, German-English dict., \$2.50 ed.
Cram, Gothic quest.
Forman, Journey's End.
Smith, Eighteenth Century Essays on Shakespeare.

Sherwood Co.—Continued.

Swannell, Rafia Work.
Winters, Feeding of Infants.
Loring, Field Book of War 1812, Harper.
Wentworth, Epic of Sounds.

Sibley, Lindsay & Curr Co., Rochester, N. Y.

Rev. L. A. Lambert, Tactics of Infidels.

John Skinner's Book Store, 44 North Pearl St., Albany, N. Y.

Eucken, Fundamental Concepts of Phil. Thought.
Burke, General Armory.
Hotchkins, Western New York.
Twain, Puddinghead Wilson.
Warfare of Science and Religion.

A. E. Smith, 1 W. 85th St., New York City.

Alexander Hamilton.
Washington Irving, Sunnyside ed.
Washington Irving, Holly ed.
Large paper Hawthorne, H. M. & Co.

George D. Smith, 547 5th Ave., New York City.

Valentine' Manual, complete set.
The Epicurean, large cook book.
Shorthand, old books on.
McCORD, English Furniture, 4 vols.
James, The Passionate Pilgrim, 1875.
Eliot, set, first ed.
Louise M. Alcott, portrait, also A. L. S.
Cushing, Anonymus, Cambridge, 1891.
Eyre Crowe, With Thackeray in the U. S.
Ford, Paul L., Materials for a Bibliography of Pub'ns. of Continental Congress, 1774-1789; B'klyn, 1888.
Hepplewhite, Furniture.
Keats, Buxton Forman, ed. 4 v.
Kelmescott, Chaucer.
Nautical Books prior to 1850.
Tristram, Coaching Days.

Smith & McCance, 2 Park St., Boston, Mass.

Foley, Plains and Prairies.
Clarke, Term of His Natural Life.
Science and Health, 1875-78-81, complete or odd vols.
Christian Science Pamphlets before 1888.
Sharples, Holy Experiment in Government.
A. and C. Black, Bonnie Scotland, Palmer.
A. and C. Black, Edinburgh, Fullerylove.
Schuyler, An Ambassador of Christ.
Schuyler, Monna Lisa.

Smythe's, Nell House Block, Columbus, O.

Young's Analytical Concordance, second-hand.
Student's Bible, nave, seal, morocco.
Cattrell, Pathology of Post Mortem.

G. E. Stechert & Co., 151-155 W. 25th St., New York.

Britannica Book Case.
Journal of Biological Chemistry, vols. 16, 17, 18.
Journal of Physical Chemistry, any vols.
Rand-McNally, Library Atlas of the World.

W. K. Stewart Company, Indianapolis, Ind.

W. F. Allen, Slave Songs of the U. S., N. Y., 1871.
Amos Gilbert, Memoirs of Frances Wright, Cincinnati, 1885.
M. Manilii Astronomicum ex Editione Bentleiana, 2 vols., London; A. J. Valpy, 1828.
W. J. Dawson, Reproach of Christ.
Sidney Young, Fractional Distillation.
S. G. Smith, Religion in the Making, a Study of Biblical Sociology.
Fitzgerrell's Guide to Mexico.
Manilius, Astronomicum, Liber Primers, edited by A. E. Houseman, London, Richards, 1903.

Stewart & Kidd Co., Cincinnati, O.

Hildreth, Pioneer History of Ohio.

Strawbridge & Clothier, Market, Eighth and Filbert Sts., Philadelphia, Pa.

Books on Corsets.

Thompson's Book Store, Fifth & Plum, Dayton, O.

Dutt, History of India, Grolier Soc., cloth.
China and Japan, Millett & Co., Boston.
Higgins, Celtic Druids.
O'Neill, The Night of the Gods.
Popol Vuh, English Translation.

BOOKS WANTED—Continued.

Thoms & Eron, Inc., 50 John St., New York.
Maupassant, full morocco, St. Dunstan style, vol. 6 only.
Audubon's Ornithological Biography, set or odd vols.
Mark Twain's Works, 25 vols., cheap ed.

Timby's Book Shop, Ashtabula, O. [Cash]
Lavater's Physiognomy.
Osgood's Readers, 1, 2, 3, 4, old.
McGuffey's Readers, 1, 2, 3, 4, old.
Hirsh, Democracy vs. Socialism.
Life of J. J. Ingalls.

Otto Ulbrich Co., 386 Main St., Buffalo, N. Y.
Italian Character in Period of Unification, by Martingo Cesascesca.
Baedeker, Canada.

University of Oregon Library, Eugene, Oregon.
U. S. Bureau of Standards, circulars nos. 1, 3 and 12.
Woodworker, vol. 31, nos. 5, 6, 8; vol. 32, nos. 6 and 7, with title pages and indexes for vols. 31 and 32.
Rhead, Studio Pottery.

T. B. Ventres, 286 Livingston St., Brooklyn, N. Y.
Chalmers, Beloved Physician.
Underwood, Fifteen Years Among Topknots.
Roberts, Renaissance of Faith, Revell Co.

The Vesey Bargain Book Store, 52 Vesey St., New York.

Nansen, Farthest North, vol. 2, olive green cloth.
Autobiography of G. Tyrrell, 2 vols.

Edwin C. Walker, 211 West 138th St., New York.
Jessie Braham White, Winthrop Ames ed. of Snow White, a play.
Manly, English Poetry, school ed., Ginn.

Curtis Walters, 31-33 E. 27th St., New York.
Signers of the Declaration of Independence, A. D. S., or parts of D. S., of J. Adams, S. Adams, C. Braxton, W. Floyd, B. Franklin, L. Hall, J. Hewes, W. Hooper, F. L. Lee, R. H. Lee, F. Lewis, T. Lynch, A. Middleton, L. Morris, T. Nelson, W. Paca, J. Penn, T. Stone, G. Taylor, J. Wither-
spoon, G. Whyte.

John Wanamaker, New York.

Tegetmeier, The Pheasant.
Sharon Turner, History of the Anglo-Saxons.
Fleming, Fallen Angels or Heroes of Mythology.
James Clerk Maxwell.
Modern Physics.
Glazebrook.
Burke's Armory.
Matthews' American Armory Blue Book.
Benny and Bessie and What They Did in the Country.
Four Winds Farm.
Unity of Religion.
Canon in Residence.
Fred Cape, Tin Gee Gee.
Roscoe and Schoellmer's Chemistry, vol. 1.
Slossai, How Ferns Grow.
Travels in France in 1787-89, 2 vols. first ed., 1793.

Geo. E. Warner, Minneapolis, Minn.
Portrait and Biog. Album Lenape County, Michigan.
E. C. Stanton, Woman Suffrage, 1866.
U. P. James, Practical Selections.
S. Car, History Marion County, 1902.

Raphael Weill & Co., Inc., Sutter, Grant Ave. and Post St., San Francisco, Cal.

Noel Williams, Rose of Savoy.
Noel Williams, Five Fair Sisters.

Gabriel Weis, 489 Fifth Ave., New York.
Thayer, Life and Letters John Hay, 1st ed., L. P.
Audubon's Birds.
Dickens, National ed.
Prideaux, Stevenson Bibliography.
Shakespeare, Cambridge ed. de luxe, vol. 12.
Bret Harte's Works, autograph ed.
H. B. Stowe's Works, large paper ed., H. M. Co.

J. R. Weldin Co., 413-415 Wood St., Pittsburgh, Pa.
Book containing the History of the Society of the Cincinnati.
Homo Sapiens, translated by O'Sullivan.
Carlyle, Battles of Frederick the Great.
Von Strassburg, Tristan and Isolde.

William Wesley & Son., 28 Essex St., Strand, London, W. C.

Bowditch, Computation of Orbits, Appendix to Translation of Mécanique Celeste, 1834.

E. Weyhe, 708 Lexington Ave., New York.
Fielding, Catal. of Engr. Work of D. Edwin, 1905.
Vuillier's History of Dancing.

Whitney & Grimwood, Colorado Springs, Colo.
Barine, Madame.
Henderson, Madame.
National Geographic Magazine for November, 1914, 2 copies.

Wilder's Bookshop, 46 Cornhill, Boston, Mass.
Davy's Life and Times of Lady Jane Grey.
History New Paltz, N. Y.
Genealogies, Adams, '94; Barclay, '04; Bartlett, '76; Burrit fam.; Payne Family Record.
Any Geneal. book or pamphlet.

John Wiley & Sons, Inc., 432 Fourth Ave., New York.
Birkmire Planning and Construction of American Theatres.

"Back Number Wilkins," Danvers, Mass.
Natl. Geographic Magazines, unbound, any date, 2000 copies; also 50 each Nov., Dec., 1915.

Geo. F. Windisch & Co., Sandusky, O.
Wm. Parker Greenough, Canadian Folk Life and Folk Lore.

F. E. Woodward, 1316 Girard St., Washington, D. C.
Paul Popinard, Anthropology.
C. Vogt, Lectures on Man.
Lewins, Fasti Sacri.
Sell, Bible Study by Books.
Dummelow, 1 v., Commentary.
Saphin, The Unity of Scriptures.
Orr, The Problem of the O Test.
Wanted in good second-hand condition.

Ye Old Book Shop, 118 Patton Ave., Asheville, N. C.
Hembry, Life of Lincoln.
Land of the Sky.
Parton, Life of Burr.
Any N. C. Histories.

BOOKS FOR SALE

Edward Baker's Great Book Shop, 14 John Bright St., Birmingham, England.

Railroadiana catalogue of books, pamphlets, maps, guides, time tables, etc., connected with the origin, rise and development of railways; many unique items. Catalogue post free.

Arthur L. Bigelow, 633 E. 64th St., Chicago, Ill.
Norreona, 15 vols., with chart, new, unused, \$15.00.

Paul Hunter, 401-1-2 Church St., Nashville, Tenn.
Bob Taylor's Life, 8vo., good as new, 50c.
Encyclopaedia of Evidence, 14 vols., buckram, fine clean set, \$25.00.
Cyc., complete with all annotations, fine condition, \$125.00.

N. Y. Chancery Reports, 8 vols., complete, L. C. P. ed., sheep, fine clean set, \$12.50.
L. R. A., old series, 73 vols., complete, sheep, good condition, \$125.00.
Geo. H. Clarke, Some Reminiscences and Early Letters of Sidney Lanier, 8vo., pamphlet, as new, \$1.00.

BOOKS FOR SALE.—Continued.

Moroney's Merger, Third and Walnut Sts., Cincinnati, O.

Nelson's Loose Leaf Ency., 12 vols., ¾ mor., gilt tops, as new, 1907.
 F. Hopkinson Smith, Scribner sub. ed., 10 vols., cloth, as new.
 Ency. of U. S. Hist., 10 vols., cloth, fine set.
 Peales and Allen and Werner, Ency. Britannica.
 Johnson's Ency., 8 large vols., ½ mor.
 Sommerville, Britannica, 29 vols., cloth.
 American Literature, cloth and half mor., 11 vols.
 Froud's Hist. of England, 12 vols., 1870.
 Barrie, Army and Navy of U. S., 25 parts.
 Confederate Military History, 12 vols., 1899.
 Ask price or make an offer.
 10,000 fine bargains for spot cash.
 Young Folks' Library, 20 vols., buckram.
 500 vols. of Poetry, 500 Travel, 500 Biography.
 180 Poetry for School, Merrill & Co., N. Y., arranged by Florence Holbrook.

John Parker, Librarian, Peabody Institute, Baltimore.

The Catalogue of the Library of the Peabody Institute, Baltimore, in 13 vols., bound in cloth, is offered for sale. Price \$20.

A. G. Seiler, 1224 Amsterdam Ave., New York.

200 copies Beers Shorthand, The Complete Text, 30c. each.
 200 Beers Business Dictation, no. 1, 10c. each.

The Sherwood Company, 19 John St., New York.

Philip S. Marden, Greece and the Aegean Island, 8vo., cloth, Boston, 1907, A-1, \$2.00.
 Lord Roberts, Forty-one Years in India, 2 vols., 8vo., cloth, London, 1898, A-1, \$4.00.
 Walter Crane, India Impressions, 8vo., cloth, N. Y., 1907, A-1, \$2.00.
 Encyclopaedia of Forms, 18 vols., sheep, A-1, \$25.00.
 A. and E. Encyclopaedia of Law, 31 vols., canvas, A-1, \$15.00.
 Taine, History of English Literature, 4 vols., 8vo., cloth, Edinburgh, N. D., A-1, \$4.00.
 E. Huntington, The Pulse of Asia, 8vo., cloth, Boston, 1907, A-1, \$2.00.
 F. Hopkinson Smith, Venice of To-day, folio bound, ½ vellum, N. Y., 1896, A-1, \$4.00.
 The Picturesque Mediterranean, 2 vols., 4to., ½ lea., N. Y., Cassell, A-1, \$4.00.
 Richard Muther, The History of Modern Painting, 4 vols., 8vo., cloth, London, 1907, A-1, \$6.00.
 Jusseraud, A History of the English People, 8vo., cloth, London, 1905, A-1, \$2.00.
 J. G. Lockhardt, Memoirs of Sir Walter Scott, 8vo., cloth, vols. 1 and 2 only, London, 1900, A-1, \$2.00.
 H. H. Prichard, Through the Heart of Patagonia, 8vo., cloth, N. Y., 1902, A-1, \$2.50.
 Hugo Munsterberg, The Americans, 8vo., cloth, N. Y., 1904, \$2.00.
 A. H. S. Savage, China and the Allies, 2 vols., 8vo., cloth, N. Y., 1901, A-1, \$4.00.
 Charles W. Stubbs, Cambridge and Its Story, 4to., cloth, London, 1903, A-1, \$3.50.
 Goethe's Works, in German, 36 vols., ¾ cloth, board sides, Stuttgart, 1893, A-1, \$15.00.
 John Sartain, Reminiscences of a Very Old Man, 8vo., cloth, Appleton, 1899, A-1, \$2.00.
 A. V. G. Allen, Phillips Brooks, 8vo., cloth, Dutton, A-1, 1907, \$2.00.
 Famous Composers and their Works, edited by Paine, Thomas and Kläuser, 3 vols., cloth, 8vo., Millet, A-1, \$6.00.
 The Oxford History of Music, vols. 1 and 3 to 5 inclusive, 4 vols., 8vo., cloth, Oxford, 1901-4, A-1, \$8.00.
 William Pittenger, Daring and Suffering, 8vo., cloth, N. Y., 1887, A-1, \$7.50.

Clarence W. Smith, 44 East Avenue, Rochester, N. Y.

Brown and Dole, New America and the Far East, 10 vols., green cloth.

Thoms & Eron, Inc., 50 John St., New York.

Sets Encyclopedia Britannica, 9th edition, original and reprint editions, \$7.50 a set.

HELP WANTED

EMPLOYMENT BUREAU (Booksellers' League, New York). Employers in need of help; assistants seeking situations, apply T. E. Schulte, Manager, 132 East 23d Street, New York City.

FOR EXCHANGE

Pomona College Library, Claremont, California.

Pomona College Library, Claremont, California, offers *American Chemical Journal*, vols. 15 (bound); 24, no. 6; 25 (lacks no. 2); 26, no. 12; 27, no. 5; 27 (lacks no. 7).
 Wants vols. 20, 17, no. 4.

SITUATIONS WANTED

CAPABLE, experienced book buyer and manager wishes position of responsibility, books or stationery or both. East or north preferred. A. E. Knight, 2006 Avenue F, Galveston, Texas.

AGGRESSIVE YOUNG MAN, age 24, desires a position with a progressive concern, preferably a publishing house, offering chance for advancement; has had 7 years' library experience and is capable of taking responsibility; good correspondent; either road or office work considered. Address "J," care of PUBLISHER'S WEEKLY.

WELL EDUCATED YOUNG MAN desires to change his position. Eight years experience in the book business. Good correspondent. Experienced in buying, selling and catalog making. Best of references. Address "A. W. B." care of PUBLISHER'S WEEKLY.

PUBLISHERS, ATTENTION! An experienced literary worker, familiar with every line of publishing work, seeks employment, as editor, literary adviser, compiler, proofreader, manufacturer, etc., etc. Address "R. C. W.," care of PUBLISHER'S WEEKLY.

BUSINESS FOR SALE

PROSPEROUS book and stationery store, in the heart of the South-West. Health only reason for selling. Capital required, ten to twelve thousand. E. J. Strong, Albuquerque, N. M.

REMAINDERS

PUBLISHERS, BOOKSELLERS, SUBSCRIPTION HOUSES, PRINTERS AND BINDERS—I will pay cash on the spot for Reminders in any quantity. We are in the market for complete bankrupt stocks, complete booksellers' stocks, and literary property of all descriptions, including fine sets. When any part of your stock is for sale, for quick action, write **WILLIAMS BOOK STORES Co.**, Williams Building, 349 Washington St., Boston, Mass.

SPECIAL NOTICES

A. S. CLARK, PEEKSKILL, N. Y., RE-OPENED under new management. "Out-of-print" books and pamphlets. Magazines, both common and scarce

WILL H. LYONS, Petersburg, Boone Co., Kentucky. Chess Specialist, Chess Books, Chess Magazines.

YOUNG'S BOOK EXCHANGE. The mecca for literature pertaining to the Negro race. Mail orders solicited. 135 West 135th Street, New York.

Tobacco Leaves A BOOK FOR EVERY SMOKER

By **W. A. BRENNAN**, of The John Cramer Library

Cloth, \$1.25

George Banta Publishing Co., Menasha, Wis.

BOOKS.—All out-of-print books supplied, no matter on what subject. Write us. We can get you any book ever published. Please state wants. When in England call and see our 50,000 rare books. **BAKER'S GREAT BOOKSHOP**, 14-16 John Bright Street, Birmingham, England.

(ESTABLISHED 1868)

C. D. CAZENOVE & SON

Solicit Agency Business from American Publishers and Booksellers

Miscellaneous orders for Books and Periodicals handled economically and promptly. Shipping and forwarding attended to.

12-13 Henrietta St., Covent Garden, London, England
CABLES: EIKON, LONDON

PROMPT, ECONOMIC AND EFFICIENT SERVICE AS AGENT OFFERED TO AMERICAN BOOKSELLERS AND PUBLISHERS BY

HENRY GEORGE

16-20 Farringdon Avenue, Farringdon Street, London, Eng.

Pick-up orders carefully attended to.
Books or Periodicals by mail or case.

WRITE FOR TERMS

Otto-Sauer Method

French German Spanish Italian
With Key \$1.25 Without Key \$1.00

Generous discounts to the trade

Wycil & Company, New York

D. S. BRASSIL BINDERY

Once again we wish to drive home the obvious truth that promises don't amount to a hill of beans, unless they are made by **THOSE WHO ARE COMPETENT TO FULFIL THEM.**

41-43-45-47 ELIZABETH ST.

Phone Franklin 2669

NEW YORK CITY

We Specialize—
in periodical and
bibliographical printing

We believe we can do this sort of work better and a little cheaper than the printer who is trying to do a little of everything.

Linotyping
Composition
Job Printing
Edition Printing
Binding

The Rider Press, Inc.
241 W. 37th St., New York

We do the Publishers' Weekly

THE AMERICAN NEWS COMPANY

THE LARGEST WHOLESALE DISTRIBUTORS OF BOOKS

BOOKS OF EVERY DESCRIPTION

Distributing From Every Principal City in the United States

Fiction, Juveniles, Gift Books, General Literature.

DISCOUNTS SAME AS PUBLISHERS.

Exclusive Distributing Trade Agents for the Largest and Best Line of Paper Covered Books Ever Published.

A Monthly Journal of Trade Information Mailed Free.

The American News Company

9-11-13-15 Park Place,
NEW YORK CITY

Distributing Points:

AKRON.
ALBANY.
ATLANTA.
BALTIMORE.
BOSTON.
BRIDGEPORT.
BUFFALO.
CHICAGO.
CINCINNATI.
CLEVELAND.

DALLAS.
DENVER.
DETROIT.
GRAND RAPIDS.
HARTFORD.
INDIANAPOLIS.
KANSAS CITY.
LOS ANGELES.
LOUISVILLE.
MILWAUKEE.

MINNEAPOLIS.
NEWARK.
NEW ORLEANS.
OMAHA.
PORTLAND, ME.
PORTLAND, ORE.
PITTSBURG.
PHILADELPHIA.
PROVIDENCE.
ROCHESTER.

ST. LOUIS.
SEATTLE.
ST. PAUL.
SAN FRANCISCO.
SPOKANE.
SPRINGFIELD.
SYRACUSE.
TOLEDO.
WASHINGTON.
WORCESTER.

SAVE TIME AND EXPENSE BY ORDERING FROM THE NEAREST POINT OF DISTRIBUTION TO YOU.

—THE LARGEST BOOK HOUSE IN THE WORLD—

Books of All Kinds

As the largest distributors of the books of all publishers, we are admirably equipped to handle dealers' orders in the best manner.

**TEXT BOOKS — NEW FICTION — JUVENILES
STANDARD WORKS—SCIENTIFIC—TECHNICAL
RARE OLD VOLUMES AND FINE BINDINGS**

FREE Our **Monthly Bulletin of New Books** reviews the new books each month and carries the advertisements of all the leading publishers. It helps you keep posted and up-to-date. **Free on request.**

—**330-352 E. Ohio St. A. C. McCLURG & CO. Chicago**—

The First Glance at a "Taplex Binding"

shows immediately the differences that exist between the products of a modern, progressive and fully equipped plant and those resulting from less efficient and less careful efforts.

Quality produces respect—for you *and for us*.

J. F. TAPLEY COMPANY

Book Manufacturers since 1850

531-3-5 West 37th Street

New York

TEXT BOOKS — NEW FICTION — REPRINTS — GIFT BOOKS — JUVENILES

BOOKS OF ALL KINDS

STANDARD WORKS — MEDICAL BOOKS — TECHNICAL BOOKS

We are the leading wholesale dealers in the books of all publishers, and we are equipped to render the most efficient service in handling dealers' orders

Our MONTHLY BULLETIN sent free on request

THE BAKER & TAYLOR CO.

354 Fourth Ave.

NEW YORK CITY

At Twenty-Sixth St.



MAIN OFFICE AND FACTORY
BINGHAMTON, N. Y.

NEW YORK OFFICE
200 FIFTH AVENUE

BOSTON OFFICE
120 BOYLSTON STREET

THIS IS THE AGE OF THE SPECIALIST

In order to turn a manuscript into an attractive book, correct typographically, with appropriate paper, proper margins and appropriate binding, the services of the specialist in the manufacture of books are required.

The results secured from over fifteen years engaged exclusively in the manufacture of books convince us that it pays to specialize.

(For May Delivery)

Every man of military age in America should read

WHY PREPAREDNESS

THE OBSERVATIONS OF AN AMERICAN
ARMY OFFICER IN EUROPE

1914-1915

BY

CAPTAIN HENRY J. REILLY

Late First Lieutenant 15th U. S. Cavalry; Captain 1st Field Artillery Ill. N. G.; Late Instructor in History U. S. Military Academy; Graduate U. S. Military Academy, West Point, N. Y.; Special War Correspondent Chicag "Tribune" with the Armies in France, Belgium, England, Germany, Austria, and Poland, 1914-1915

WITH AN INTRODUCTION BY

MAJOR-GENERAL LEONARD WOOD

Commanding the Eastern Division of the United States Army

Profusely illustrated with photographs, maps, and diagrams.

There is no question before the American people today more vital than the question of adequate military preparedness for war as it is. Captain Reilly, a man with a thorough military education, with the practical experience of ten years as an officer of United States Regulars, a trained observer and fearless writer, spent a year in the war zone of Europe, studying the problems of modern warfare in the field, often under fire. His observations reveal to the reader in clear, untechnical language that which America must be prepared to face, and will be forced to face, in the event of war.

The Great War Seen Through the Eyes of A TRAINED MILITARY OBSERVER

No other book like it on the market.

Dealers will do well to place orders early in view of the interest National Guardsmen, Citizen Soldiers, and political students will take in the subject of preparedness this year.

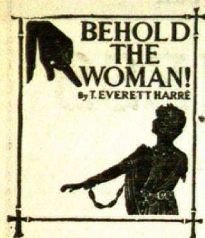
8vo. 380 pp. with half tones and maps, etc. Price \$2.00 net.

DAUGHADAY AND COMPANY, Publishers

608 South Dearborn Street

CHICAGO

FROM MAINE TO CALIFORNIA



Letters, Telegrams, Phone Calls
Increasing Orders
for

BEHOLD THE WOMAN

By T. EVERETT HARRÉ

Have Made Necessary a
New Publication Date

APRIL 15th

Arrange to Meet the Demand
for This Big Successor to

QUO VADIS—BEN HUR

J. B. LIPPINCOTT COMPANY PUBLISHERS
PHILADELPHIA